Electric Rate Study Final Report September 2023



Building Something Good TOGETHER









September 14, 2023

Mountain Lake Utility Commission 903 3rd Ave PO Box C Mountain Lake, MN 56159

Members of the Mountain Lake Utility Commission:

Missouri River Energy Services (MRES) is pleased to submit this electric rate study report for Mountain Lake Municipal Utilities. This study had four principal objectives:

- To determine whether estimated total revenues will be sufficient to cover estimated revenue requirements and provide a reserve for replacements and contingencies
- To determine the cost to serve each customer class
- To design retail rates for the various classes, including analyzing the power cost adjustment (PCA) base and the calculation methodology
- To review the competitive position of Mountain Lake through utility rate comparisons

The key rate study recommendations include:

- Implement a three-year rate plan with eight percent overall increases each year
- Maintain the PCA calculation and the PCA base
- Maintain the qualifications for the Large Commercial class. All non-residential customers with a peak demand of 20 kW in three or more months out of the previous 12 months are included in this class.

The proposed rates were designed to recover operating expenses, fund capital expenditures and the additional debt service obligation while increasing reserves throughout the study period. Section 4 of this report contains all of the recommendations, **but further adjustments to the rates may be necessary in future years if operating costs, system characteristics, or the financial needs of the utility change drastically.**

MRES appreciated the opportunity to prepare this study for Mountain Lake Municipal Utilities and would like to thank your staff for its valuable assistance.

Respectfully submitted,

Missouri River Energy Services

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This rate study was completed in accordance with the agreed upon terms as set forth in the Proposal Letter and Exhibit A, Scope of Services between Missouri River Energy Services and Mountain Lake. In completing this study, Missouri River Energy Services has relied on the data and materials provided by Mountain Lake and others to be accurate, and has not independently verified their accuracy. The analysis, conclusions, and recommendations contained in this report constitute the opinions of Missouri River Energy Services based on the data and materials provided. Final responsibility for the implementation of the recommendations in this report rests with the Mountain Lake staff and the governing board.

SECTION 1

SECTION 1 – RATE STUDY INTRODUCTION AND POWER REQUIREMENTS

INTRODUCTION

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The Mountain Lake Municipal Utilities (Mountain Lake), under the direction of the Utility Commission, provides electric service to about 1,060 customers. Mountain Lake is a member of Central Municipal Power Agency/Services (CMPAS). CMPAS provides several services to Mountain Lake, including consulting and scheduling services for power supply and transmission service. Missouri River Energy Services (MRES), located in Sioux Falls, South Dakota, was engaged to perform a review of the Mountain Lake electric rates, including an analysis of revenues and revenue requirements for the study period of 2023 to 2027, the allocation of costs to serve each customer class based on a Test Year, and the design of retail rates.

The study was prompted, in part, by the need to evaluate the adequacy of revenues due to increasing power supply and operating costs along with an additional debt service obligation. The study also analyzed current and projected reserve levels for the study period to determine if reserves would maintain the optimal level determined by Mountain Lake staff. Furthermore, the study was to determine if each class is paying an appropriate share of the costs, and the study reviewed the current qualifications for each class.

KEY DEFINITIONS

In this report, there are several key electric utility terms used. Following are definitions for some of these terms:

- <u>Peak Demand (kW)</u> The maximum rate of power delivery, measured in a defined time period such as 30 minutes, expressed in 1,000 watt units.
- <u>Energy (kWh)</u> Power multiplied by time. The usage of ten 100 watt light bulbs for one hour equals one kWh. One thousand kWh equals one megawatt-hour (MWh).
- Load Factor Equals average demand for a given time period (kWh per hour) divided by peak demand. A higher load factor indicates more consistent and efficient use of power and the distribution system. Customers such as grocery stores and medical facilities often have higher load factors, while schools, grain elevators, and manufacturing facilities with only one shift or intermittent equipment usage often have lower load factors.
- <u>Single Phase</u> The customer is served from one voltage source. This type of service is used for most residential and smaller commercial customers.
- <u>Three Phase</u> The customer is served by three voltage sources. This is used by commercial customers that have larger loads and/or have large motors.

ENERGY REQUIREMENTS

The table below shows annual peak demand, sum of monthly peak demands, and energy requirements for Mountain Lake from 2020 to 2027. In 2021 and 2022, Mountain Lake's energy requirements increased by 6.9% due to increased usage in the large commercial class and some extreme weather conditions increasing the heating and air conditioning load. The study forecasts that energy requirements will decrease by 0.6% in 2023 due to weather normalization and then increase by 0.25% per year from 2024 through 2027. The system annual peak typically occurs in the summer months, and the annual peak is forecasted to be in July from 2023 through 2027. In the past three years, the annual peak has averaged 6,271 kW, while the average monthly peak was only 4,720 kW. The higher summer peaks are due to air conditioning usage by residential and commercial customers.

| | Historical and Forecasted Wholesale Energy Requirements and Retail Sales | | | | | | | | | | | | | |
|----------|--|-------------|--------------|--------|--------|--------|--|--|--|--|--|--|--|--|
| | Annual Peak Sum of Monthly % Energy Requirements | | | | | | | | | | | | | |
| | Year | Demand (kW) | Demands (kW) | change | (MWh) | Change | | | | | | | | |
| al | 2020 | 6,463 July | 59,081 | | 27,376 | | | | | | | | | |
| ctu | 2021 | 5,835 June | 55,177 | (6.6%) | 28,020 | 2.4% | | | | | | | | |
| Ā | 2022 | 6,515 July | 55,671 | 0.9% | 29,270 | 4.5% | | | | | | | | |
| | | | | | | | | | | | | | | |
| | 2023 | 6,476 July | 56,342 | (0.6%) | 29,100 | (0.6%) | | | | | | | | |
| ast | 2024 | 6,492 July | 56,483 | 0.3% | 29,173 | 0.3% | | | | | | | | |
| je Le | 2025 | 6,508 July | 56,624 | 0.3% | 29,246 | 0.3% | | | | | | | | |
| Fo | 2026 | 6,525 July | 56,766 | 0.3% | 29,319 | 0.3% | | | | | | | | |
| | 2027 | 6,541 July | 56,908 | 0.3% | 29,392 | 0.3% | | | | | | | | |

The chart on the following page shows the total forecasted energy requirements from 2023 to 2027 broken down by supplier. Mountain Lake receives an allocation from the Western Area Power Administration (WAPA), which operates several hydroelectric plants on the Missouri River. The allocation is forecasted to be approximately 21% of Mountain Lake's energy requirements from 2023 through 2027. Mountain Lake also has a contract for 600 kW from the Nebraska City 2 (NC2) power plant, which is located about 50 miles south of Omaha, Nebraska. Mountain Lake is expected to receive about 14% of its requirements from NC2. The other power supply contracts include the following: WPPI Energy supplying about 14%; the 5x16 contract with Citigroup, supplying nearly 15%; and the Midcontinent Independent System Operator (MISO) market purchases supplying approximately 26% of the energy requirements. Mountain Lake owns an 8 MW diesel generation plant and a wind turbine, which was constructed in 2007. The municipally-owned generation is forecasted to supply over 10% of Mountain Lake's energy needs. The purchased power and local generation costs are further discussed in Section 2.



PROJECTED ENERGY CONSUMPTION BY CLASS

The projected energy consumption by class for 2024 is shown in the pie chart below. The breakdown shows that Residential customers, including the rural class, are projected to consume 28% of the energy requirements. The average consumption by the Residential class in other regional utilities is approximately 42% of the total system energy consumption. The Large Commercial class is projected to have 64% of the energy sales in 2024 but only 4% of the total customers. City facilities include the water and wastewater utilities' consumption.



PROJECTED NUMBER OF CUSTOMERS BY CLASS

Based on discussions with staff, Mountain Lake expects two additional Large Commercial customers in 2024 and two residential customers per year during the study period. However, the number of customers may vary slightly from year to year. The chart below breaks down the projected number of customers by class for 2024. The Residential class has 78% of the total number of customers.



SECTION 2

SECTION 2 – PROJECTED NET INCOME AND CASH RESERVES

MRES worked with Mountain Lake staff to estimate the annual revenues and the expenditures, "revenue requirements", for the five-year study period of 2023 to 2027. Revenue requirements must be compared to revenues to determine whether the electric utility will recover all of its costs and provide a margin for a reserve for system replacements, contingencies, and rate stabilization. The analyses and assumptions used in developing these estimates are described on the following pages. Exhibits 2-A and 2-B at the end of this section present the projected net income and cash reserves. Exhibit 2-C provides details on the historical and projected purchased power, transmission, local production costs, and annual power cost adjustment.

ESTIMATED REVENUES

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Estimated revenues consist of metered electric sales, other operating revenue, and nonoperating revenues. Metered sales were estimated based on current retail rates along with the demand and energy forecasts and the customer class growth projections discussed in Section 1. The metered sales revenues include the power cost adjustments that are projected at zero from 2023 through 2025 before increasing to \$0.0018 per kWh by 2027, as shown in Exhibit 2-C.

Other operating revenue includes late payment, reconnect, and shut off fees, hanger notices, and conservation improvement plan (CIP) revenue. Other operating revenues are projected to average \$59,000.

Non-operating revenue consists of investment income from cash reserve, municipally-owned transmission line revenue, and refunds. Non-operating revenues are projected to decrease from \$403,000 in 2023 to \$191,100 by 2027. The decrease is due to a lower cash balance and projected interest rate decreasing from 4.0% in 2023 to 1.5% by 2027. The payment for the transmission line also decreases over time as the asset depreciates.

ESTIMATED REVENUE REQUIREMENTS

The revenue requirements of the electric utility consist of purchased power, transmission service, and local generation expenses, other operating expenses, transfers to the general fund, debt service, and capital expenditures. Revenue requirement projections were based on historical operating statements from 2019 through 2022, the operating budget for 2023, estimated purchased power expenses, and discussions with Mountain Lake staff.

Purchased Power, Transmission Service, and Municipally-Owned Generation Expenses

The wholesale purchased power and transmission service expenses, along with the municipally-owned wind turbine and diesel generation plant production costs, are based on several assumptions, including the energy requirements as outlined in Section 1. Exhibit 2-C provides details on the historical and projected purchased power supply and transmission service costs by supplier along with the local generation costs.

WAPA Wholesale Power Rates

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WAPA more than doubled its rates from 2004 through 2010 due to prolonged drought conditions. Due to the drought conditions receding along with other reasons, WAPA held rates steady from 2010 through 2016 at a composite rate of \$33.25 per MWh. In 2017 and 2018, WAPA reduced the composite rate by approximately 30%, resulting in a total savings of around \$60,000 annually for Mountain Lake. In 2018, the base component of the firm power demand and energy rates increased to \$24 per MWh and the drought adder decreased to zero. The new WAPA contract that began in January 2021 eliminated the wheeling credit of \$1 per MWh resulting in a 4.8% increase.

