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5 West Main Street
Madelia, MN 56062
(507) 642-3156

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104 East Blue Earth Street
Lake Crystal, MN 56055
(507) 726-6649

June 13, 2017

City Clerk
City of Mountain Lake
930 Third Avenue
Mountain Lake, MN 56159

RE: City of Mountain Lake - Adam Sayles

Dear Clerk:

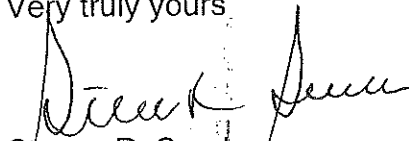
This is a follow up of my letter directed to you of May 23, 2017. My client informs me that the facts recited in the previous correspondence was partially incorrect. We understand from a source at the scene that a grass truck from the Fire Department did arrive at the residence. No firemen exited the vehicle. The vehicle was told to return and it did so. I apologize for that error. Given that the so-called grass truck did arrive and even though no firemen exited the scene, Adam is willing to raise his offer to resolve this matter to \$150.00.

Please confirm that is acceptable and payment will be made promptly.

My client is soon going to be leaving for an extended medical mission to Africa. We would, therefore, appreciate the City evaluating this claim promptly and reply.

As always, if you have any questions, comments or wish to discuss, please do not hesitate to contact me.

Very truly yours

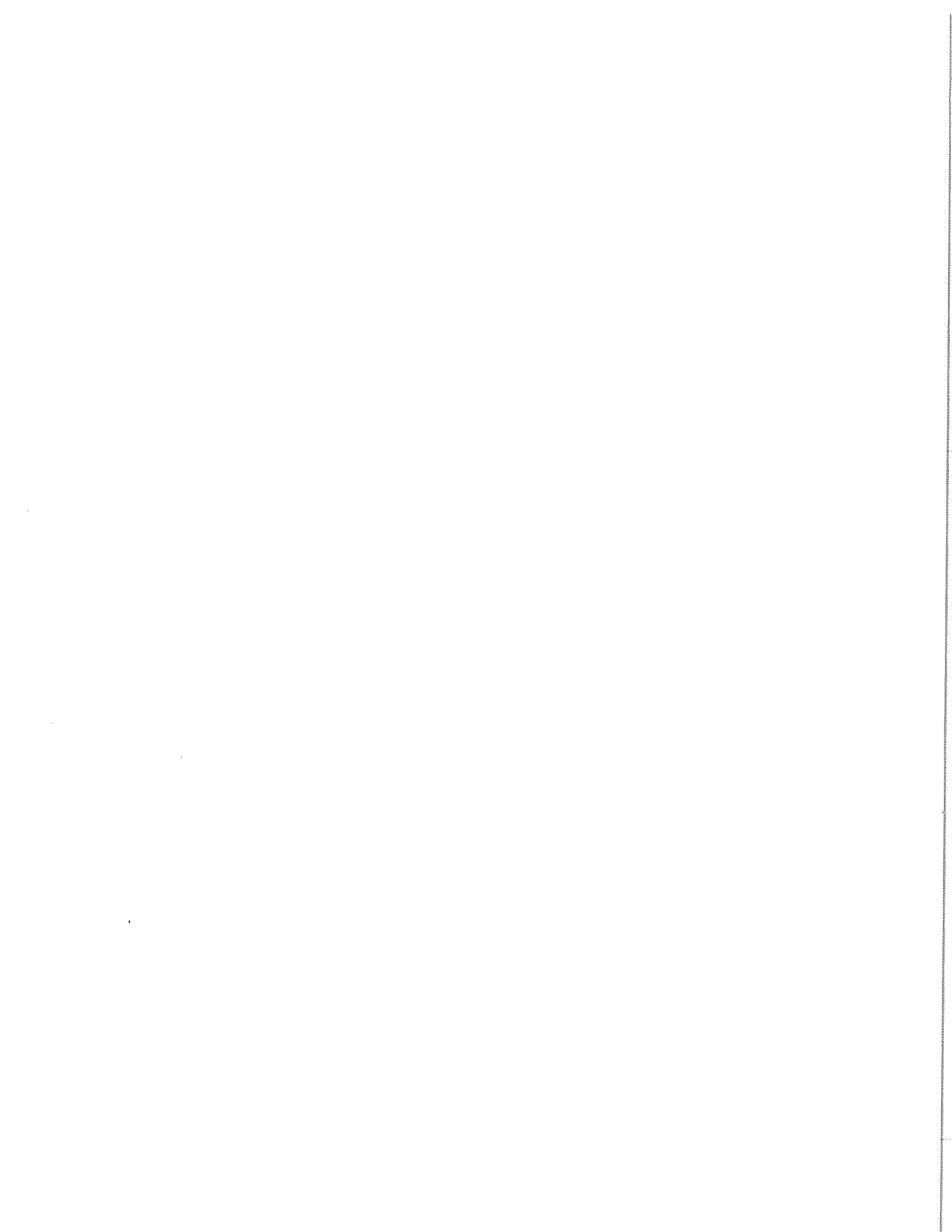


Steven R. Sunde
ssunde@sundeolson.com

SRS/yms

CC: Mr. Adam Sayles

REPLY TO: P.O. Box 506 — St. James, MN 56081



HOMETOWN

SANITATION SERVICES LLC

Windom Office: 1041 3rd Avenue • PO Box 68 • Windom, MN 56101 • Phone: 507-832-8946
Fairmont Office: 1031 Fairview Avenue • Fairmont, MN 56031 • Phone: 507-235-5665

June 21, 2017

To: Wendy Meyer & Mountain Lake City Council Members
Re: City of Mountain Lake – Annual Check-in

Dear Wendy & Council Members,

Thank you all for making time for me tonight. I'm here to provide our annual check in to the Council.

Our 2017 City-Wide Cleanup has been completed, the campground and city park dumpsters have re-started service, and Pow Wow is also in the rearview mirror. We hope you have found these services to be successful and seamless for you. Our goal is for City Hall & Council Members to handle as few phone calls as possible regarding garbage service.

Before we get started, are there any immediate issues or questions from the Council?

As you likely know, the City of Mountain Lake was one of our very first municipal commitments back in 2010. Since then, we've transitioned into our second contract, provided several years of city-wide cleanups, and also re-worked services to eliminate bags and implement an every-other-week container.

We are very grateful to the City for selecting us to provide these services, and we hope you've found the relationship to be a positive one.

Back in April, the existing contract called for a price adjustment. However, the contract also calls for advance notice to the Council, which I was unable to provide for a series of reasons. As such, we did not implement an increase. I'm here tonight to notify you of the upcoming increase of 2.5%.

The existing & new pre-tax standard (paper bill, non-senior citizen) monthly prices are:

35 GALLON ALT WK:	\$9.35	-----	NEW PRICE = \$9.58
35 GALLON 1X/WK:	\$12.54	-----	NEW PRICE = \$12.85
65 GALLON 1X/WK:	\$14.73	-----	NEW PRICE = \$15.10
95 GALLON 1X/WK:	\$16.91	----	NEW PRICE = \$17.33

Remember, autopay customers save .50/month. Senior Citizens save \$1/month.

Conclusion

We want to thank you again for your continued patronage, and for supporting local business. We are very proud to be part of this community, and look forward to many more years serving you.

Sincerely,

A handwritten signature in black ink, appearing to read 'Mike Johnson', with a long horizontal flourish extending to the right.