In early 2022, WAPA began a public rate process to determine rates for January 1, 2023. WAPA published a Federal Register Notice (FRN) in May 2022 indicating that rates would increase to a composite rate of \$27.91 per MWh, or 16.4%, in 2023 due to ongoing drought conditions in the Missouri River Basin, increasing wholesale energy purchase prices, increasing operations and maintenance cost projections from the federal hydropower agencies, and the February 2021 polar vortex event. The FRN was approved in late 2022 and rate notifications were sent December 2022. WAPA recently indicated rising operating costs are creating additional upward rate pressure while future drought concerns have lessened. The study assumes an additional 2 mill increase, or about 7.4% in 2025.

| WAPA Actual and Projected Wholesale Demand and Energy Rates | | | | | | | | | | | |
|---|-----------------|---------|-----------|--|--|--|--|--|--|--|--|
| Vear | Wheeling Credit | | | | | | | | | | |
| | | | | | | | | | | | |
| 2010-2016 (Actual) | \$7.05 | \$19.05 | (\$0.001) | | | | | | | | |
| 2017 (Actual) | \$6.50 | \$16.18 | (\$0.001) | | | | | | | | |
| 2018-2022 (Actual) | \$5.25 | \$13.27 | (\$0.001) | | | | | | | | |
| 2023 (Actual) | \$6.20 | \$15.27 | - | | | | | | | | |
| 2024 (Projected) | \$6.20 | \$15.27 | - | | | | | | | | |
| 2025-2027 (Projected) | \$6.65 | \$16.35 | - | | | | | | | | |

Other Power Supply Costs

Mountain Lake is projected to purchase nearly 15% of its energy requirements from a 5x16 On Peak contract through Citi Group. The Citigroup contract replaced the NextEra 5x16 contract that expired at the end of 2020. The new contract is at a lower cost of \$35.50 per MWh while annual energy purchases increased from 2,044 MWh to 4,350 MWh.

Mountain Lake also has a contract to purchase 600 kW of base load power from the NC2 coal plant that became operational in 2009. NC2 is considered a base load resource, which means Mountain Lake receives power from the plant 24 hours a day, every day of the year except for the hours the plant is not operating. The study assumed Mountain Lake would purchase about 4,200 MWh per year from NC2 at an estimated price of \$39.00 per MWh in 2023 increasing to \$42.20 per MWh by 2027. To diversify its resource mix, Mountain Lake contracted with WPPI Energy in Sun Prairie, Wisconsin, to receive over 14% of its energy requirements, or 4,150 MWh per year, from the Point Beach Nuclear Plant in Two Rivers, Wisconsin. The WPPI Energy contract is estimated to increase from \$69.00 per MWh in 2023 to \$74.70 per MWh by 2027.

Mountain Lake is projected to produce over 10% of its own energy from the municipallyowned wind turbine and a seldom run diesel generation plant. The remaining energy requirements, or approximately 26%, are projected to be purchased in the MISO market at an estimated average price of \$34.50 per MWh. Finally, Mountain Lake has a contract to purchase a small quantity of energy from the Wolf Wind Project, which is then sold back into the MISO market at a net cost estimated at \$20,000 per year.

Transmission Service Costs

Transmission service is purchased from the MISO market in the ITC Midwest pricing zone. The cost of transmission services is estimated at \$25.00 per MWh in 2023 and gradually increasing to \$28.10 per MWh by 2027, or 3% per year. Transmission costs have continued to increase in the last several years due to ITC Midwest seeking cost recovery for their significant capital investments that have been made to the regional transmission grid. Finally, Mountain Lake pays CMPAS for energy scheduling, member dues, agency fixed costs, and contract administration. In 2019, the member dues were reduced from \$2,500 per month to \$1,500 per month. The scheduling charge has also decreased slightly from \$0.55 per MW to \$0.52 per MW.

Total Purchased Power, Transmission Service, and Municipally-Owned Generation Costs

Total power supply and transmission costs are expected to increase an average of 3.4% per year from 2023 through 2027. The table below shows the estimated purchased power and transmission expenses by supplier. Total CMPAS charges below include capacity sales that offset member dues, scheduling charges, and administrative fees.

| | Estimated Purchased Power, Local Generation, and Transmission Expenses | | | | | | | | | | | | | | |
|------|--|-----------|-----------|-----------|-----------|-----------|-----------|------------|-------------|--|--|--|--|--|--|
| | | | | | MISO | Mt. Lake | | CMPAS | | | | | | | |
| | Nebraska Citigroup WPPI Market & Total Local Trans- Charges/ | | | | | | | | | | | | | | |
| Year | Year WAPA City 2 5x16 Energy Wolf Wind Generation mission Capacity Rev. Total Cost | | | | | | | | | | | | | | |
| 2023 | \$162,743 | \$163,800 | \$154,278 | \$286,350 | \$109,604 | \$105,545 | \$726,500 | (\$63,895) | \$1,644,926 | | | | | | |
| 2024 | \$163,241 | \$167,076 | \$154,278 | \$292,077 | \$114,115 | \$90,802 | \$750,168 | \$35,503 | \$1,767,260 | | | | | | |
| 2025 | \$174,714 | \$170,418 | \$154,278 | \$297,919 | \$120,084 | \$91,066 | \$774,608 | \$30,334 | \$1,813,420 | | | | | | |
| 2026 | \$174,714 | \$173,826 | \$154,278 | \$303,877 | \$125,683 | \$91,338 | \$799,608 | \$29,772 | \$1,853,331 | | | | | | |
| 2027 | \$174,714 | \$177,302 | \$154,278 | \$309,954 | \$131,535 | \$91,618 | \$825,901 | \$29,810 | \$1,895,113 | | | | | | |

The next table breaks down the cost per MWh from the various power supply sources and the transmission provider. The total cost per MWh is projected to increase by 7.3% in 2024 and then increase by an average of 2.1% per year from 2025 through 2027. The increase in 2024 is mostly due to lower capacity sales which offset purchased power costs.

| E | Estimated Purchased Power and Transmission Prices per MWh and Total Cost per MWh (includes Congestion and Losses where applicable) | | | | | | | | | | | | | | |
|------|---|---------|---------|---------|---------|---------|---------|---------|----------|--|--|--|--|--|--|
| | Neb. Citigroup WPPI MISO Mt. Lake Trans- Total Cost % | | | | | | | | | | | | | | |
| Year | WAPA | City 2 | 5x16 | Energy | Market | Wind | mission | per MWh | Increase | | | | | | |
| 2023 | \$27.20 | \$39.00 | \$35.50 | \$69.00 | \$32.50 | \$27.00 | \$25.00 | \$56.50 | | | | | | | |
| 2024 | \$27.20 | \$39.80 | \$35.50 | \$70.40 | \$33.50 | \$22.00 | \$25.80 | \$60.60 | 7.3% | | | | | | |
| 2025 | \$29.20 | \$40.60 | \$35.50 | \$71.80 | \$34.50 | \$22.00 | \$26.50 | \$62.00 | 2.3% | | | | | | |
| 2026 | \$29.20 | \$41.40 | \$35.50 | \$73.20 | \$35.50 | \$22.00 | \$27.30 | \$63.20 | 1.9% | | | | | | |
| 2027 | \$29.20 | \$42.20 | \$35.50 | \$74.70 | \$36.60 | \$22.00 | \$28.10 | \$64.50 | 2.0% | | | | | | |

Other Operating Expenses

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Other operating expenses include production, distribution, administrative and general, and depreciation expense. Most operating expenses are expected to increase by 3% annually and depreciation expense is based on planned capital expenditures during the study period.

Transfer to the General Fund and Discounted Cost Electric Service

The electric utility is expected to transfer \$120,000 per year to the City of Mountain Lake's general fund from 2023 through 2027, or 3.7% of operating revenues.

The 2020 American Public Power Association national survey indicated the median percentage of transfers and related payments as a percentage of operating revenues was 6.1%. Meanwhile, in a study of 89 area municipal utility financial statements, MRES found that the median level of transfers and donated services as a percentage of operating revenues was 5.2% of operating revenues. Transfers and related payments can include payments in lieu of taxes, franchise fees, free or reduced cost city and enterprise services, interest free loans to other entities, use of electric utility employees, and use of vehicles, equipment, materials, and supplies. Contributions from other city funds or entities to the electric utility are netted against the amount the electric utility provides.

Debt Service

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In 2007, Mountain Lake received Clean Renewable Energy Bonds (CREBs) from the U.S. Internal Revenue Service to finance the municipally-owned wind turbine over 15 years. The \$2.06 million issuance was paid off earlier this year. Additional bonds were issued in 2017 to fund upgrades to the local generation and substation and that issuance is projected to be paid in full in 2036. In 2021, Mountain Lake issued \$1.74 million to repair issues found with one of the units used for local reliability. It was later discovered that additional repairs were needed to several of the units. Mountain Lake decided to pursue new generation that would replace all of the existing units. The study assumes that Mountain Lake would issue bonds for an additional \$12 million in 2025 that would help fund the new generation.

| | Outstanding Debt Balances and Payments | | | | | | | | | | | | | |
|--------|--|------------------------------|------------------------|-----------------------|------------------------------|--|--|--|--|--|--|--|--|--|
| Bond | | Dec. 31, 2022 Outstanding | 2023-2027 Principal | 2023-2027 Interest | Dec. 31, 2027 Outstanding | | | | | | | | | |
| Series | Purpose | Balance | Payments | Expense | Balance | | | | | | | | | |
| 2007B | ML Wind Turbine | \$128,750 | \$128,750 | N/A | \$- | | | | | | | | | |
| 2017A | NESHAP/Substation | \$2,880,000 | \$745,000 | \$487,818 | \$2,135,000 | | | | | | | | | |
| 2021A | Generation Repair | \$1,740,000 | \$930,000 | \$137,600 | \$810,000 | | | | | | | | | |
| 2025A | New Generation | \$- | \$667,901 | \$1,413,982 | \$11,332,099 | | | | | | | | | |
| | Total \$4,748,750 \$2,471,651 \$2,039,400 \$14,277,099 | | | | | | | | | | | | | |

Capital Expenditures

Based on Mountain Lake's five-year capital improvement plan and discussions with staff, the revenue financed capital expenditures are expected to total approximately \$857,200 from 2023 to 2027. The following is a breakdown of the revenue-financed capital expenditures:

- Distribution System Improvements \$410,000
- Vehicles/Equipment \$160,800
 Local Generation \$145,000
 Bouting Maintenance \$141,400
- Routine Maintenance \$141,400

In addition to the revenue financed capital expenditures, Mountain Lake is expected to spend an additional \$14 million on 8 MW of generation. Mountain Lake currently has 5.9 MW of generation that was built in the 1950s. However, it is in need of several repairs and upgrades that could make the generation no longer feasible to operate in the coming years. The study assumes the existing generation would be retired and 8 MW of new generation would be built at a new site. The additional capacity of the new generation could be sold into the MISO market to help offset some costs although the capacity market has been very volatile in recent years.

SUMMARY OF RESULTS

Based on the assumptions described in this section, MRES has projected the net income and cash reserves as shown in Exhibits 2-A and 2-B. The projections indicate that under current rates, the utility would begin seeing net losses in 2025.