Mike Johnson, General Manager
Hometown Sanitation Services
1041 3rd Avenue – Windom

TO: Council
FROM: Wendy
RE: Public Works Capital Purchases, Agenda Item 7d

Included with this memo is state bid information from the MN DOT's website –
<http://www.dot.state.mn.us/maintenance/fleet.html>

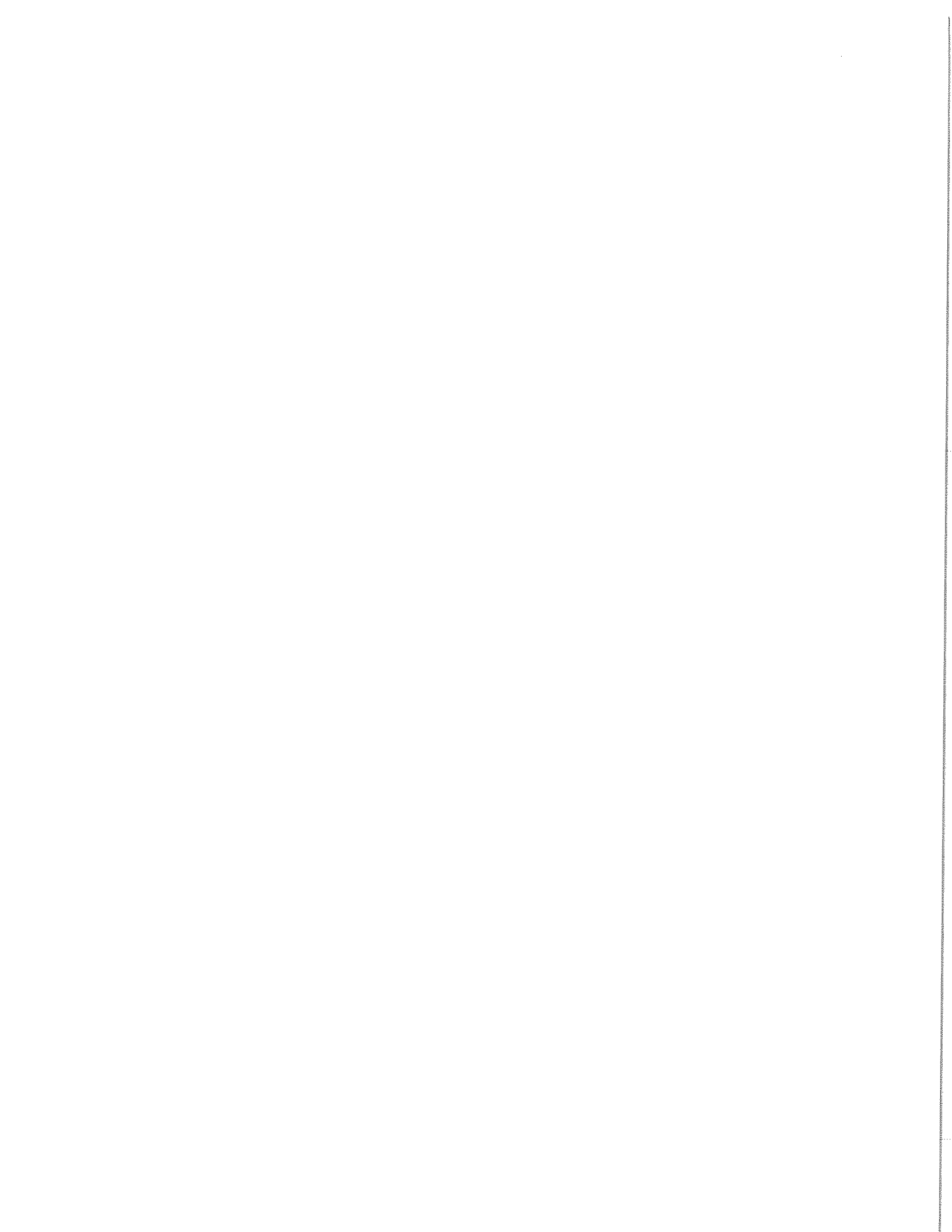
Click on 'visit list of equipment contracts'

On pages 1 and 2 following this memo there is a list of the make and model of motorgraders available through the state bid.

The two models that are the size the City would buy are noted; more information can be found on the John Deere on pages 3 -6 and on the Caterpillar on pages 7 -16.

On pages 17-19 there is information about the payload state bid and the model the city purchased in 2016.

When I called Jesse Miller, RDO Equipment, to discuss leasing the company offered to send a representative to a council meeting. Brian Philges, RDO Mankato, will be attending the Wed. June 21 council meeting.





Maintaining Minnesota's Highways

Motorgrader

- [Contract release \(/maintenance/equipment/contracts/M-439\(5\) Motorgrader/2016/CR M-439\(5\) 10 16.pdf\)](#)(PDF)
- [Equipment specification \(620-714 Motorgrader Specs.pdf\)](#)(PDF)

Make & Model	Vendor
John Deere 670G (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/670G .pdf)	RDO Equipment/Nortrax
John Deere 672G (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/672G .pdf)	RDO Equipment/Nortrax
John Deere 770G (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/770G .pdf)	RDO Equipment/Nortrax
John Deere 772G (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/772G .pdf)	RDO Equipment/Nortrax
John Deere 870G (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/870G .pdf)	RDO Equipment/Nortrax
John Deere 872G (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/872G .pdf)	RDO Equipment/Nortrax
Craig Attachments (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/Craig Combine.pdf)	RDO Equipment/Nortrax
Falls Attachments (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/Falls Combine .pdf)	RDO Equipment/Nortrax
Handy Hitch Attachments (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/Handy Hitch Combine.pdf)	RDO Equipment/Nortrax
Monroe Attachments (/maintenance/equipment/contracts/M-439(5) Motorgrader/2016/RDO/Monroe Combine.pdf)	RDO Equipment/Nortrax

What Mt. Lake would buy

235 HP \$151,346

255HP \$167,328

\$162,000

\$188,716

\$174,334

300 HP \$212,679

①

Authorized Distributors&Catalog (/maintenance/equipment/contracts/M-439(5) Motograder/2016/RDO/Auth Dist List and Catalog.pdf)	RDO Equipment/Nortax
----------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------

Case 865B VHP (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 865 VHP&Options.pdf)	Titan Equipment
Case 865B AWD (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 865B AWD&Options.pdf)	Titan Equipment
Case 885B DHP (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 885B AWD&Options.pdf)	Titan Equipment
Case 885B AWD (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 885B DHP&Options.pdf)	Titan Equipment

178-205 HP \$205,332

178-205 HP \$205,332
33,000

205-214 HP \$190,245
40,000 lbs.

205-214 HP \$190,245
40,000

Caterpillar 12M3 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Caterpillar 12M3.pdf)	Ziegler, Inc.
Caterpillar 120M2 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Capterpillar 120M2.pdf)	Ziegler, Inc.
Caterpillar 140M3 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Capterpillar 140M3.pdf)	Ziegler, Inc.
Caterpillar 160M3 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Capterpillar 160M3.pdf)	Ziegler, Inc.

175-231 HP \$236,130
38,000

145-189 HP \$220,320
38,000

200-250 HP \$255,180
41,000 lbs.

221-272 HP \$270,780
42,000 lbs.

could buy

Nor Am 65E (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Noram Motor Grader Pricing/Ziegler, INC 65e.pdf)	Ziegler, Inc.
------------------------------------------------------------------------------------------------------------------------------------------------	------------------

120 HP \$147,310
17,000 lbs

Authorized Distributors&Catalog (/maintenance/equipment/contracts/M-439(5) Motograder/2016/RDO/Auth Dist List and Catalog.pdf)	RDO Equipment/Nortax
--------------------------------------------------------------------------------------------------------------------------------------	-------------------------

Case 865B VHP (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 865 VHP&Options.pdf)	Titan Equipment
Case 865B AWD (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 865B AWD&Options.pdf)	Titan Equipment
Case 885B DHP (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 885B AWD&Options.pdf)	Titan Equipment
Case 885B AWD (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Titan/Case 885B DHP&Options.pdf)	Titan Equipment

178-205 HP \$205,332

178-205 HP \$205,332
33,000

205-214 HP \$190,245
40,000 lbs.

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Caterpillar 12M3 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Caterpillar 12M3.pdf)	Ziegler, Inc.
Caterpillar 120M2 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Capterpillar 120M2.pdf)	Ziegler, Inc.
Caterpillar 140M3 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Capterpillar 140M3.pdf)	Ziegler, Inc.
Caterpillar 160M3 (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Caterpillar Motor Grader Pricing/Capterpillar 160M3.pdf)	Ziegler, Inc.

175-231 HP \$236,130
38,000

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38,000

200-250 HP \$255,180
41,000 lbs.

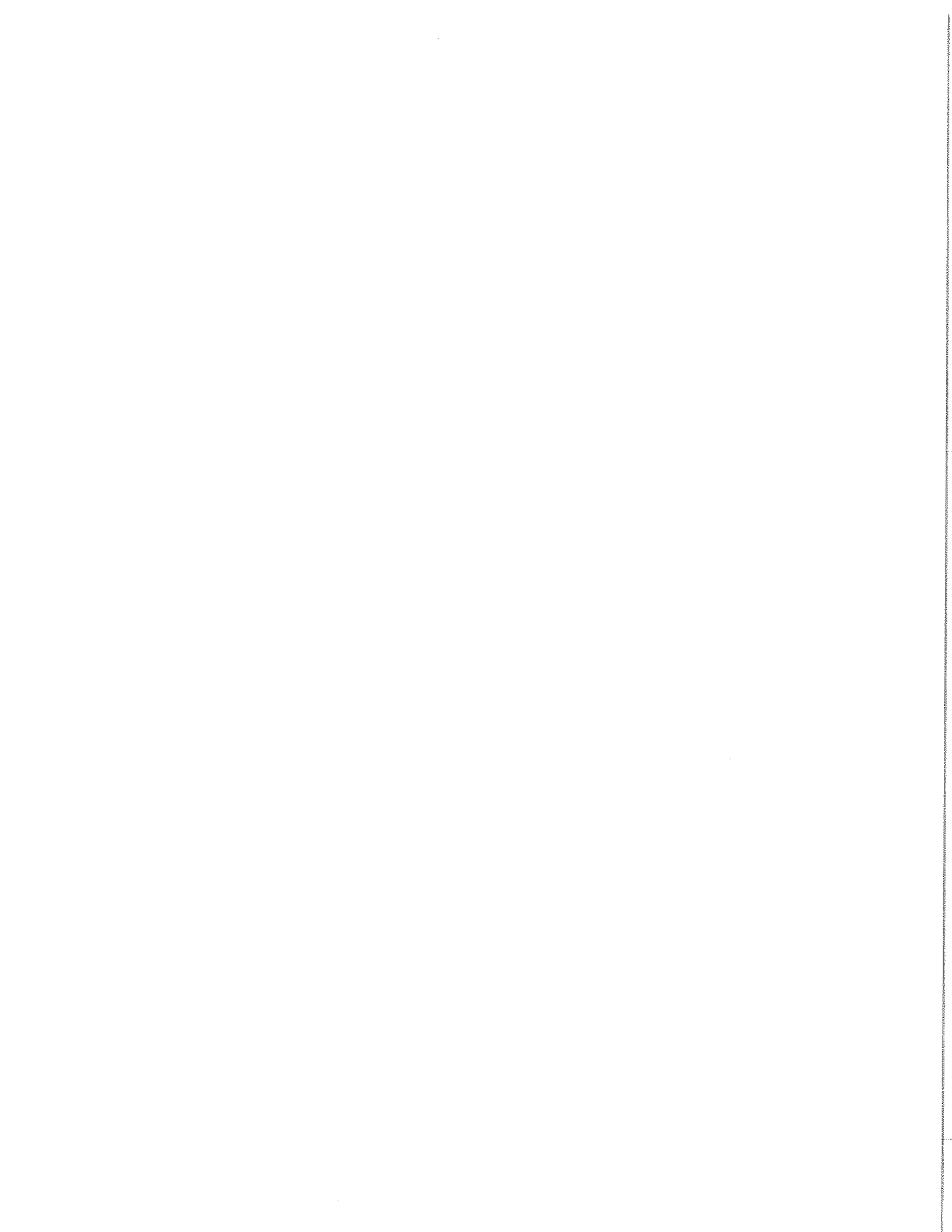
221-272 HP \$270,780
42,000 lbs.

Nor Am 65E (/maintenance/equipment/contracts/M-439(5) Motograder/2016/Ziegler/Noram Motor Grader Pricing/Ziegler, INC 65e.pdf)	Ziegler, Inc.
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120 HP \$147,310
17,000 lbs

could
buy

2





672G/GP

MOTOR GRADER

FEATURES & SPECS

Final Tier 4-certified engine
All models come equipped with steering wheel (GPs also come with lever steer)
Standard hydraulically driven cool-on-demand reversing fan
Trouble-free serviceability

See All Features

Net Power	190 kW (255 hp)
Net Peak Torque	1273 Nm (939 lb.-ft.)
Blade Pull	22 453 kg (49,500 lb.)
Net Torque Rise	54%

BUILD YOUR OWN



Overview	Features	Specifications	Compare	Support	Videos
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Levels everything but the playing field.

The 672G/GP Motor Grader's tall mainframe lets this highly productive grader shoulder larger loads and navigate more easily over obstacles. Provides plenty of clearance for a mid-mount scarifier, and simplifies blade setup and operation, too. You won't find an easier-running grader, either. Our exclusive Event-Based Shifting (EBS) transmission delivers smooth-as-silk gear and direction changes, for exceptional control and grading precision without extra effort. There's nothing else like it.

PRODUCT BROCHURES:

- Brochure - English
- Guide to Better Blading - English
- Product Guide - English
- Product Guide - Français

YOU MAY ALSO BE INTERESTED IN ...

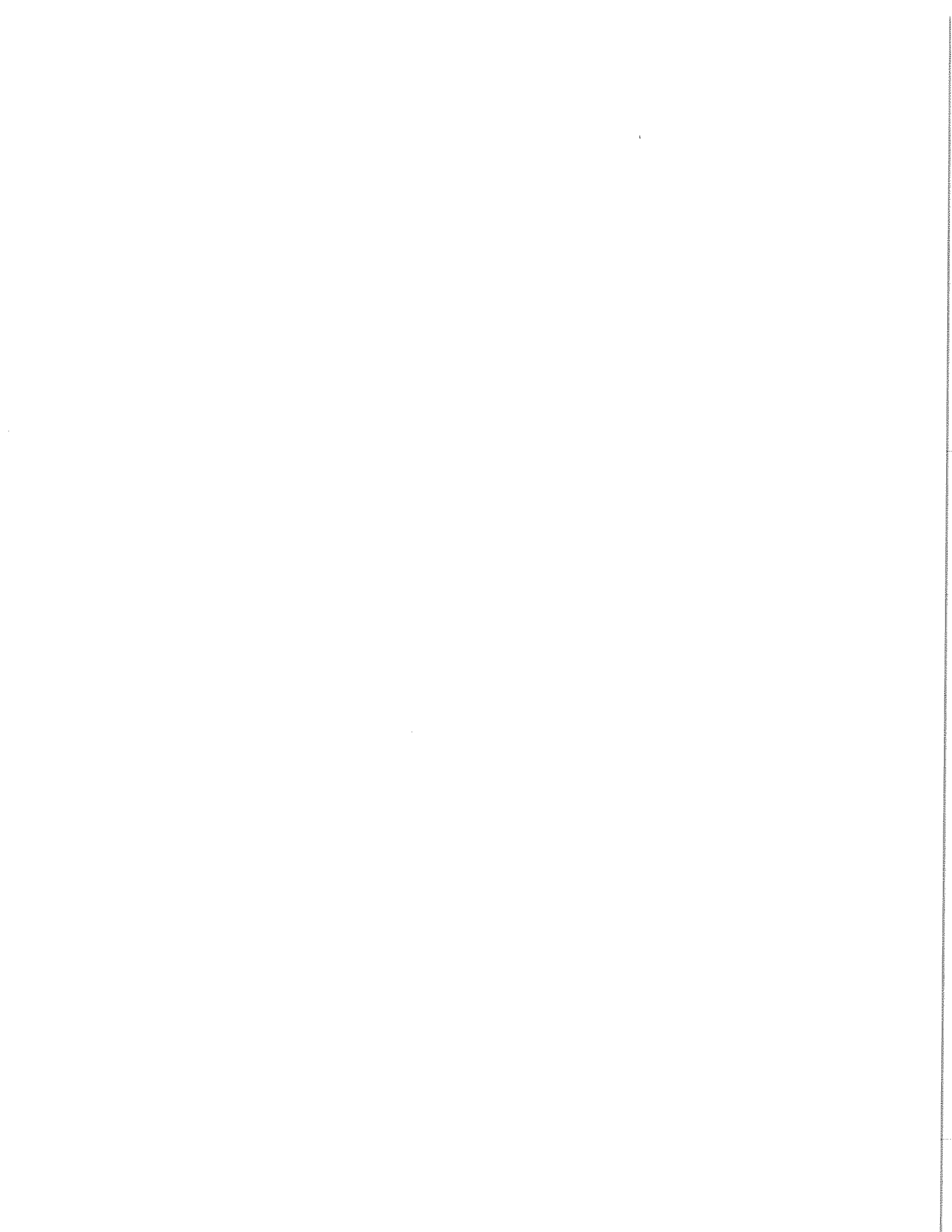
- Non-Current Motor Graders
- Used Equipment
- Product News and Jobsite Stories
- Ultimate Uptime

Features and specifications are based on published information at the time of publication. Features and specifications are subject to change without notice.