The graph on the following page shows total unrestricted cash reserves under current rates. Cash reserves have increased from nearly \$2.2 million in 2019 to over \$3.2 million at the end of 2022. Cash is projected to continue increasing until 2024 and peak around \$3.8 million. Cash would then rapidly decrease based on the new debt service payments that are expected that year. The utility has an additional \$1.8 million in restricted reserves that would be used to help fund the new generation project in 2025.



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Mountain Lake Public Utilities Electric Utility Operating Results Current Rates

| | | Histori | cal | | Projected | | | | | | | |
|--|------------|------------|------------|------------|---------------|---------------|--------------|---------------|---------------|--|--|--|
| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | | | |
| Total System Retail kWh Sales | 26,770,488 | 26,449,663 | 27,366,597 | 28,196,733 | 28,115,942 | 28,186,232 | 28,256,697 | 28,327,339 | 28,398,158 | | | |
| kWh % Change from Year to Year | | -1.2% | 3.5% | 3.0% | -0.3% | 0.3% | 0.2% | 0.2% | 0.2% | | | |
| OPERATING REVENUES | | | | | | | | | | | | |
| Metered Electric Sales | 2,793,522 | 2,729,948 | 2,753,337 | 3,095,006 | \$ 3,121,258 | \$ 3,130,100 | \$ 3,137,574 | \$ 3,159,778 | \$ 3,204,903 | | | |
| Other Operating Revenues | 144,245 | 154,136 | 254,885 | 81,982 | 60,319 | 57,951 | 58,064 | 58,397 | 59,074 | | | |
| Total Operating Revenues | 2,937,767 | 2,884,084 | 3,008,222 | 3,176,988 | 3,181,577 | 3,188,051 | 3,195,638 | 3,218,174 | 3,263,977 | | | |
| OPERATING EXPENSES | | | | | | | | | | | | |
| Purchased Power & Transmission | 1,333,196 | 1,363,797 | 1,385,338 | 1,401,165 | 1,539,381 | 1,676,459 | 1,722,354 | 1,761,994 | 1,803,495 | | | |
| Production | 59,712 | 57,064 | 84,235 | 133,991 | 100,700 | 103,721 | 106,833 | 110,038 | 113,339 | | | |
| Distribution | 367,389 | 438,380 | 283,860 | 416,792 | 523,027 | 479,618 | 494,007 | 508,827 | 524,092 | | | |
| Administrative & General | 204,858 | 207,008 | 269,183 | 260,325 | 294,590 | 302,617 | 305,886 | 314,553 | 323,479 | | | |
| Depreciation Expense | 366,497 | 365,069 | 367,762 | 352,140 | 359,751 | 365,686 | 371,689 | 376,084 | 380,715 | | | |
| Total Operating Expense | 2,331,652 | 2,431,318 | 2,390,378 | 2,564,413 | 2,817,449 | 2,928,101 | 3,000,768 | 3,071,494 | 3,145,120 | | | |
| NET OPERATING INCOME | 606,115 | 452,766 | 617,844 | 612,575 | 364,128 | 259,950 | 194,869 | 146,680 | 118,857 | | | |
| NON-OPERATING REVENUES (EXPENSES |) | | | | | | | | | | | |
| Interest Income | 26,121 | 22,975 | 7,422 | 10,254 | 201,757 | 160,790 | 83,660 | 43,639 | 32,917 | | | |
| Grant Income | - | 13,136 | - | - | - | - | - | - | - | | | |
| Refunds and Reimbursements | 55,071 | 68,058 | 109,858 | 54,684 | 3,200 | 3,200 | 3,200 | 3,200 | 3,200 | | | |
| CAPX Transmission Revenues | 166,667 | 240,503 | 223,346 | 224,932 | 198,000 | 186,120 | 174,953 | 164,456 | 154,588 | | | |
| Interest Expense | (131,442) | (160,910) | (123,771) | (145,132) | (138,995) | (135,020) | (607,433) | (589,474) | (570,728) | | | |
| Cost of Issuance | - | - | (10,972) | - | - | - | - | - | - | | | |
| Total Non-Op. Revenue (Expense) | 116,417 | 183,762 | 205,883 | 144,738 | 263,962 | 215,090 | (345,619) | (378,180) | (380,023) | | | |
| TRANSFER TO THE GENERAL FUND | (120,000) | (120,000) | (120,000) | (120,000) | (120,000) | (120,000) | (120,000) | (120,000) | (120,000) | | | |
| NET INCOME (LOSS) | \$ 602,532 | \$ 516,528 | \$ 703,727 | \$ 637,313 | \$ 508,090 | \$ 355,041 | \$ (270,750) | \$ (351,500) | \$ (381,166) | | | |
| Net Income (Loss) as a % of Op. Revenue Debt Service Coverage | 20.5% | 17.9% | 23.4% | 20.1% | 16.0% 218% | 11.1% 186% | -8.5% 59% | -10.9% 51% | -11.7% 48% | | | |

Mountain Lake Public Utilities Electric Utility Cash Reserves Current Rates

| | Historical | | | | | | Projected | | | | | | | | | | | |
|--|------------|-----------|----------|--|----------|--|-----------|--|----------|------------------------------------|----------|------------------------|----------|---|----------|--|----------|-------------------------------------|
| | | 2019 | | 2020 | | 2021 | | 2022 | | 2023 | | 2024 | | 2025 | | 2026 | | 2027 |
| NET INCOME (LOSS) | \$ | 602,532 | \$ | 516,528 | \$ | 703,727 | \$ | 637,313 | \$ | 508,090 | \$ | 355,041 | \$ | (270,750) | \$ | (351,500) | \$ | (381,166) |
| LESS: Revenue-Financed Capital Exp. LESS: Generation Project ADD: 2025 Bond Revenues ADD: 2021A Revenues | | (72,802) | | (302,523) | | (327,835) | | (134,087) | | (228,333) | | (178,053) | (| (180,095) 14,000,000) 12,000,000 1,782,253 | | (131,834) | | (138,939) |
| LESS: Bond Principal Payment 2025A LESS: Bond Principal Payment 2021A LESS: Bond Principal Payment 2017A LESS: Bond Principal Payment 2007B | | | | | | | | | | (180,000) (15,000) (128,750) | | (180,000) (145,000) | | (213,961) (185,000) (190,000) | | (222,520) (190,000) (195,000) | | (231,420) (195,000) (200,000) |
| ADD: Depreciation Expense | | | | | | | | | | 359,751 | | 365,686 | | 371,689 | | 376,084 | | 380,715 |
| ADDITION (REDUCTION) IN RESERVES | | | | | | | | | \$ | 315,758 | \$ | 217,673 | \$ | (885,864) | \$ | (714,770) | \$ | (765,811) |
| Beginning of Year Unrestricted Reserve Addition (Reduction) in Reserves Addition to Restricted Fund End of Year Unrestricted Reserves | es Ś | 2.157.638 | \$ \$ | 2,157,638 278,178 2.435.816 | \$ | 2,435,816 592,279 3.028.095 | \$ \$ | 3,028,095 233,577 3,261,672 | \$ \$ | 3,261,672 315,758 3.577,430 | \$ | 3,577,430 217,673 | \$ \$ | 3,795,104 (885,864) 2,909,240 | \$ \$ | 2,909,240 (714,770) 2,194,470 | \$ \$ | 2,194,470 (765,811) |
| Reserves as % of Operating Revenues | <u> </u> | 73% | <u> </u> | 84% | <u> </u> | 101% | <u> </u> | 103% | <u> </u> | 112% | <u> </u> | 119% | <u> </u> | 91% | <u> </u> | 68% | <u> </u> | 44% |
| Cash Balance Unrestricted Designated | | 2,157,638 | | 2,435,816 | | 3,028,095 | | 3,261,672 | | 3,577,430 | | 3,795,104 | | 2,909,240 | | 2,194,470 | | 1,428,658 |
| Restricted for Debt Service Restricted for Bond Reserve | | | | | | 1,782,253 | | 1,782,253 | | 1,782,253 | | 1,782,253 | | - | | - | | - |
| Total Cash Reserves | \$ | 2,157,638 | \$ | 2,435,816 | \$ | 4,810,348 | \$ | 5,043,925 | \$ | 5,359,683 | \$ | 5,577,357 | \$ | 2,909,240 | \$ | 2,194,470 | \$ | 1,428,658 |
| | | | | | | | | | | | | | | | | | | |