Size that Mt. Lake would buy

3



PLEASE PURCHASE Excel Export To Multiple PDF Files Software

Price quote for: **Motorgraders**

July, 2016

Vendor Name: **RDO Equipment Company / Nortrax**
 Contact Person: **Jesse Miller**
 Street Address: **12500 Dupont Avenue South**
 P.O. Box:
 City, State, Zip **Burnsville, MN, 55337**
 Phone #: **952.882.2752**
 Toll Free #: **800.950.3298**
 Fax #: **952.890.7046**
 Email Address: **jmiller@rdoequipment.com**
 Website: **www.rdoequipment.com**

Version of Excel used: 2010

PERCENTAGE DISCOUNT PRICING

1.0 MANUFACTURER

John Deere 672G

2.0 DATE AND ID. OF PRICE LIST

March 14th, 2016 - 672G
 Motor Grader

3.0 PERCENTAGE DISCOUNT FROM PRICE LIST

3.1 Order codes that do not begin with AT

48.25%

Order codes that do begin with AT (please note installation and freight to dealer are not included)

3.2 in pricing due to cost variability from one item to the next on these items)

46.25%

4.0 PRICE FOR ADDITIONAL SERVICE MANUAL

\$ 700.00

4.1 PRICE FOR ADDITIONAL PARTS MANUAL

\$ 500.00

4.2 PRICE FOR ADDITIONAL OPERATIONS MANUAL

\$ 500.00

5.0 PERFORMANCE/ WARRANTY OPTIONS

Use this section to offer performance/warranty options,
 number these items starting with 5.1, 5.2, etc.

(Specify years, miles or hours extended term covers.)

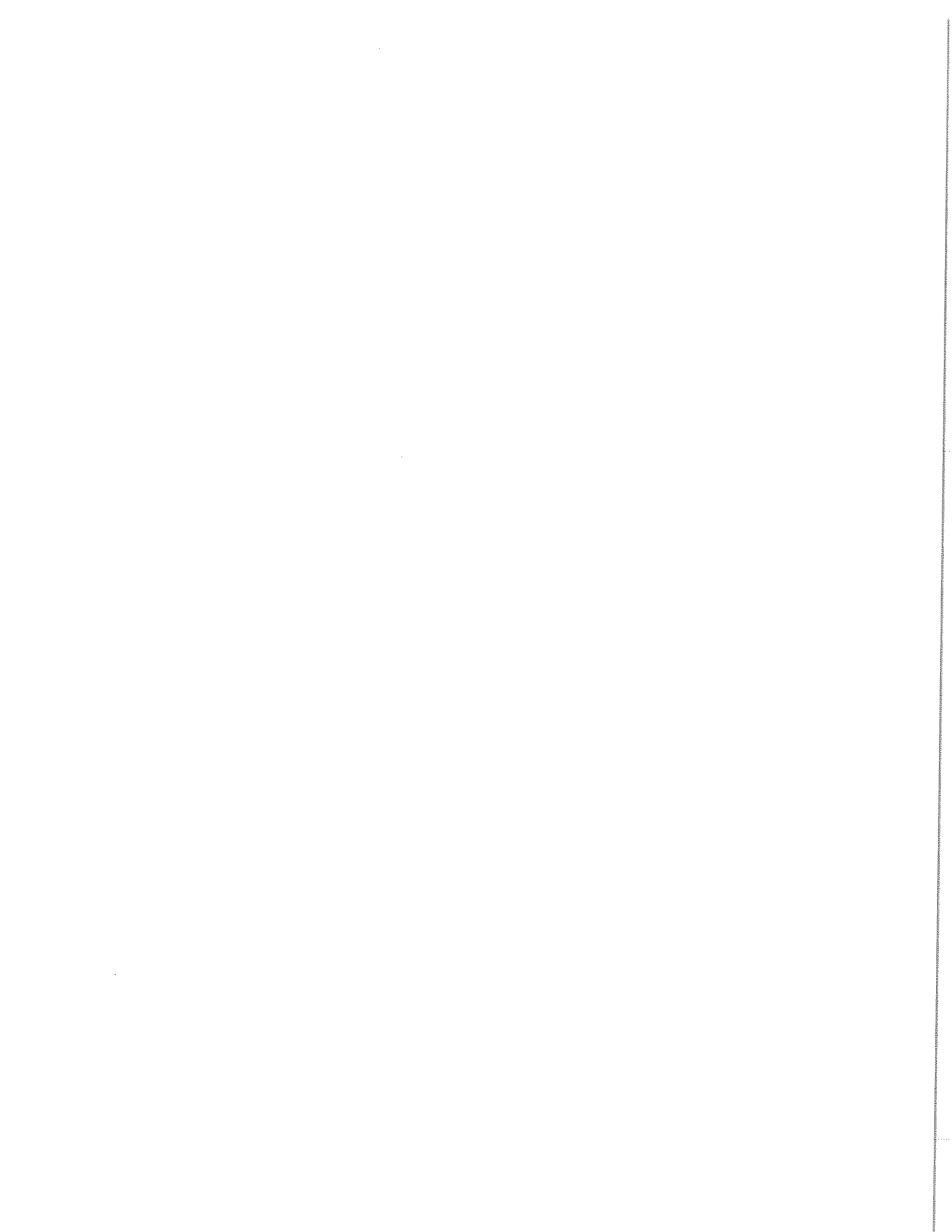
5.1	Comprehensive24 Month1000	\$	3,073.75
5.2	Comprehensive24 Month1500	\$	3,236.25
5.3	Comprehensive24 Month2000	\$	3,405.00
5.4	Comprehensive24 Month2500	\$	3,583.75
5.5	Comprehensive24 Month3000	\$	3,773.75
5.6	Comprehensive24 Month4000	\$	4,192.50
5.7	Comprehensive24 Month5000	\$	4,657.50
5.8	Comprehensive24 Month6000	\$	5,188.75
5.9	Comprehensive24 Month7000	\$	7,251.25
5.10	Comprehensive24 Month7500	\$	9,176.25
5.11	Comprehensive36 Month1000	\$	3,321.25
5.12	Comprehensive36 Month1500	\$	3,498.75
5.13	Comprehensive36 Month2000	\$	3,680.00
5.14	Comprehensive36 Month2500	\$	3,875.00
5.15	Comprehensive36 Month3000	\$	4,078.75
5.16	Comprehensive36 Month4000	\$	4,532.50
5.17	Comprehensive36 Month5000	\$	5,035.00
5.18	Comprehensive36 Month6000	\$	6,702.50
5.19	Comprehensive36 Month7000	\$	8,822.50
5.20	Comprehensive36 Month7500	\$	9,996.25
5.21	Comprehensive48 Month1000	\$	4,288.75
5.22	Comprehensive48 Month1500	\$	4,512.50
5.23	Comprehensive48 Month2000	\$	4,751.25
5.24	Comprehensive48 Month2500	\$	5,000.00
5.25	Comprehensive48 Month3000	\$	5,265.00
5.26	Comprehensive48 Month4000	\$	5,848.75
5.27	Comprehensive48 Month5000	\$	6,497.50
5.28	Comprehensive48 Month6000	\$	8,137.50
5.29	Comprehensive48 Month7000	\$	10,547.50
5.30	Comprehensive48 Month7500	\$	11,922.50
5.31	Comprehensive60 Month1000	\$	5,255.00
5.32	Comprehensive60 Month1500	\$	5,530.00
5.33	Comprehensive60 Month2000	\$	5,820.00

Size Mt. Lake would buy

4

5.34	Comprehensive60 Month2500	\$	6,127.50
5.35	Comprehensive60 Month3000	\$	6,450.00
5.36	Comprehensive60 Month4000	\$	7,166.25
5.37	Comprehensive60 Month5000	\$	7,961.25
5.38	Comprehensive60 Month6000	\$	9,571.25
5.39	Comprehensive60 Month7000	\$	12,272.50
5.40	Comprehensive60 Month7500	\$	13,846.25
5.41	Comprehensive72 Month3000	\$	7,367.50
5.42	Comprehensive72 Month4000	\$	8,188.75
5.43	Comprehensive72 Month5000	\$	9,096.25
5.44	Comprehensive72 Month6000	\$	10,418.75
5.45	Comprehensive72 Month7000	\$	13,331.25
5.46	Comprehensive72 Month7500	\$	15,023.75
5.47	Comprehensive84 Month4000	\$	8,866.25
5.48	Comprehensive84 Month5000	\$	9,851.25
5.49	Comprehensive84 Month6000	\$	11,267.50
5.50	Comprehensive84 Month7000	\$	14,405.00
5.51	Comprehensive84 Month7500	\$	16,222.50
5.52	Power Train And Hydraulics24 Month1000	\$	1,801.25
5.53	Power Train And Hydraulics24 Month1500	\$	1,897.50
5.54	Power Train And Hydraulics24 Month2000	\$	1,995.00
5.55	Power Train And Hydraulics24 Month2500	\$	2,100.00
5.56	Power Train And Hydraulics24 Month3000	\$	2,211.25
5.57	Power Train And Hydraulics24 Month4000	\$	2,457.50
5.58	Power Train And Hydraulics24 Month5000	\$	2,730.00
5.59	Power Train And Hydraulics24 Month6000	\$	3,041.25
5.60	Power Train And Hydraulics24 Month7000	\$	4,250.00
5.61	Power Train And Hydraulics24 Month7500	\$	5,378.75
5.62	Power Train And Hydraulics24 Month8000	\$	6,172.50
5.63	Power Train And Hydraulics24 Month9000	\$	7,998.75
5.64	Power Train And Hydraulics24 Month10000	\$	10,187.50
5.65	Power Train And Hydraulics36 Month1000	\$	1,947.50
5.66	Power Train And Hydraulics36 Month1500	\$	2,051.25
5.67	Power Train And Hydraulics36 Month2000	\$	2,157.50
5.68	Power Train And Hydraulics36 Month2500	\$	2,271.25
5.69	Power Train And Hydraulics36 Month3000	\$	2,390.00
5.70	Power Train And Hydraulics36 Month4000	\$	2,656.25
5.71	Power Train And Hydraulics36 Month5000	\$	2,951.25
5.72	Power Train And Hydraulics36 Month6000	\$	3,927.50
5.73	Power Train And Hydraulics36 Month7000	\$	5,168.75
5.74	Power Train And Hydraulics36 Month7500	\$	5,857.50
5.75	Power Train And Hydraulics36 Month8000	\$	6,661.25
5.76	Power Train And Hydraulics36 Month9000	\$	8,545.00
5.77	Power Train And Hydraulics36 Month10000	\$	10,715.00
5.78	Power Train And Hydraulics48 Month1000	\$	2,513.75
5.79	Power Train And Hydraulics48 Month1500	\$	2,645.00
5.80	Power Train And Hydraulics48 Month2000	\$	2,783.75
5.81	Power Train And Hydraulics48 Month2500	\$	2,930.00
5.82	Power Train And Hydraulics48 Month3000	\$	3,086.25
5.83	Power Train And Hydraulics48 Month4000	\$	3,427.50
5.84	Power Train And Hydraulics48 Month5000	\$	3,810.00
5.85	Power Train And Hydraulics48 Month6000	\$	4,768.75
5.86	Power Train And Hydraulics48 Month7000	\$	6,181.25
5.87	Power Train And Hydraulics48 Month7500	\$	6,986.25
5.88	Power Train And Hydraulics48 Month8000	\$	7,922.50
5.89	Power Train And Hydraulics48 Month9000	\$	10,106.25
5.90	Power Train And Hydraulics48 Month10000	\$	12,633.75
5.91	Power Train And Hydraulics60 Month1000	\$	3,078.75
5.92	Power Train And Hydraulics60 Month1500	\$	3,241.25
5.93	Power Train And Hydraulics60 Month2000	\$	3,411.25
5.94	Power Train And Hydraulics60 Month2500	\$	3,591.25
5.95	Power Train And Hydraulics60 Month3000	\$	3,780.00
5.96	Power Train And Hydraulics60 Month4000	\$	4,200.00
5.97	Power Train And Hydraulics60 Month5000	\$	4,666.25
5.98	Power Train And Hydraulics60 Month6000	\$	5,608.75
5.99	Power Train And Hydraulics60 Month7000	\$	7,191.25
5.100	Power Train And Hydraulics60 Month7500	\$	8,113.75
5.101	Power Train And Hydraulics60 Month8000	\$	9,185.00
5.102	Power Train And Hydraulics60 Month9000	\$	11,667.50
5.103	Power Train And Hydraulics60 Month10000	\$	14,551.25
5.104	Power Train And Hydraulics72 Month3000	\$	4,318.75
5.105	Power Train And Hydraulics72 Month4000	\$	4,797.50

5.34	Comprehensive60 Month2500	\$	6,127.50
5.35	Comprehensive60 Month3000	\$	6,450.00
5.36	Comprehensive60 Month4000	\$	7,166.25
5.37	Comprehensive60 Month5000	\$	7,961.25
5.38	Comprehensive60 Month6000	\$	9,571.25
5.39	Comprehensive60 Month7000	\$	12,272.50
5.40	Comprehensive60 Month7500	\$	13,846.25
5.41	Comprehensive72 Month3000	\$	7,367.50
5.42	Comprehensive72 Month4000	\$	8,188.75
5.43	Comprehensive72 Month5000	\$	9,096.25
5.44	Comprehensive72 Month6000	\$	10,418.75
5.45	Comprehensive72 Month7000	\$	13,331.25
5.46	Comprehensive72 Month7500	\$	15,023.75
5.47	Comprehensive84 Month4000	\$	8,866.25
5.48	Comprehensive84 Month5000	\$	9,851.25
5.49	Comprehensive84 Month6000	\$	11,267.50
5.50	Comprehensive84 Month7000	\$	14,405.00
5.51	Comprehensive84 Month7500	\$	16,222.50
5.52	Power Train And Hydraulics24 Month1000	\$	1,801.25
5.53	Power Train And Hydraulics24 Month1500	\$	1,897.50
5.54	Power Train And Hydraulics24 Month2000	\$	1,995.00
5.55	Power Train And Hydraulics24 Month2500	\$	2,100.00
5.56	Power Train And Hydraulics24 Month3000	\$	2,211.25
5.57	Power Train And Hydraulics24 Month4000	\$	2,457.50
5.58	Power Train And Hydraulics24 Month5000	\$	2,730.00
5.59	Power Train And Hydraulics24 Month6000	\$	3,041.25
5.60	Power Train And Hydraulics24 Month7000	\$	4,250.00
5.61	Power Train And Hydraulics24 Month7500	\$	5,378.75
5.62	Power Train And Hydraulics24 Month8000	\$	6,172.50
5.63	Power Train And Hydraulics24 Month9000	\$	7,998.75
5.64	Power Train And Hydraulics24 Month10000	\$	10,187.50
5.65	Power Train And Hydraulics36 Month1000	\$	1,947.50
5.66	Power Train And Hydraulics36 Month1500	\$	2,051.25
5.67	Power Train And Hydraulics36 Month2000	\$	2,157.50
5.68	Power Train And Hydraulics36 Month2500	\$	2,271.25
5.69	Power Train And Hydraulics36 Month3000	\$	2,390.00
5.70	Power Train And Hydraulics36 Month4000	\$	2,656.25
5.71	Power Train And Hydraulics36 Month5000	\$	2,951.25
5.72	Power Train And Hydraulics36 Month6000	\$	3,927.50
5.73	Power Train And Hydraulics36 Month7000	\$	5,168.75
5.74	Power Train And Hydraulics36 Month7500	\$	5,857.50
5.75	Power Train And Hydraulics36 Month8000	\$	6,661.25
5.76	Power Train And Hydraulics36 Month9000	\$	8,545.00
5.77	Power Train And Hydraulics36 Month10000	\$	10,715.00
5.78	Power Train And Hydraulics48 Month1000	\$	2,513.75
5.79	Power Train And Hydraulics48 Month1500	\$	2,645.00
5.80	Power Train And Hydraulics48 Month2000	\$	2,783.75
5.81	Power Train And Hydraulics48 Month2500	\$	2,930.00
5.82	Power Train And Hydraulics48 Month3000	\$	3,086.25
5.83	Power Train And Hydraulics48 Month4000	\$	3,427.50
5.84	Power Train And Hydraulics48 Month5000	\$	3,810.00
5.85	Power Train And Hydraulics48 Month6000	\$	4,768.75
5.86	Power Train And Hydraulics48 Month7000	\$	6,181.25
5.87	Power Train And Hydraulics48 Month7500	\$	6,986.25
5.88	Power Train And Hydraulics48 Month8000	\$	7,922.50
5.89	Power Train And Hydraulics48 Month9000	\$	10,106.25
5.90	Power Train And Hydraulics48 Month10000	\$	12,633.75
5.91	Power Train And Hydraulics60 Month1000	\$	3,078.75
5.92	Power Train And Hydraulics60 Month1500	\$	3,241.25
5.93	Power Train And Hydraulics60 Month2000	\$	3,411.25
5.94	Power Train And Hydraulics60 Month2500	\$	3,591.25
5.95	Power Train And Hydraulics60 Month3000	\$	3,780.00
5.96	Power Train And Hydraulics60 Month4000	\$	4,200.00
5.97	Power Train And Hydraulics60 Month5000	\$	4,666.25
5.98	Power Train And Hydraulics60 Month6000	\$	5,608.75
5.99	Power Train And Hydraulics60 Month7000	\$	7,191.25
5.100	Power Train And Hydraulics60 Month7500	\$	8,113.75
5.101	Power Train And Hydraulics60 Month8000	\$	9,185.00
5.102	Power Train And Hydraulics60 Month9000	\$	11,667.50
5.103	Power Train And Hydraulics60 Month10000	\$	14,551.25
5.104	Power Train And Hydraulics72 Month3000	\$	4,318.75
5.105	Power Train And Hydraulics72 Month4000	\$	4,797.50