Exhibit 2-B

| Mountain Lake Municipal Utilities | | | | | | | | | | | | | |
|---|--------------|--------------|-----------------------|--------------|----------------------------|--------------|---------------|----------------------|---------------------------|--|--|--|--|
| Historical and Projected Purchased Power and Local Generation Costs | | | | | | | | | | | | | |
| Historical | | | | | | | | | | | | | |
| | | HISTO | | | | | Projected | | | | | | |
| Generation and Transmission Costs | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | | | | |
| Member Dues | \$ 18,000 | \$ 18,000 | \$ 18,000 | \$ 18,000 | \$ 18,000 | \$ 18,000 | \$ 18,000 | \$ 18,000 | \$ 18,000 | | | | |
| CMPAS Scheduling Charge | \$ 12,690 | \$ 12,690 | \$ 12,084 | \$ 14,469 | \$ 15,257 | \$ 15,295 | \$ 15,334 | \$ 15,372 | \$ 15,410 | | | | |
| CMPAS Contract Administration | \$ 11,166 | \$ 11,166 | \$ 14,451 | \$ 12,362 | \$ 12,000 | \$ 12,000 | \$ 12,000 | \$ 12,000 | \$ 12,000 | | | | |
| | | | | | | | | | | | | | |
| NC2 - MWH Energy | \$ 155,059 | \$ 164,046 | \$ 151,125 | \$ 158,347 | \$ 163,800 | \$ 167,076 | \$ 170,418 | \$ 173,826 | \$ 177,302 | | | | |
| MISO Energy Purchases | \$ 1/3,422 | \$ 117,390 | \$ 168,021 | \$ 240,411 | \$ 239,604 | \$ 248,615 | \$ 259,219 | \$ 269,592 | \$ 280,361 | | | | |
| Gain on Market Sales | \$ (14,789) | \$ (43,197) | (132,489) | \$ (195,293) | \$ (150,000) | \$ (154,500) | \$ (159,135) | \$ (163,909) | \$ (168,826) | | | | |
| NextEra 5x16 Contract | \$ 93,228 | \$ 93,470 | A 154750 | 4 454400 | <u> > -</u> | \$ - | Ş - | Ş - | Ş - | | | | |
| 5x16 Citi Group | Ş - | 4 000 001 | \$ 154,756 | \$ 154,109 | \$ 154,278 | \$ 154,278 | \$ 154,278 | \$ 154,278 | \$ 154,278 | | | | |
| WPPI Energy | \$ 267,365 | \$ 267,204 | \$ 275,713 | \$ 284,838 | \$ 286,350 | \$ 292,077 | \$ 297,919 | \$ 303,877 | \$ 309,954 | | | | |
| Wolf Wind Project | \$ 3,791 | \$ 14,698 | \$ 25,975 | \$ 17,176 | \$ 20,000 | \$ 20,000 | \$ 20,000 | \$ 20,000 | \$ 20,000 | | | | |
| Mountain Lake Wind Turbine | \$ 150,092 | \$ 164,173 | \$ 146,298 | \$ 164,761 | \$ 81,000 | \$ 66,000 | \$ 66,000 | \$ 66,000 | \$ 66,000 | | | | |
| WAPA Allocation | \$ 124,683 | \$ 136,548 | \$ 137,870 | \$ 139,468 | \$ 162,743 | \$ 163,241 | \$ 174,714 | \$ 174,714 | \$ 174,714 | | | | |
| Transmission | \$ 497,822 | \$ 625,048 | \$ 584,576 | \$ 707,639 | \$ 726,500 \$ (100,152) | \$ 750,168 | \$ 774,608 | \$ 799,843 | \$ 825,901 \$ (15,600) | | | | |
| Agency Capacity | \$ (10,030) | \$ (6,400) | \$ (8,450) | \$ (105,414) | \$ (109,152) | \$ (9,792) | \$ (15,000) | \$ (15,600) | \$ (15,600) | | | | |
| Total Purchased Power Costs | \$ 1,482,499 | \$ 1,574,836 | \$ 1,547,930 | \$ 1,550,873 | \$ 1,620,381 | \$ 1,742,459 | \$ 1,788,354 | \$ 1,827,994 | \$ 1,869,495 | | | | |
| Mountain Lake Dewor Plant Fuel | ¢ 6742 | ¢ E 097 | ¢ 2.541 | ¢ 10.292 | ¢ 16.000 | ¢ 16.000 | ¢ 16.000 | \$ 16.000 | ¢ 16.000 | | | | |
| Nouncain Lake Power Plant Fuel | \$ 0,742 | \$ 5,087 | \$ 5,541 \$ 12,750 | \$ 10,265 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | \$ 10,000 | | | | |
| Total Device Plant Costs | ¢ (742 | \$ 13,420 | \$ 13,750 | \$ 8,296 | \$ 8,545 | \$ 8,802 | \$ 9,066 | \$ 9,338 ¢ 35,338 | \$ 9,618 | | | | |
| Total Power Plant Costs | \$ 6,742 | \$ 18,506 | \$ 17,291 | \$ 18,579 | \$ 24,545 | \$ 24,802 | \$ 25,066 | \$ 25,338 | \$ 25,618 | | | | |
| Total Costs - Energy Charge Calc | \$ 1 489 241 | \$ 1 593 343 | \$ 1 565 222 | \$ 1 569 452 | \$ 1 644 926 | \$ 1 767 260 | \$ 1 813 420 | \$ 1 853 331 | \$ 1 895 113 | | | | |
| Percentage Change | -10.2% | 7.0% | -1.8% | 0.3% | 10 5% | 7 4% | 2.6% | 2 2% | 2 3% | | | | |
| | 10.270 | 7.070 | 1.070 | 0.570 | 10.570 | 7.470 | 2.070 | 2.270 | 2.3/0 | | | | |
| Energy Purchased / Generated - kWh | | | | | <u> </u> | | | | | | | | |
| NC2 | 4,176,212 | 4,500,812 | 4,057,600 | 4,108,000 | 4,200,000 | 4,200,000 | 4,200,000 | 4,200,000 | 4,200,000 | | | | |
| MISO | 8 349 872 | 7 542 388 | 6 817 500 | 7 563 229 | 7 372 441 | 7 426 881 | 7 518 123 | 7 591 237 | 7 664 534 | | | | |
| NextEra 5x16 Contract | 2 032 000 | 2 056 000 | - | - | - | - | 7,510,125 | - | - | | | | |
| WPPI Energy | 4 172 800 | 4 063 000 | 4 153 700 | 4 197 700 | 4 150 000 | 4 150 000 | 4 150 000 | 4 150 000 | 4 150 000 | | | | |
| 5v16 Citigroup | | | 4 365 492 | 4 346 100 | 4 352 000 | 4 352 000 | 4 352 000 | 4 352 000 | 4 352 000 | | | | |
| Mountain Lake Wind Turbine | 2 779 /77 | 3 077 283 | 2 709 234 | 3 051 121 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | 3,000,000 | | | | |
| | 5 882 000 | 6 1 21 000 | 5 897 000 | 5,031,121 | 5 985 559 | 6,003,869 | 5 985 559 | 5 985 559 | 5 985 559 | | | | |
| Mountain Lake Rower Blant | 3,882,000 | 15 700 | 10.490 | 3,378,000 | 3,385,553 | 40,000 | 40,000 | 3,383,333 | 40,000 | | | | |
| Total Energy Purchased/Generated | 27 /22 961 | 27 276 192 | 28 020 015 | 23,800 | 29 100 000 | 29 172 750 | 20 245 692 | 20 219 706 | 20 202 002 | | | | |
| Porcontage Change | 27,455,901 | 27,370,183 | 28,020,013 | 29,209,950 | 29,100,000 | 29,172,750 | 29,245,082 | 29,516,790 | 29,392,093 | | | | |
| | 4.570 | -0.270 | 2.470 | 4.5% | -0.076 | 0.2376 | 0.2370 | 0.2578 | 0.2370 | | | | |
| Less: Transmission Loss Adi. (96.5%) | (1.289.396) | (1.286.681) | (1.316.941) | (1.375.688) | (1.018.500) | (1.021.046) | (1.023.599) | (1.026.158) | (1.028.723) | | | | |
| Add: PCA Calc Adi | (,,, | (,, , | () = - / = / | () | () | ()- | ()= = ;=== ; | () | () | | | | |
| Total Sales for PCA Calculation | 26,144,565 | 26,089,502 | 26,703,074 | 27,894,262 | 28,081,500 | 28,151,704 | 28,222,083 | 28,292,638 | 28,363,370 | | | | |
| | | | | | | | | | | | | | |
| Costs - Cents / kWh (includes congest | ion/losses) | | | | | | | | | | | | |
| NC2 | 3.71 | 3.64 | 3.72 | 3.85 | 3.90 | 3.98 | 4.06 | 4.14 | 4.22 | | | | |
| MISO | 2.08 | 1.56 | 2.46 | 3.18 | 3.25 | 3.35 | 3.45 | 3.55 | 3.66 | | | | |
| NextEra 5x16 Contract | 4.59 | 4.55 | | | | | - | - | - | | | | |
| WPPI Energy | 6.41 | 6.58 | 6.64 | 6.79 | 6.90 | 7.04 | 7.18 | 7.32 | 7.47 | | | | |
| Citigroup 5x16 | - | - | 3.54 | 3.55 | 3.55 | 3.55 | 3.55 | 3.55 | 3.55 | | | | |
| Mountain Lake Wind | 5.40 | 5.34 | 5.40 | 5.40 | 2.70 | 2.20 | 2.20 | 2.20 | 2.20 | | | | |
| WAPA | 2.12 | 2.23 | 2.34 | 2.33 | 2.72 | 2.72 | 2.92 | 2.92 | 2.92 | | | | |
| Transmission | 1.82 | 2.25 | 2.09 | 2.55 | 2.50 | 2.58 | 2.65 | 2.52 | 2.52 | | | | |
| Local Generation - Fuel only | 16 21 | 32 40 | 18 17 | 20.22 | 40.00 | 40.00 | 40.00 | 40.00 | 40.00 | | | | |
| | 10.21 | 52.40 | 10.17 | 55.00 | -0.00 | -0.00 | +0.00 | +0.00 | +0.00 | | | | |
| Power Cost Adjustment Calculation | | | | | | | | | | | | | |
| Purchased & Local Power Avg. Costs | 5.43 | 5.82 | 5.59 | 5.36 | 5.65 | 6.06 | 6.20 | 6.32 | 6.45 | | | | |
| Cost plus Trans. Loss Adi. (96.5%) | 5.70 | 6.11 | 5.86 | 5.63 | 5.86 | 6.28 | 6.43 | 6.55 | 6.68 | | | | |
| Less: PCA Base Cost | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 | | | | |
| Annual Average PCA | (0.80) | (0.39) | (0.64) | (0.87) | - | - | - | 0.05 | 0.18 | | | | |

Exhibit 2-C

SECTION 3

SECTION 3 – COST-OF-SERVICE STUDY

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The purpose of this study is to determine the cost of providing service to each customer class so that these costs can be compared to actual customer revenues. The cost-of-service analysis has been based on the following factors:

- Test Year revenue requirements and revenues using current rates
- Total system and customer class demand and energy requirements
- Actual and assumed customer service characteristics
- Information obtained from customer records

Test Year revenue requirements were mostly based on projected 2026 expenses. These revenue requirements are classified to cost components and allocated to each customer class based upon service characteristics. These allocated costs are then compared to revenues to determine if current rates recover the appropriate level of revenues from each customer class.

CLASSIFICATION OF COSTS

To allocate costs to customer classifications, costs must first be categorized to components. The seven cost components and the types of costs assigned to each are as follows:

Generation and Transmission 12-Month Coincident Peak Demand Component – The costs of purchasing sufficient power to meet the aggregate demand of all the customers at the time of the 12 monthly system peaks. Coincident peak demand costs do not generally vary with the level of energy used. These costs include capacity-related purchased power and transmission costs along with all of the production expenses with the exception of fuel. These costs also include a portion of distribution, revenue-financed capital expenditures, and reserves for replacements along with the 2021A and 2025A bond series payments. The transmission revenues for the municipally-owned transmission line off-set the transmission cost requirements.

Energy Component – The costs of supplying electricity to meet customer requirements. These costs will vary directly with the usage of electricity. This includes only the energyrelated portion of purchased power costs and the fuel costs for the municipally-owned diesel power plant. The costs also include a portion of the revenue-financed capital expenditures and reserves for replacements.

Distribution System 12-Month Coincident Peak Demand Component – The costs of operating and maintaining an electric system that will meet the individual peak demands of each customer class during the system peaks. These costs include a portion of distribution, administrative and general, revenue-financed capital expenditures, and reserves for

replacements. The costs also include 50% of the conservation improvement program expenses and revenues (off-set), the 2017A bond series payment, and the transfer to the City of Mountain Lake.

Customer Facilities Component – The costs of providing and maintaining transformers, distribution secondary lines, and customer service drops. Customer facilities costs vary directly with the maximum demand of the customer and the type of facilities the customer requires. The costs include a portion of distribution, administrative and general, revenue-financed capital expenditures, and reserves for replacements. The costs also include 50% of the conservation improvement program expenses and revenues (off-set), the 2017A bond series payment, and the transfer to the City of Mountain Lake. The contribution for customer facilities off-sets the revenue requirements.

Customer Service Component – The costs associated with billing, collections, and customer assistance. Customer service costs do not vary greatly with peak demand or energy usage of the customer. The costs include a portion of administrative and general.

Metering Component – The costs of reading meters to determine monthly bills and providing and maintaining customer meters. The costs include a portion of distribution, administrative and general, revenue-financed capital expenditures, and reserves for replacements.

Street Lights Component – The costs of operating and maintaining street lighting services. The costs include a portion of distribution, administrative and general, revenue-financed capital expenditures, and reserves for replacements.

Indirect Revenues and Expenses

Certain revenues and expenses are not categorized to the seven components above but rather are allocated to these components based on percentage of direct labor spent on each area to the total cost of labor. Allocated in this manner are items such as portion of administrative and general expenses. Other operating revenues and investment income reduce the revenue requirements and are also allocated based on direct labor.

Summary of the Revenue Requirements Classifications

Exhibit 3-A at the end of this section shows the detailed classifications of the test year revenue requirements. A breakdown of the revenue requirements is also shown in the chart on the following page. The projected revenue requirements breakdown shows that 40% of the retail rates recover purchased power, transmission, and production costs, which are not directly controlled at the local level with the exception of the local generation costs. The transfer to the City of Mountain Lake equals 3% of the total costs. The other 57% of the total revenues

are available to fund local electric utility operations and maintenance costs, capital expenditures, and debt service payments while maintaining sufficient reserves.



ALLOCATION TO CUSTOMER CLASSIFICATIONS

MRES has determined allocation factors for the Test Year based on actual and assumed customer service characteristics. These allocation factors represent historically accepted ratemaking principles and are based on fully distributed, embedded cost allocation procedures. While these principles may still be useful in establishing a baseline cost level upon which to set rates, it is important to note that in a competitive market, some of the allocated costs may not be recovered.

The following summarizes the allocation factors used in the cost-of-service study. See Exhibit 3-B at the end of this section for the development of the factors.

Coincident Peak Demand Allocations

The 12-month coincident peak demand is the estimated class demand at the time of each monthly system peak. This factor is used to allocate the monthly wholesale demand and transmission costs and demand-related distribution costs.

Monthly billing demands for the Large Commercial class were used to estimate the demand allocators for this class. For the other classes, demand allocators were based on the system characteristics of Mountain Lake in relation to the specific classes of service.

Energy Allocations

•

Purchased and locally produced energy costs have been allocated based on the annual sales by customer class.

The following three allocations utilize weighted percentages that were developed by analyzing the number of customers in each class and the resources used to serve each class. The weighting factors were based on the experience of other utilities and Mountain Lake staff observations.

Customer Facilities Allocations

Customer facilities allocations are based on the complexity and size of the transformers, distribution secondary lines, and service lines used to serve the various customer classes.

Customer Service Allocations

Customer service allocations are based on the amount of labor and materials for customer billing and collection.

Metering Allocations

Metering allocations are based on the time spent reading and maintaining the meters of the various customer classes. These costs vary between classes that have and do not have a demand meter installed. The costs also vary between in-town customers and rural customers.

Based upon the cost classifications and allocation methods described above, MRES has estimated the cost to serve each customer class during the Test Year. A summary of the results is shown on the following page, and the detailed results are shown on Exhibit 3-C at the end of this section.

SUMMARY OF RESULTS

The cost-of-service study indicated that most classes are close to the cost of service but current rates will not recover future expenses. Lastly, the study also indicated the municipal class should see a much larger increase. Historically, the municipal class was billed a discounted rate. Mountain Lake has continued to increase this rate to bring it closer to the cost of service since the 2015 rate study.

The percentages in the far right column below indicate the changes that would be necessary in each class to set rates in line with the costs of service and implement the proposed cumulative rate increases during the study period. In addition to the cost of service results, other factors are also considered when determining proposed rate plan.

| Cost of Service Results by Class | | | | | | | | | | | | | | |
|--|-------------------------|---------|---------|---------|--|--|--|--|--|--|--|--|--|--|
| Cost Revenue Cost Less Cost of Service | | | | | | | | | | | | | | |
| Customer Classification | per kWh | per kWh | Revenue | Results | | | | | | | | | | |
| Residential | \$0.179 | \$0.140 | \$0.039 | 27.7% | | | | | | | | | | |
| Commercial | \$0.160 \$0.127 \$0.033 | | | 26.6% | | | | | | | | | | |
| Large Commercial | \$0.125 | \$0.101 | \$0.024 | 24.6% | | | | | | | | | | |
| Rural | \$0.176 | \$0.140 | \$0.036 | 25.8% | | | | | | | | | | |
| Municipal | \$0.155 | \$0.099 | \$0.056 | 57.6% | | | | | | | | | | |
| Street Lights | \$0.014 | 15.9% | | | | | | | | | | | | |
| Total | 26.0% | | | | | | | | | | | | | |



Mountain Lake Municipal Utilities Classification of Test Year Requirements

| | | Generation/ | | Distribution | Customer | Customer | | Street | |
|--|------------|--------------|---------|--------------|------------|----------|----------|----------|--|
| | | Transmission | _ | System | Facilities | Service | Metering | Lighting | |
| Revenue Requirements | Total | 12 CP Demand | Energy | 12 CP Demand | (CF) | (CS) | (MR) | (SL) | Basis for Classification |
| Purchased Power & Transmission | | | | | | | | | |
| Nebraska City 2 Purchases | \$ 170,418 | 59,646 | 110,771 | | | | | | 35% 12CP, 65% Energy |
| MISO Market Purchases | 99,079 | _ | 99,079 | | | | | | 100% Energy |
| Citi Group Energy: 5 X 16 Contract | 154,278 | 23,142 | 131,137 | | | | | | 15% 12CP, 85% Energy |
| WPPI Purchases | 297,919 | 59,584 | 238,335 | | | | | | 20% 12CP, 80% Energy |
| Wolf Wind | 20,000 | | 20,000 | | | | | | 100% Energy |
| WAPA Allocation | 174,714 | 75,651 | 99,063 | | | | | | 43% 12CP, 57% Energy |
| ITC Midwest Transmission | 773,834 | 773,834 | | | | | | | 100% 12CP |
| CMPAS Agency and Scheduling Fees | 30,318 | (15,000) | 45,318 | | | | | | Per Purchased Power Requirements |
| Mountain Lake Wind Tower Maintenance | 63,654 | 6,365 | 57,289 | | | | | | 10% 12CP, 90% Energy |
| Land Rent for Wind Turbine | 4,000 | 400 | 3,600 | | | | | | 10% 12CP, 90% Energy |
| Moutain Lake Transmission Line Revenue (B) | (175,000) | (175,000) | | | | | | | 100% 12CP |
| Operating Expenses (A) | | | | | | | | | |
| Production | | | | | | | | | |
| Supplies, repairs, maintenance | 89,615 | 89,615 | | | | | | | 100% 12CP |
| Fuel Oil/Diesel | 21,218 | | 21,218 | | | | | | 100% Energy |
| Distribution | | | | | | | | | |
| Salaries and Employee Benefits | 353,075 | 31,509 | | 146,998 | 146,998 | | 19,693 | 7,877 | Per distribution labor requirements |
| Meetings, Meals and Travel | 530 | | | 265 | 265 | | | | 50% CP, 50% CF |
| Telephone | 764 | | | 382 | 382 | | | | 50% CP, 50% CF |
| Street Lighting and Signal | 2,122 | | | | | | | 2,122 | 100% SL |
| Repairs and Maintenance: Misc | 21,218 | | | 7,609 | 7,609 | | | 6,000 | Per repair and maintenance expense requirements |
| Repair and Maintenance: Meters | 16,974 | | | | | | 16,974 | | 100% MR |
| Maint of Ditch Witch | 6,365 | | | 3,183 | 3,183 | | | | 50% 12CP, 50% CF |
| Substation/Line Maint. | 63,654 | | | 31,827 | 31,827 | | | | 50% 12CP, 50% CF |
| Miscellaneous | 24,401 | | | 12,201 | 12,201 | | | | 50% 12CP, 50% CF |
| Wells and Lift Station Power | 2,122 | | | 1,061 | 1,061 | | | | 50% 12CP, 50% CF |
| Conservation Improv. Program | | | | | | | | | |
| CIP Program Expenses | 34,218 | | | 17,109 | 17,109 | | | | 50% 12CP, 50% CF |
| CIP 1.5% Surcharge Revenues | (45,386) | | | (22,693) | (22,693) | | | | 50% 12CP, 50% CF |
| Administrative and General | | | | | | | | | |
| A&G Salaries and Benefits | 131,901 | 4,134 | | 19,285 | 19,285 | 85,581 | 2,584 | 1,033 | Direct and indirect rev. and exp. allocation factors (D) |
| Utility Commission Salaries | 1,337 | 98 | | 456 | 456 | 242 | 61 | 24 | Indirect revenue and expense allocation factors (C) |
| Motor Fuels | 3,713 | | | 1,107 | 1,107 | | 1,000 | 500 | Per fuels expense requirement |
| Postage | 5,305 | | | | | 5,305 | | | 100% CS |
| Professional Services | 530 | 39 | | 181 | 181 | 96 | 24 | 10 | Indirect revenue and expense allocation factors (C) |
| General Liability Insurance | 68,959 | 5,038 | | 23,504 | 23,504 | 12,504 | 3,149 | 1,260 | Indirect revenue and expense allocation factors (C) |
| Capital Improvement: Other Projects | 25,462 | | | 12,731 | 12,731 | | | | 50% 12 CP, 50% CF |
| Capital Outlay: Equipment | 10,300 | | | 5,150 | 5,150 | | | | 50% 12 CP, 50% CF |
| Office and Computer Supplies, Utilities | 51,455 | 3,759 | | 17,538 | 17,538 | 9,330 | 2,350 | 940 | Indirect revenue and expense allocation factors (C) |

Exhibit 3-A

Mountain Lake Municipal Utilities **Classification of Test Year Requirements**

| | | | | | • | • | | . | |
|---|--------------|--------------|------------|--------------|------------|------------|-----------|-----------|---|
| | | Generation/ | | Distribution | Customer | Customer | | Street | |
| | | Transmission | | System | Facilities | Service | Metering | Lighting | |
| Revenue Requirements | Total | 12 CP Demand | Energy | 12 CP Demand | (CF) | (CS) | (MR) | (SL) | Basis for Classification |
| Revenue-Financed Capital Expenditures | | | | | | | | | |
| Local Generation | 84,694 | 34,347 | 50,348 | | | | | | Per depreciation schedule |
| Distribution - Demand-Related Facilities | 33,404 | | | 33,404 | | | | | Per depreciation schedule |
| Distribution - Customer Facilities | 32,631 | | | | 32,631 | | | | Per depreciation schedule |
| Meter Reading | 1,419 | | | | | | 1,419 | | Per depreciation schedule |
| Street Lighting | 7,852 | | | | | | | 7,852 | Per depreciation schedule |
| Contributions for Customer Facilities (B) | (3,200) | | | | (3,200) | | | | 100% CF |
| Other Operating Revenues (B) | (11,000) | (804) | | (3,749) | (3,749) | (1,995) | (502) | (201) | Indirect revenue and expense allocation factors (C) |
| Investment Income (B) | (50,000) | (3,653) | | (17,042) | (17,042) | (9,066) | (2,283) | (913) | Indirect revenue and expense allocation factors (C) |
| 2017A Bond Principal and Interest | 289,383 | | | 144,692 | 144,692 | | | | 50% 12 CP, 50% CF |
| 2021A Bond Principal and Interest: Generation | 212,600 | 212,600 | | | | | | | 100% 12 CP |
| 2025A Bond Principal and Interest: Generation | 780,617 | 780,617 | | | | | | | 100% 12 CP |
| Transfer to the City of Mountain Lake | 120,000 | | | 60,000 | 60,000 | | | | 50% 12 CP, 50% CF |
| Contributions to Reserves for Replacements | 5,000 | 1,073 | 1,573 | 1,044 | 1,020 | - | 44 | 245 | Per depreciation schedule |
| Revenue Requirements | \$ 4,006,465 | \$ 1,966,994 | \$ 877,730 | \$ 496,240 | \$ 492,242 | \$ 101,997 | \$ 44,512 | \$ 26,750 | |

(A) Expenses are adjusted to level of typical year.