5.106	Power Train And Hydraulics72 Month5000	\$	5,332.50
5.107	Power Train And Hydraulics72 Month6000	\$	6,106.25
5.108	Power Train And Hydraulics72 Month7000	\$	7,812.50
5.109	Power Train And Hydraulics72 Month7500	\$	8,803.75
5.110	Power Train And Hydraulics72 Month8000	\$	9,955.00
5.111	Power Train And Hydraulics72 Month9000	\$	12,626.25
5.112	Power Train And Hydraulics72 Month10000	\$	15,708.75
5.113	Power Train And Hydraulics84 Month4000	\$	5,197.50
5.114	Power Train And Hydraulics84 Month5000	\$	5,773.75
5.115	Power Train And Hydraulics84 Month6000	\$	6,603.75
5.116	Power Train And Hydraulics84 Month7000	\$	8,441.25
5.117	Power Train And Hydraulics84 Month7500	\$	9,506.25
5.118	Power Train And Hydraulics84 Month8000	\$	10,738.75
5.119	Power Train And Hydraulics84 Month9000	\$	13,596.25
5.120	Power Train And Hydraulics84 Month10000	\$	16,900.00

6.0 NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	n/a
Weekly Rental Rate:	\$2,400.00
Monthly Rental Rate:	\$7,300.00
Percent (%) of Rental Fee applied to purchase price:	90%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: Prime + 3%

7.0 PURCHASE OF VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

See Special Terms and Conditions.

DEDUCT cost per Used Hour from the original Contract Price	\$25.00
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8.0 DELIVERY STARTING POINT - State City, State and Zip

8.1	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - BURNSVILLE 55337
8.2	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - NORTH MANKATO 56003
8.3	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - ROCHESTER 55901
8.4	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - MARSHALL 56258
8.5	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - Sauk Rapids 56379
8.6	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - Moorhead 56560
8.7	<u>Delivery Starting Point - City, State, Zip code</u>	RDO Equipment Co - Grand Forks 58203
8.8	<u>Delivery Starting Point - City, State, Zip code</u>	Nortrax - Bemidji 56601
8.9	<u>Delivery Starting Point - City, State, Zip code</u>	Nortrax - Duluth 55811
8.10	<u>Delivery Starting Point - City, State, Zip code</u>	Nortrax - Grand Rapids 55744

9.0 DELIVERY CHARGES - See Special Terms and Conditions

9.11	Price Per Loaded Mile:	\$6.00
9.12	Minimum Delivery Charge	\$300.00

10.0 HOURLY SHOP RATE / INSTALLATION:

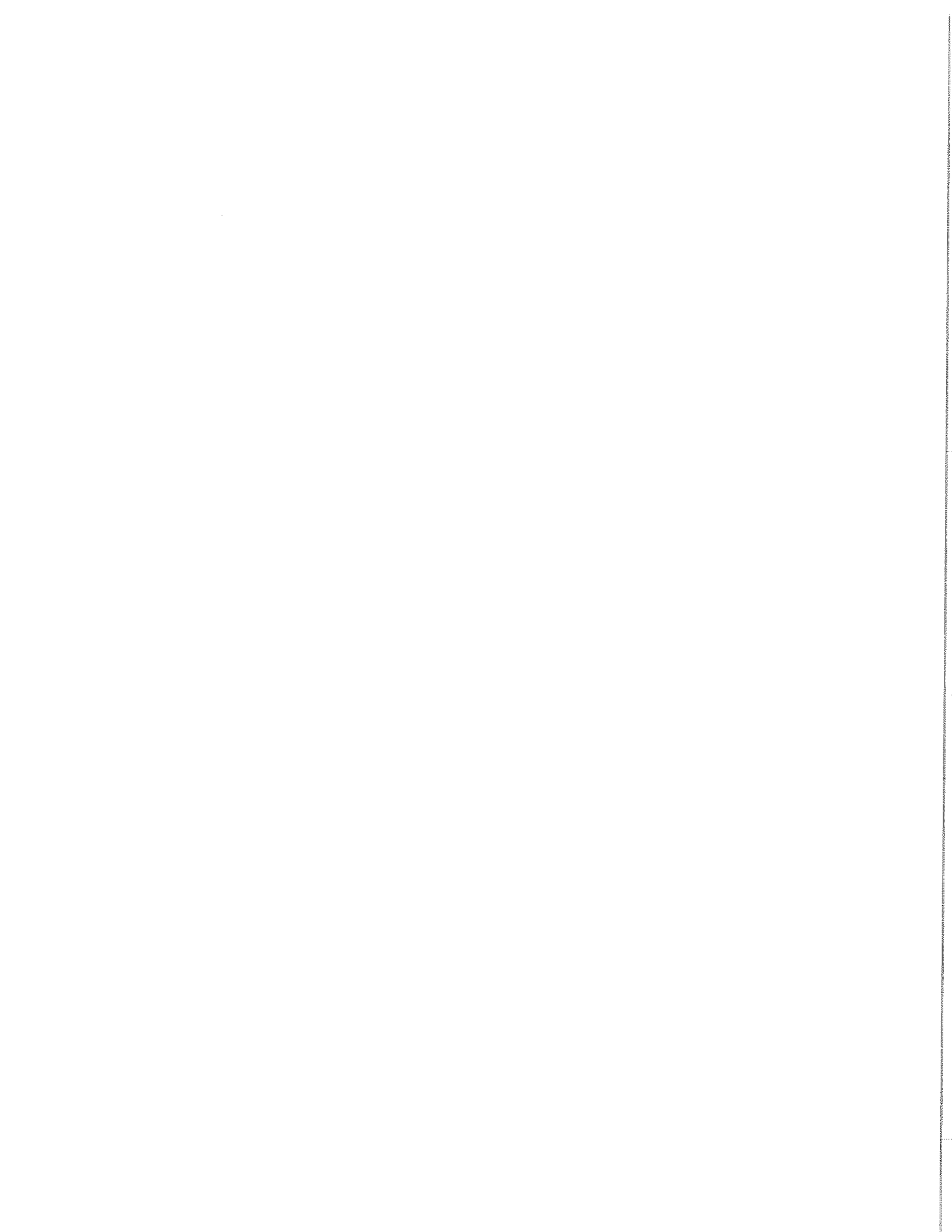
(Installation services may be requested of options/attachments after initial purchase.)