(B) These amounts offset revenue requirements.

(C) Indirect revenue and expenses are allocated based on breakdown of direct labor expenses.

(D) A portion of this expense was classified directly to one of the above allocators. The remaining portion was allocated based on the indirect expense allocation factors described in (C).

Exhibit 3-A

Mountain Lake Municipal Utilities Allocation Factors

| | | | Commercial/ | Large | | Street |
|--|------------|-------------|-----------------|------------|---------|----------|
| Allocation Factors | Total | Residential | City Facilities | Commercial | Rural | Lighting |
| Demand Allocation Factors | | | | | | |
| 12-Month Coincident Peak (kW) | 58,114 | 19,016 | 4,469 | 33,570 | 907 | 153 |
| Percentage - CP | 100% | 32.7% | 7.7% | 57.8% | 1.6% | 0.3% |
| Energy Allocation Factors | | | | | | |
| Annual Energy Requirements (kWh) | 29,225,236 | 7,833,388 | 1,723,518 | 18,701,989 | 381,858 | 584,483 |
| Percentage - E | 100% | 26.8% | 5.9% | 64.0% | 1.3% | 2.0% |
| Customer Facilities Allocation Factors | | | | | | |
| Average number of customers | 1,394 | 837 | 54 | 43 | 34 | 426 |
| Weighting factor | | 1.0 | 1.4 | 31.0 | 1.2 | 0.1 |
| Weighted number of customers | 2,329 | 837 | 76 | 1,333 | 41 | 43 |
| Percentage - CF | 100% | 35.9% | 3.2% | 57.2% | 1.8% | 1.8% |
| Customer Service Allocation Factors | | | | | | |
| Average number of customers | 969 | 837 | 54 | 43 | 34 | 1 |
| Weighting factor | | 1.0 | 1.0 | 2.0 | 1.0 | 1.0 |
| Weighted number of customers | 1,012 | 837 | 54 | 86 | 34 | 1 |
| Percentage - CS | 100% | 82.7% | 5.3% | 8.5% | 3.4% | 0.1% |
| Metering Service Allocation Factors | | | | | | |
| Average number of customers | 969 | 837 | 54 | 43 | 34 | 1 |
| Weighting factor | | 1.0 | 1.0 | 2.0 | 1.5 | 1.0 |
| Weighted number of customers | 1,029 | 837 | 54 | 86 | 51 | 1 |
| Percentage - MR | 100% | 81.3% | 5.2% | 8.4% | 5.0% | 0.1% |

Mountain Lake Municipal Utilities Allocation of Revenue Requirements

| Classification | Total | R | osidontial | Commercial | Large | Rural | City | Street |
|--|-----------------|----|------------|---------------|-----------------|--------------|--------------|--------------|
| classification | Total | | esidentiai | ommercial | ommercial | Nurai | Tacilities | Lighting |
| Generation & Transmission 12 CP Demand | \$ 1,966,994 | \$ | 643,633 | \$ 118,437 | \$ 1,136,256 | \$ 30,688 | 32,809 | \$ 5,172 |
| Energy | 877,730 | | 235,262 | 40,534 | 561,682 | 11,468 | 11,229 | 17,554 |
| Distribution 12 CP Demand | 496,240 | | 162,378 | 29,880 | 286,658 | 7,742 | 8,277 | 1,305 |
| Customer Facilities | 492,242 | | 176,903 | 13,391 | 281,734 | 8,623 | 2,587 | 9,004 |
| Customer Service | 101,997 | | 84,359 | 4,636 | 8,668 | 3,427 | 806 | 101 |
| Metering | 44,512 | | 36,207 | 1,990 | 3,720 | 2,206 | 346 | 43 |
| Street Lighting (Direct Allocation) | 26,750 | | - | - | - | - | - | 26,750 |
| Revenue Requirements | \$ 4,006,465 | \$ | 1,338,742 | \$ 208,869 | \$ 2,278,718 | \$ 64,154 | \$ 56,054 | \$ 59,928 |
| Class Revenues | \$ 3,179,853 | \$ | 1,047,968 | \$ 165,006 | \$ 1,828,613 | \$ 50,998 | \$ 35,570 | \$ 51,698 |
| Difference (Rev. Req. Less Revenues) | \$ 826,613 | \$ | 290,775 | \$ 43,863 | \$ 450,105 | \$ 13,156 | \$ 20,484 | \$ 8,230 |
| Cost of Service Adjustment Percentage | 26.0% | | 27.7% | 26.6% | 24.6% | 25.8% | 57.6% | 15.9% |

SECTION 4

SECTION 4 – PROPOSED RATES

Several factors were considered in determining the proposed rates:

- Projected net income and cash reserves (Section 2)
- Costs to serve each customer class (Section 3)
- Rate comparisons (Section 5)
- Mountain Lake policies and objectives

RATE DESIGN

The analysis outlined in Section 2 indicated that under current rates, cash reserves would decrease from nearly \$3.3 million in 2022 to \$1.4 million in 2027. The drastic decrease in reserves is mostly due to the additional debt service associated with the generation project. **Based on the analysis outlined in this report, the rate study recommends rates that would result in 8% overall increases in 2024, 2025 and 2026. Individual customers may see higher or lower increases than the overall percentage.** The proposed rates are discussed next, and the rates are shown on page 4-3. Further adjustments may be necessary during the study period if operating costs, retail energy sales, or the financial needs of the utility change drastically.

Over the last several years Mountain Lake has made progressive cost of service adjustments to better align how costs are recovered and enhance equity between rate classes. The cost of service results shown on page 3-5 show that minor adjustments could be made between classes to ensure cost-based rates. The proposed rate designs include adjustments to the rate components (availability charge, energy rate, and demand rate, where applicable) within each class that better reflect the cost of providing service to that class. The proposed rate designs should allow Mountain Lake to better recover its costs in a more equitable way from its customers while maintaining the financial health of the utility.

Proposed Electric Rate Recommendations

1. <u>Increase the monthly customer charges for all customers.</u> The customer charge, which does not include any kWh usage, recovers the costs of serving customers in areas such as meter installation and maintenance and customer billing, along with a portion of facilities costs.

Higher customer charges also help to prepare the utility for the possibility of customers adding distributed energy resources in the future. Many utilities have been steadily increasing their customer charges in recent years. Based on a review of residential customer charges for approximately 110 area municipal utilities, the average charge is over \$14.50 per month in 2023, and the average is expected to steadily increase in the future.

- 2. <u>Maintain the PCA base factor of \$0.0650 per kWh and continue the current calculation to</u> <u>determine the monthly PCA</u>. The PCA allows the utility to recover varying purchased power supply, transmission, and local generation costs from its customers between formal rate adjustments. The calculation to determine the monthly PCA is as follows:
 - Purchased Power Costs + Local Production Costs = Total Power Costs
 - Total Energy Purchased and Generated times 96.5% Loss Factor = Approximate Retail kWh Sales
 - Total Power Costs / Total Retail kWh Sales = Power Costs per kWh Sold
 - Power Costs per kWh Sold less 6.5 cent PCA base = Adjustment for the next customer billing month

Over the last several years Mountain Lake's PCA has been negative indicating that purchased power and transmission costs have been lower than the established PCA base. The negative credits have been retained by Mountain Lake to offset future costs. Purchased Power and transmission costs are expected to increase during the study period. The PCA is projected to become positive in 2026 and 2027 and Mountain Lake would begin billing customers the applicable PCA at that time.

- 3. <u>Maintain the qualifications for the Large Commercial class which includes any non-residential customer with a peak demand of 20 kW or more in three or more months out of the previous 12 months</u>. The customers that qualify for the Large Commercial class would remain in the class for a minimum of 12 months. The cost of service study indicated that the demand rate should be around \$37 per kW and the energy rate about \$0.032 per kWh. The proposed rates will continue to shift this class in the direction indicated by the cost-of-service analysis.
- 4. Increase the energy rate for the City Facilities and Street Lighting class. The city facilities, including the water and wastewater treatment plants, are currently paying a discounted energy rate compared to the Commercial and Large Commercial classes. Most area utilities have eliminated discounts for city and other utility department usage so that all customers pay the same rate for similar usage characteristics. The City rates have been steadily increased each year since 2016, and this transition would continue with the proposed 2024 through 2026 rates.

Street lighting usage will continue to be billed in the City Facilities class. The electric utility has recently completed the conversion of high pressure sodium lights (HPS) to light emitting diode (LED) lamps. Higher installation and fixture costs coupled with lower electric usage increases the cost per kWh to serve the street lights.

5. <u>Maintain the Conservation Improvement Plan surcharge of 1.5% of the total bill to</u> provide funding for energy efficiency and other conservation programs offered by <u>Mountain Lake.</u>

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| Current and Proposed Rate Increases by Year | | | | | | | | | | |
|---|----------------|----------|----------|----------|--|--|--|--|--|--|
| | 2024 2025 2026 | | | | | | | | | |
| Customer | Percent | Percent | Percent | 2026 | | | | | | |
| Class | Increase | Increase | Increase | % Change | | | | | | |
| Overall Revenue Change | 8.0% | 8.0% | 8.0% | | | | | | | |
| Residential | 8.0% | 8.1% | 8.1% | 26.3% | | | | | | |
| Rural | 7.2% | 8.3% | 8.3% | 25.7% | | | | | | |
| Commercial | 7.5% | 8.0% | 8.0% | 25.4% | | | | | | |
| Large Commercial (Over 20 kW) | 7.9% | 7.8% | 7.7% | 25.2% | | | | | | |
| City Facilities & Street Lighting | 11.7% | 12.0% | 11.6% | 39.6% | | | | | | |

| Current and Proposed Rates | | | | | | | | | | | |
|----------------------------|---------------------------|----------|----------|----------|----------|----------|--|--|--|--|--|
| | | | 2024 | 2025 | 2026 | 2024- | | | | | |
| Customer | Rate | Current | Proposed | Proposed | Proposed | 2026 | | | | | |
| Class | Components | Rates | Rates | Rates | Rates | % Change | | | | | |
| Overall Revenue Ch | ange | | 8.0% | 8.0% | 8.0% | | | | | | |
| Power | Adjustment Base Factor | \$0.0650 | \$0.0650 | \$0.0650 | \$0.0650 | | | | | | |
| Cost Adjustment | Average Adjustment | 0.0000 | 0.0000 | 0.0000 | 0.0005 | | | | | | |
| Residential | Customer Charge | \$14.57 | \$16.50 | \$18.00 | \$19.50 | | | | | | |
| | Energy Charge – per kWh | \$0.1176 | \$0.1260 | \$0.1360 | \$0.1470 | 26.3% | | | | | |
| Rural | Customer Charge | \$17.68 | \$19.00 | \$21.00 | \$23.00 | | | | | | |
| | Energy Charge – per kWh | \$0.1176 | \$0.1260 | \$0.1360 | \$0.1470 | 25.7% | | | | | |
| Commercial | Customer Charge | \$24.97 | \$26.00 | \$28.00 | \$30.00 | | | | | | |
| | Energy Charge – per kWh | \$0.1100 | \$0.1230 | \$0.1330 | \$0.1440 | 25.4% | | | | | |
| Large Commercial | Customer Charge | \$57.22 | \$58.00 | \$60.00 | \$62.00 | | | | | | |
| (Over 20 kW) | Demand Charge – per kW | \$14.57 | \$18.25 | \$21.95 | \$25.90 | 25.2% | | | | | |
| | Energy Charge – per kWh | \$0.0604 | \$0.0590 | \$0.0580 | \$0.0570 | | | | | | |
| City Facilities & | Customer Charge | \$24.97 | \$26.00 | \$28.00 | \$30.00 | 39.6% | | | | | |
| Street Lighting | Energy Charge – per kWh | \$0.0895 | \$0.1000 | \$0.1120 | \$0.1250 | | | | | | |
| Conservation | Surcharge – % of Electric | | | | | | | | | | |
| Improvement Plan | Bill | 1.5% | 1.5% | 1.5% | 1.5% | | | | | | |

CUSTOMER BILLS AND AVERAGE REVENUE PER KWH GRAPHS

Exhibits 4-B through 4-D at the end of this section contain graphs of customer bills for the Residential and Commercial classes, and average revenue per kWh for the Large Commercial class. The averages on Exhibit 4-D can be used to calculate the bills by knowing the load factor of the Large Commercial customers. The rates per kWh for this exhibit are calculated using a monthly demand of 20 kW and load factors ranging from 20% to 75%.

Finally, exhibit 4-E shows a cost per kWh comparison between the Commercial and Large Commercial classes with load factors ranging from 20% to 75% based on a customer demand of 20 kW. This shows that most customers with a load factor above 44% would pay a lower cost per kWh in the Large Commercial class.

All of these graphs are calculated under current and 2024 through 2026 proposed rates including the 1.5% CIP adder.

RETAIL RATE RECOMMENDATION RESULTS

As a result of the proposed 2024 rates, a typical Residential customer using 800 kWh per month would see an increase of \$8.78 per month, or 8.0%. Meanwhile, a Residential heating customer using 1,600 kWh would see an increase of \$15.60 per month, or 7.6%.

Most Commercial customers would see an increase between 6.6% to 8.2%. Finally, Large Commercial customers would see increases ranging from 6% to 12% based on their monthly load factor. Customers with higher load factors will typically see a lower decrease.

City facilities and Street Lighting would see an average increase of 11.7% in 2024 due to increasing the energy rate closer to the Commercial class rate.

HISTORICAL AND PROJECTED OPERATING RESULTS

Based on the assumptions described in Section 2, MRES has projected the net income and cash reserves as shown on the graphs on the following page and in Exhibit 4-A. Depending on any changes to the key assumptions, other rate adjustments may be necessary. Under proposed rates, net income is projected at \$605,000 in 2024 before dropping off to \$461,000 in 2027.

HISTORICAL AND PROJECTED OPERATING RESULTS (continued)



The next graph shows that under proposed rates, cash reserves are projected to increase to around \$4 million in 2024, before decreasing slightly in 2025. Cash reserves are then projected to increase to around \$3.9 million by 2027.



Debt Service Coverage

Debt service coverage (DSC) is the ratio between the current year's available cash for debt service and the debt service obligations. The DSC ratio is a financial benchmark to ensure Mountain Lake has adequate cash flow to meet its current and future debt service payments. Mountain Lake's DSC is projected to decrease from about 2.2 in 2023 to less than 0.5 coverage by 2027. The recommended minimum coverage is typically 1.1 but can be higher if required by the bond covenants. The decrease in DSC is because of the additional debt issuance in 2025. Under proposed rates, the DSC would drop to 1.03 in 2025 before increasing to around 1.2 in 2026 and 2027.

Importance of Cash Reserves

Maintaining adequate reserve levels is important for several reasons. Reserves would provide for unanticipated expenses or contingencies that may arise. Reserves also provide the utility with greater flexibility when determining whether to pay for capital expenditures through revenues and reserves, or debt financing, which has additional servicing costs associated with it. An adequate reserve level would also provide for short-term rate stabilization if a large commercial or industrial customer closed or drastically changed their operations, which would result in a smaller customer base from which to recover costs. Cash reserves are also a significant factor used by bond rating agencies for evaluating utilities such as Mountain Lake.

In a study of 89 area municipal electric utility financial statements, MRES found that the median level of unrestricted cash reserves as a percentage of operating revenues was 67% for these utilities. Around one third of those utilities have cash reserves exceeding 80% of operating revenues. Under proposed rates, Mountain Lake's cash reserves are projected to average around 104% during the study period.

BENEFITS OF A PUBLIC POWER SYSTEM

The City of Mountain Lake, its residents, and businesses receive many benefits by being served by a public power system. One of the many benefits is that the Mountain Lake Utility Commission has local control of the electric rates and the utility's policies and objectives. Another benefit is the operating transfer to the City of Mountain Lake to help support city services that may otherwise not be funded. Other advantages of having a public power system in Mountain Lake are local customer service and the ability to issue tax-exempt financing when necessary for improvements, which is typically at a lower cost of financing. Lastly, shared billing services and equipment with other city utilities helps keep the total operating costs lower for all of these services.

Mountain Lake Public Utilities Electric Utility Operating Results (Proposed Rates: 8% Overall Increase in 2024, 2025 and 2026)

| | Projected | | | | | | | | | |
|---|-----------|------------|----|------------|----|------------|----|--------------------|------|-----------|
| - | | 2023 | | 2024 | | 2025 | | 2026 | | 2027 |
| Total System Retail kWh Sales | | 28,115,942 | 2 | 28,186,232 | | 28,256,697 | | 28,327,339 | 28 | 8,398,158 |
| kWh % Change | | -0.3% | | 0.3% | | 0.2% | | 0.2% | | 0.2% |
| OPERATING REVENUES | | | | | | | | | | |
| Metered Electric Sales | \$ | 3,121,258 | \$ | 3,379,875 | \$ | 3,659,272 | \$ | 3,976,136 | \$ 4 | 4,023,290 |
| Other Operating Revenues | | 60,319 | | 57,951 | | 58,064 | | 58,397 | | 59,074 |
| Total Operating Revenues | | 3,181,577 | | 3,437,826 | | 3,717,335 | | 4,034,532 | 4 | 4,082,363 |
| OPERATING EXPENSES | | | | | | | | | | |
| Purchased Power & Transmission | | 1,539,381 | | 1,676,459 | | 1,722,354 | | 1,761,994 | - | 1,803,495 |
| Production | | 100,700 | | 103,721 | | 106,833 | | 110,038 | | 113,339 |
| Distribution | | 523,027 | | 479,618 | | 494,007 | | 508,827 | | 524,092 |
| Administrative & General | | 294,590 | | 302,617 | | 305,886 | | 314,553 | | 323,479 |
| Depreciation Expense | | 359,751 | | 365,686 | | 371,689 | | 376,084 | | 380,715 |
| Total Operating Expense | | 2,817,449 | | 2,928,101 | | 3,000,768 | | 3,071,494 | | 3,145,120 |
| NET OPERATING INCOME | _ | 364,128 | | 509,725 | | 716,567 | _ | 963,038 | | 937,243 |
| NON-OPERATING REVENUES (EXPENSES) | | | | | | | | | | |
| Interest Income | | 201,757 | | 160,790 | | 87,407 | | 55,267 | | 56,965 |
| Refunds and Reimbursements | | 3,200 | | 3,200 | | 3,200 | | 3,200 | | 3,200 |
| CAPX Transmission Revenues | | 198,000 | | 186,120 | | 174,953 | | 164,456 | | 154,588 |
| Interest Expense | | (138,995) | | (135,020) | | (607,433) | | (589 <i>,</i> 474) | | (570,728) |
| Total Non-Operating Revenue (Expense) | | 263,962 | | 215,090 | | (341,873) | | (366,552) | | (355,975) |
| TRANSFER TO THE GENERAL FUND | | (120,000) | | (120,000) | | (120,000) | | (120,000) | | (120,000) |
| NET INCOME (LOSS) | \$ | 508,090 | \$ | 604,816 | \$ | 254,694 | \$ | 476,486 | \$ | 461,269 |
| Net Income (Loss) as a Percent of Oper. Revenue | | 16.0% | | 17.6% | | 6.9% | | 11.8% | | 11.3% |
| Debt Service Coverage | | 218% | | 240% | | 103% | | 120% | | 118% |

Electric Utility Cash Reserves

| | Estimated | | | | | | | | | |
|--|-----------|-----------|----|-----------|----|--------------|----|-----------|----|-----------|
| | | 2023 | | 2024 | | 2025 | | 2026 | | 2027 |
| NET INCOME (LOSS) | \$ | 508,090 | \$ | 604,816 | \$ | 254,694 | \$ | 476,486 | \$ | 461,269 |
| LESS: Revenue-Financed Capital Expenditures | | (228,333) | | (178,053) | | (180,095) | | (131,834) | | (138,939) |
| LESS: Generation Project | | | | | | (14,000,000) | | | | |
| ADD: 2025 Bond Revenues | | | | | | 12,000,000 | | | | |
| ADD: 2021A Revenues | | | | | | 1,782,253 | | | | |
| LESS: Bond Principal Payment 2025A | | - | | - | | (213,961) | | (222,520) | | (231,420) |
| LESS: Bond Principal Payment 2021A | | (180,000) | | (180,000) | | (185,000) | | (190,000) | | (195,000) |
| LESS: Bond Principal Payment 2017A | | (15,000) | | (145,000) | | (190,000) | | (195,000) | | (200,000) |
| LESS: Bond Principal Payment 2007B | | (128,750) | | - | | - | | - | | - |
| ADD: Depreciation Expense | | 359,751 | | 365,686 | | 371,689 | | 376,084 | | 380,715 |
| ADDITION (REDUCTION) IN RESERVES | \$ | 315,758 | \$ | 467,448 | \$ | (360,419) | \$ | 113,216 | \$ | 76,624 |
| Beginning of Year Unrestricted Reserves | Ś | 3.261.672 | Ś | 3.577.430 | Ś | 4.044.879 | Ś | 3.684.459 | Ś | 3.797.675 |
| Addition (Reduction) in Reserves | Ŷ | 315.758 | Ŷ | 467,448 | Ŷ | (360,419) | Ŷ | 113.216 | Ŷ | 76.624 |
| Addition to Restricted Fund | | 010,700 | | , | | (000) (10) | | | | , |
| End of Year Unrestricted Reserves | \$ | 3,577,430 | \$ | 4,044,879 | \$ | 3,684,459 | \$ | 3,797,675 | \$ | 3,874,299 |
| Reserves as Percentage of Operating Revenues | | 112% | | 118% | | 99% | | 94% | | 95% |



Residential Monthly Bills



Commercial Monthly Bills



Large Commercial Monthly Bill: Average Cost per kWh at 20 kW



Exhibit 4-D

Commercial vs. Large Commercial Monthly Bill: Average Cost per kWh at 20 kW



SECTION 5

SECTION 5 – RATE COMPARISONS WITH OTHER ELECTRIC UTILITIES

Historically, in a non-competitive environment where utility franchise territories were protected, a utility could reasonably set rates on a cost-of-service plus margin basis, or the utility could diverge from the cost study and set rates according to local policy objectives. However, some portions of the country have now been opened to retail competition. Although retail competition may be many years away in this area, it is still important to understand the competitive position of the utility for other reasons such as economic development. The information in this section is also useful in examining the various methods used by the utilities to recover costs from the different classes.