\$123.00

11.0 OEM STANDARD WARRANTY:

1 Year - Full Machine

6



Vendor Name: Ziegler Inc.
 Contact Person: Chris Rice, Richard Alness
 Street Address: 901 W. 94th Street
 P.O. Box:
 City, State, Zip: Minneapolis, MN 55420
 Phone #: 952-888-4121
 Toll Free #: 800-352-2812
 Fax #: 952-887-5820
 Email Address: chris.rice@zieglercat.com, richard.alness@zieglercat.com
 Website: zieglercat.com
 Version of Excel used: 2010

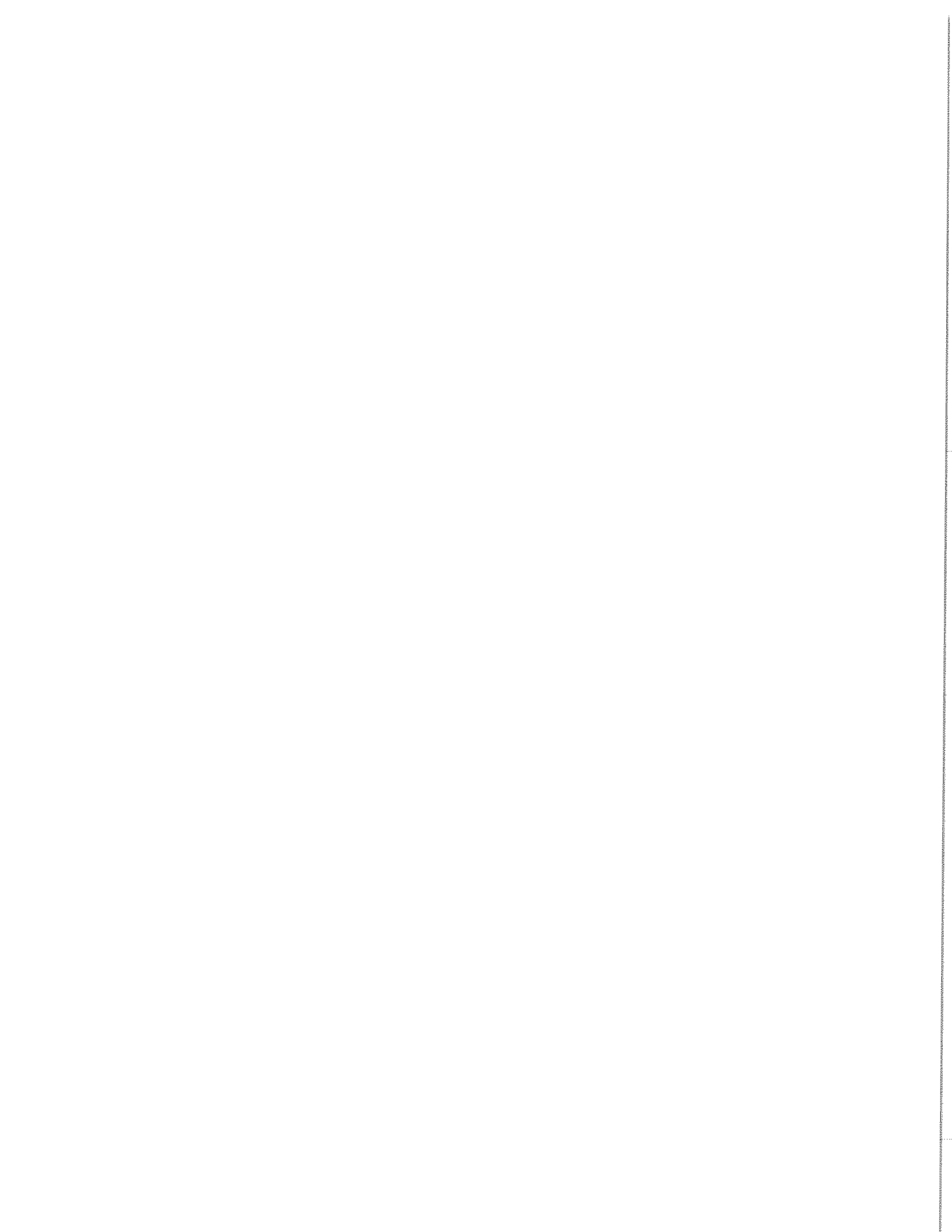
Furnish a separate price quote for each MOTOR GRADER being offered.

1.1	MOTOR GRADER	
	Make & Model	<u>Caterpillar 140M3</u>
		1st gear 200 Net Horsepower
		2nd gear 210 Net Horsepower
		3rd gear 220 Net Horsepower
		4th gear 231 Net Horsepower
		5th gear 236 Net Horsepower
		6th gear 241 Net Horsepower
		7th gear 247 Net Horsepower
		8th gear 252 Net Horsepower
	Normal/Variable HP	
	Operating Weight	41,128 lbs
		Stop and tail lights, LED, Reversing lights, Bar headlights, Front turn signals, Back up lights, Drop down stop, tail, and back-up lights, 4 cab- mounted, forward facing road lights
	Work lights	
	Blade Width	12'
	Blade Height	24"
	Blade Thickness	7/8"
	Cutting Edge Size	6" x 5/8"
	Circle drive slip clutch	Included
	Numbers of Drive Tires	4
	Alternator Size	150 amp
	Battery CCA	Two 1400 CCA
	Seat type	Cloth comfort suspension with adjustable armrests
	Differential type	Lock - unlock, automatic
	Fuel Tank Size	104 gallons
	Rims, Size in Inches/Type	10" x 24" multi piece
	Tires	14.00 R24 Michelin XSNPLUS
	Block Heater, Watts	120 volts
	Starting Aid	Engine coolant heater
	Transmission, Speeds	14
		Eight (8) forward - Six (6) reverse
	Forward/Reverse	
	Auto Shift/Manual/Power shift	Powershift
	Heater BTU	42,075 BTU
	Window openings	Two doors, three windows
		Electro-hydraulic load sensing, closed center 55.7 GPM 3,500 PSI
	Hydraulics	
	Cab Profile/Height	70 dB(A) ISO 6394:1988 Height to top of cab 129.4"
	Warranty	One (1) year / Unlimited hours
	BASE PRICE	\$ 255,180

		<u>Price</u>
2.0	<u>OPERATOR STATION</u>	
2.1	Cab with heater, air conditioning, mechanical suspension seat, left and right side doors with wipers, front window wipers, side window wipers, rear window washer/wiper and sun shade)	Included
2.2	Cab, plus (includes features in 2.1 plus air suspension seat, 12V AM/FM/weatherband/bluetooth/USB/Aux input radio, sun shade and communication (CB) converter)	\$ 1,580
2.3	Cab, premium (includes all options in 2.2 plus heated/ventilated seat and XM/Sirius satellite radio - included in Snow Fighter Package)	\$ 2,410
2.4	Anti-icing glass (provides heated front and RH door glass)	\$ 3,490
2.5	Rear vision camera (115 degree color camera connected to a 7 inch LCD in cab screen - included in Snow Fighter Package)	\$ 1,340
2.6	Inside rear view mirror, wide angle	Included
2.7	Mirrors, out side mounted	\$ 260
2.8	Heated outside mirrors (includes 24 volt heating element to keep mirrors ice-free in cold weather - included in Snow Fighter Package)	\$ 350
2.9	Speedometer / Tachometer	Included
2.10	Radio ready cab (Includes two installed speakers, antenna, and cable)	Included
2.11	Supplemental steering	Included
2.12	Rear window defroster fan	Included
3.0	<u>ENGINE/POWER TRAIN</u>	
3.1	Autoshift transmission (included in Snow Fighter Package)	\$ 1,690
3.2	Caterpillar C9 Tier 4 final emissions compliant engine	Included
3.3	All wheel drive	\$ 27,330
3.4	Fuel tank 110 gallons	Included
3.5	Turbo II	\$ 675
3.6	Precleaner, snow (designed to handle large debris fields)	\$ 400
3.7	Cold weather package (includes ether starting aid, extreme duty batteries (1400 CCA) and 10W hydraulic oil)	Included
3.8	Cold weather plus package (includes: ether starting aid, cold start transmission and fan brake bypass, extreme duty batteries (1400 CCA), and 0W hydraulic oil - included in Snow Fighter Package)	\$ 1,580
3.9	Extreme duty starter (provides 1000 amp starter in lieu of standard 715 amp starter - included in Snow Fighter Package)	\$ 220
3.10	Engine coolant heater	Included
3.11	Fluid sampling ports	Included
3.12	Extended Life Coolant, -30F	Included
3.13	Extended Life Coolant, -58F	\$ 280
4.0	<u>ELECTRICAL/LIGHTS</u>	
4.1	150 amp alternator, sealed	Included
4.2	Heavy duty, maintenance free batteries (1400 CCA)	Included
4.3	High bar headlights with front turn signals, dimmer switch for road lighting, drop down stop, tail, and rear turn signals and back up lights (included in Snow Fighter Package)	\$ 1,330
4.4	Low bar headlights with front turn signals, dimmer switch for road lighting, drop down stop, tail, and rear turn signals and back up lights	\$ 1,330
4.5	Lights, working, basic (Includes lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting - Requires alternator, 150 amp)	\$ 410
4.6	Lights, working, plus (Includes lights, ripper 3 x 3, lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting - Requires alternator, 150 amp - included in Snow Fighter Package)	\$ 550
4.7	Mounting bar for cab roof mounted lights	Included
4.8	Warning light mounting plate (included in Snow Fighter Package)	\$ 380
4.9	Whelen L22 LED beacon (specify blue or amber lens)	\$ 700
4.10	Machine security system. Provides a programable system to manage access to the machine using special MSS keys. Deters theft, vandalism, and unauthorized use. Limits operators to selected machines, controls the days and hours equipment may be started, disarms system during regular working hours for standard key usage, allows expiration date on key	\$ 380
4.11	Product Link, cellular, PLE641 (requires subscription)	Included
5.0	<u>TIRES/RIMS</u>	
	Standard Tires on 10" x 24" rims	
5.1	Michelin XSNOPPLUS on 10" x 24" multi piece rims	Included