DIFFERENCE OF RATES AMONG MEMBER UTILITIES

Electric rates vary from utility to utility due to several factors. Some of the differences may be explained by the following factors:

- The percentage of power purchased from the WAPA in comparison to the power purchased from other suppliers
- The cost of transmission services

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- The equitability of the rates across the various customer classes
- The blend of retail customers, such as the percentage of Commercial and Large Commercial energy sales
- The percentage of revenues that is transferred to other non-electric funds
- The amount of expenses that may be subsidized by other utilities, for example, the electric utility paying for other city utilities' labor and/or other expenses
- The amount of funds spent in recent years on capital improvement projects, which correlates to the condition and reliability of the distribution system
- The amount of annual debt service, along with the covenants and restricted reserves
- The level of cash reserves and the governing board's philosophy towards reserves

RATE CLASSES INCLUDED IN THE COMPARISONS

To compare Mountain Lake with other utilities, MRES chose rates that would be charged to customers in the Residential, Commercial, and Large Commercial rate groups. The rates chosen were the basic rates offered by the utilities that would be applicable to the majority of the customers in the classes. These rates are not representative of all the different types of rates that are available.

SUMMARY OF UTILITY COMPARISON RESULTS

Exhibits 5-A through 5-E at the end of this section contain comparisons between Mountain Lake and the regional utilities whose rates are shown in Exhibits 5-F through 5-H. For utilities with seasonal rates, the bills are the weighted average of all 12 months. For Mountain Lake, the proposed rates for 2024 from Section 4 were used in these comparisons. The comparisons are based on the following levels of usage per month:

- <u>Residential</u> Average usage of 750 kWh
- <u>Commercial</u> Average usage of 1,400 kWh
- Large Commercial 48,250 kWh and demand of 242 kW (27% Load Factor)
- Large Commercial 38,500 kWh and demand of 93 kW (57% Load Factor)
- Large Commercial 831,000 kWh and demand of 1,544 kW (74% Load Factor)

The top portion of each exhibit shows bills calculated using the various utilities' rates, and the bottom portion shows the percentage differences between other utilities and the current Mountain Lake rates.

The two graphs on the following page summarize the rate comparison information. The first graph compares cents per kWh for each class using the calculated bills and three sets of values: current Mountain Lake rates, proposed 2024 rates, and the median bill of 10 regional utilities.

The second graph shows the percentage differences between both the Mountain Lake current and proposed rates and the median bill of the 10 utilities. This graph indicates that under current rates, the residential, commercial, and lower load factor large commercial customers are currently above the median. The two large commercial customers with load factors of 57% and 74% are below the median.

SUMMARY OF UTILITY COMPARISON RESULTS (Continued)

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COMPARISON GRAPHS





September 2023 - Comparison based on current rates, subject to change. Exhibit 5-A





September 2023 - Comparison based on current rates, subject to change. Exhibit 5-B

Provided by Missouri River Energy Services





September 2023 - Comparison based on current rates, subject to change. Exhibit 5-C

Provided by Missouri River Energy Services





September 2023 - Comparison based on current rates, subject to change. Exhibit 5-D

Provided by Missouri River Energy Services





September 2023- Comparison based on current rates, subject to change. Exhi

Exhibit 5-E

Residential Rates

| | Monthly | Energy | Energy | Energy |
|------------------------|---------|-----------|-----------------------------------|------------|
| | Service | Charge | Block | Adjustment |
| Utility | Charge | (per kWh) | (kWh) | (per kWh) |
| Mountain Lake, MN | \$14.57 | \$0.11760 | All | 0.00000 |
| | | 1.5% | Conservation Improv. (% of bill) | |
| Otter Tail Power – MN | 10.75 | 0.08194 | All (June-Sep.) | 0.02722 |
| | | 0.06111 | All (OctMay) | |
| | | 0.01471 | Other Adjustments: per kWh | |
| Xcel Energy – MN | | | | |
| Standard Service | 10.98 | 0.10301 | All (June – Sep.) | 0.04167 |
| Electric Space Heating | 12.98 | 0.08803 | All (Oct. – May) | |
| | | | Space Heating | |
| | | 0.05988 | All (Oct. – May) | |
| | | 0.00562 | Other Adjustments: per kWh | |
| | | 6.087% | Renewable Energy Std. (% of bill) | |
| | | 8.92% | 2022 Interim Increase (% of Bill) | |
| Janesville, MN | 15.00 | 0.10200 | All | (0.00200) |
| | | 5.0% | Franchise Fee (% of bill) | |
| Lake Crystal, MN | 22.50 | 0.17200 | All | - |
| Lakefield, MN | 14.50 | 0.10300 | All (June – August) | - |
| | | 0.09100 | All (September – May) | |
| Madelia, MN | 16.00 | 0.15000 | All | 0.00500 |
| | | 1.5% | Conservation Improv. (% of bill) | |
| Springfield, MN | 16.00 | 0.12700 | All | (0.00900) |
| | | 0.08600 | Heating (OctApril) | |
| | | 1.5% | Conservation Improv. | |
| | | | (% of energy charges) | |
| St. James, MN | 19.00 | 0.08200 | All | - |
| Truman, MN | 11.85 | 0.17000 | All | - |
| | | 1.5% | Conservation Improv. | |
| | | | (% of energy charges) | |
| Windom, MN | | | | |
| In City Limit | 15.00 | 0.07900 | All | - |

Commercial Rates

| | Monthly Service | Energy Charge | Energy Block | Energy Adjustment |
|-----------------------|--------------------|------------------|-----------------------------------|----------------------|
| Utility | Charge | (per kWh) | (kWh) | (per kWh) |
| Mountain Lake, MN | \$24.97 | \$0.11340 | All | 0.00000 |
| | | 1.5% | Conservation Improv. (% of bill) | |
| Otter Tail Power – MN | 18.50 | 0.07546 | All (June-Sep.) | 0.02698 |
| | | 0.05595 | All (OctMay) | |
| | | 0.01484 | Other Adjustments per kWh | |
| Xcel Energy – MN | 11.27 | 0.09256 | All (June-Sep.) | 0.04219 |
| | | 0.07757 | All (OctMay) | |
| | | 0.00520 | Other Adjustments per kWh | |
| | | 6.087% | Renewable Energy Std. (% of bill) | |
| | | 13.52% | 2022 Interim Increase (% of Bill) | |
| Janesville, MN | 25.00 | 0.10200 | All | (0.00200) |
| | | 5.0% | Franchise Fee (% of bill) | |
| Lake Crystal, MN | 41.00 | 0.16900 | All | - |
| Lakefield, MN | 20.00 | 0.01030 | All (June – August) | - |
| | | 0.09300 | All (September – May) | |
| Madelia, MN | 22.00 | 0.1530 | All | 0.00500 |
| | | 1.5% | Conservation Improv. (% of bill) | |
| Springfield, MN | 26.00 | 0.11800 | All | (0.00900) |
| | | 1.5% | Conservation Improv. | |
| | | | (% of energy charges) | |
| St. James, MN | | | | |
| Single-phase | 23.50 | 0.09000 | All | - |
| Three-phase | 40.00 | | | |
| Truman | 20.09 | 0.17000 | All | - |
| | | 1.5% | Conservation Improv. (% of bill) | |
| Windom, MN | | | | |
| Single-phase | 22.00 | 0.08500 | All | - |
| Three-phase | 31.00 | | | |

Large Commercial Rates

| | Monthly | Demand | Demand | Energy | Energy | Energy |
|--------------------|---------|----------|----------------------|-----------|--------------------------|------------|
| | Service | Charge | Block | Charge | Block | Adjustment |
| Utility | Charge | (per kW) | (kW-mos.) | (per kWh) | (kWh) | (per kWh) |
| Mountain Lake, MN | \$57.22 | \$14.57 | All | \$0.0604 | All | 0.00000 |
| | | | | 1.5% | Con. Improv. (% of bill) | |
| Otter Tail Power – | | | | | | |
| MN | 42.55 | 2.00 | June-Sep. | 0.04644 | All (June-Sept.) | 0.02698 |
| 20 kW-80 kW | | 1.00 | OctMay | 0.05272 | All (OctMay) | |
| | | 1.50 | Facility Chg. | 0.01489 | Other Adjustments | |
| | | | | | | |
| | | 13.99 | June-Sep. | | | |
| Over 80 kW | 104.63 | 11.25 | OctMay | 0.02590 | All (June-Sept.) | 0.02632 |
| | (Min. | 1.03 | Facility Chg. <1,000 | 0.02950 | All (OctMay) | |
| | 350.00) | 0.67 | Facility Chg. >1,000 | 0.0105 | Other Adjustments | |
| | | 1.443 | Other Adj. | | | |
| Xcel Energy – MN | 29.24 | 14.79 | June–Sep. | 0.03407 | All | 0.04088 |
| Less than 1 MW | | 10.49 | Oct.–May | (0.01518) | Over 400 kWh/kW | |
| | | | 50% Ratchet | 0.00201 | Other Adjustments | |
| | | 0.984 | Other Adj. | 6.087% | Renew. Energy Std. | |
| | | | | 13.52% | 2022 Interim Inc. | |
| Janesville, MN | 25.00 | - | All | 0.10200 | All | (0.00200) |
| | | | | 5.0% | Franchise Fee | |
| Lake Crystal, MN | 67.50 | 34.50 | All | 0.04100 | All | - |
| Lakefield, MN | 30.00 | 9.00 | June – August | 0.07100 | All | - |
| | | 6.00 | September - May | | | |
| Madelia, MN | | | | | | |
| Large Commercial | 32.00 | 17.30 | All | 0.09300 | All | 0.00500 |
| Industrial | 170.00 | 26.40 | All | 0.07000 | All | |
| | | | | 1.5% | Con. Improv. (% of bill) | |
| Springfield, MN | 45.00 | 12.50 | All | 0.07500 | All | (0.00900) |
| | | | | 1.5% | Con. Improv. | |
| | | | | | (% of energy charges) | |
| St. James, MN | 73.50 | 14.00 | All | 0.04630 | All | - |
| Truman, MN | 28.33 | 15.35 | All | 0.10820 | All | - |
| | | | | 1.5% | Con. Improv. (% of bill) | |
| Windom, MN | 49.00 | 14.45 | All | 0.04200 | All | - |