		<u>Price</u>
2.0	<u>OPERATOR STATION</u>	
2.1	Cab with heater, air conditioning, mechanical suspension seat, left and right side doors with wipers, front window wipers, side window wipers, rear window washer/wiper and sun shade)	Included
2.2	Cab, plus (includes features in 2.1 plus air suspension seat, 12V AM/FM/weatherband/bluetooth/USB/Aux input radio, sun shade and communication (CB) converter)	\$ 1,580
2.3	Cab, premium (includes all options in 2.2 plus heated/ventilated seat and XM/Sirius satellite radio - included in Snow Fighter Package)	\$ 2,410
2.4	Anti-icing glass (provides heated front and RH door glass)	\$ 3,490
2.5	Rear vision camera (115 degree color camera connected to a 7 inch LCD in cab screen - included in Snow Fighter Package)	\$ 1,340
2.6	Inside rear view mirror, wide angle	Included
2.7	Mirrors, out side mounted	\$ 260
2.8	Heated outside mirrors (includes 24 volt heating element to keep mirrors ice-free in cold weather - included in Snow Fighter Package)	\$ 350
2.9	Speedometer / Tachometer	Included
2.10	Radio ready cab (Includes two installed speakers, antenna, and cable)	Included
2.11	Supplemental steering	Included
2.12	Rear window defroster fan	Included
3.0	<u>ENGINE/POWER TRAIN</u>	
3.1	Autoshift transmission (included in Snow Fighter Package)	\$ 1,690
3.2	Caterpillar C9 Tier 4 final emissions compliant engine	Included
3.3	All wheel drive	\$ 27,330
3.4	Fuel tank 110 gallons	Included
3.5	Turbo II	\$ 675
3.6	Precleaner, snow (designed to handle large debris fields)	\$ 400
3.7	Cold weather package (includes ether starting aid, extreme duty batteries (1400 CCA) and 10W hydraulic oil)	Included
3.8	Cold weather plus package (includes: ether starting aid, cold start transmission and fan brake bypass, extreme duty batteries (1400 CCA), and 0W hydraulic oil - included in Snow Fighter Package)	\$ 1,580
3.9	Extreme duty starter (provides 1000 amp starter in lieu of standard 715 amp starter - included in Snow Fighter Package)	\$ 220
3.10	Engine coolant heater	Included
3.11	Fluid sampling ports	Included
3.12	Extended Life Coolant, -30F	Included
3.13	Extended Life Coolant, -58F	\$ 280
4.0	<u>ELECTRICAL/LIGHTS</u>	
4.1	150 amp alternator, sealed	Included
4.2	Heavy duty, maintenance free batteries (1400 CCA)	Included
4.3	High bar headlights with front turn signals, dimmer switch for road lighting, drop down stop, tail, and rear turn signals and back up lights (included in Snow Fighter Package)	\$ 1,330
4.4	Low bar headlights with front turn signals, dimmer switch for road lighting, drop down stop, tail, and rear turn signals and back up lights	\$ 1,330
4.5	Lights, working, basic (Includes lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting - Requires alternator, 150 amp)	\$ 410
4.6	Lights, working, plus (Includes lights, ripper 3 x 3, lights, work, heel 3 x 3, lights, work, midframe toe 3 x 3, and switch, work lighting - Requires alternator, 150 amp - included in Snow Fighter Package)	\$ 550
4.7	Mounting bar for cab roof mounted lights	Included
4.8	Warning light mounting plate (included in Snow Fighter Package)	\$ 380
4.9	Whelen L22 LED beacon (specify blue or amber lens)	\$ 700
4.10	Machine security system. Provides a programable system to manage access to the machine using special MSS keys. Deters theft, vandalism, and unauthorized use. Limits operators to selected machines, controls the days and hours equipment may be started, disarms system during regular working hours for standard key usage, allows expiration date on key	\$ 380
4.11	Product Link, cellular, PLE641 (requires subscription)	Included
5.0	<u>TIRES/RIMS</u>	
	Standard Tires on 10" x 24" rims	
5.1	Michelin XSNOPPLUS on 10" x 24" multi piece rims	Included





Optional tires in place of 5.1 tires

14.0R 24 Radials

5.2	Bridgestone VKT on 10" x 24" multi piece rims	\$ (2,720)
5.3	Michelin XGLA2 on 10" x 24" multi piece rims	\$ (1,900)
5.4	Bridgestone VUT on 10" x 24" multi piece rims	\$ (3,640)
5.5	Bridgestone VSW on 10" x 24" multi piece rims	\$ (910)

17.5R 25 Radials

5.6	Bridgestone VKT on 14" x 25" multi piece rims	\$ (780)
5.7	Michelin XTLA on 14" x 25" multi piece rims	\$ (1,570)
5.8	Michelin XSNOPPLUS on 14" x 25" multi piece rims	\$ 2,550
5.9	Bridgestone 17.5 R25 BS VSW G2 on 14" 25"	\$ 1,590
5.10	Cost to exchange tires on rental return units (in addition to tire cost above)	\$ 2,500
5.11	Spare rim 10 x 25" multi piece	\$ 1,650
5.12	Spare rim 14 x 25" multi piece	\$ 1,930

6.0 HYDRAULICS

		Included
6.1	Hydraulics base	\$ 1,210
6.2	Hydraulics, base + 1 (Ripper function)	\$ 1,000
6.3	Hydraulics, base + 1 (Front lift function)	\$ 1,210
6.4	Hydraulics, base + 1 (Mid-mount scarifier function)	\$ 2,150
6.5	Hydraulics, base + 2 (Ripper and front lift functions)	\$ 3,920
6.6	Hydraulics, base + 3 (Ripper, front lift, and dozer angle functions)	\$ 3,440
6.7	Hydraulics base + 3 (Front lift, snow wing mast, and snow wing tilt functions)	\$ 3,920
6.8	Hydraulics base + 3 (Front lift, ripper, and mid-mount scarifier functions)	\$ 4,570
6.9	Hydraulics, base + 4 (Front lift, snow wing mast, snow wing tilt, and ripper functions)	\$ 4,700
6.10	Hydraulics base + 4 (Front lift, snow wing mast, snow wing tilt with float, and ripper functions - included in Snow Fighter Package)	\$ 5,650
6.11	Hydraulics, base + 5 (Front lift, snow wing mast, snow wing tilt, dozer angle, and ripper functions)	\$ 5,670
6.12	Hydraulics, base + 5 (Front lift, snow wing mast, snow wing tilt, dozer angle, and mid-mount scarifier functions)	\$ 7,010
6.13	Hydraulics, base + 6 (Front lift, snow wing mast, snow wing tilt, dozer angle 1, dozer angle 2, and mid-mount scarifier functions)	\$ 7,150
6.14	Hydraulics, base + 6 (Front lift, snow wing mast, snow wing tilt with float, dozer angle 1, dozer angle 2, and mid-mount scarifier functions)	\$ 2,540
6.15	Accugrade ready	\$ 5,810
6.16	Integrated Grade Control cross slope (factory installed - requires 6.17)	\$ 1,070
6.17	Advanced joystick control	\$ 2,500
6.18	Autoarticulation	\$ 4,000
6.19	Stable Grade	\$ 8,170
6.20	Performance Bundle (includes Cross Slope, Advanced Joystick Control, Stable Grade, Auto Articulation)	\$ 2,450
6.21	Blade lift accumulators (allows approximately 1 - 3 inches of vertical blade travel to reduce impact loads)	

7.0 MOLDBOARD/CUTTING EDGE/END BITS/CIRCLE DRIVE

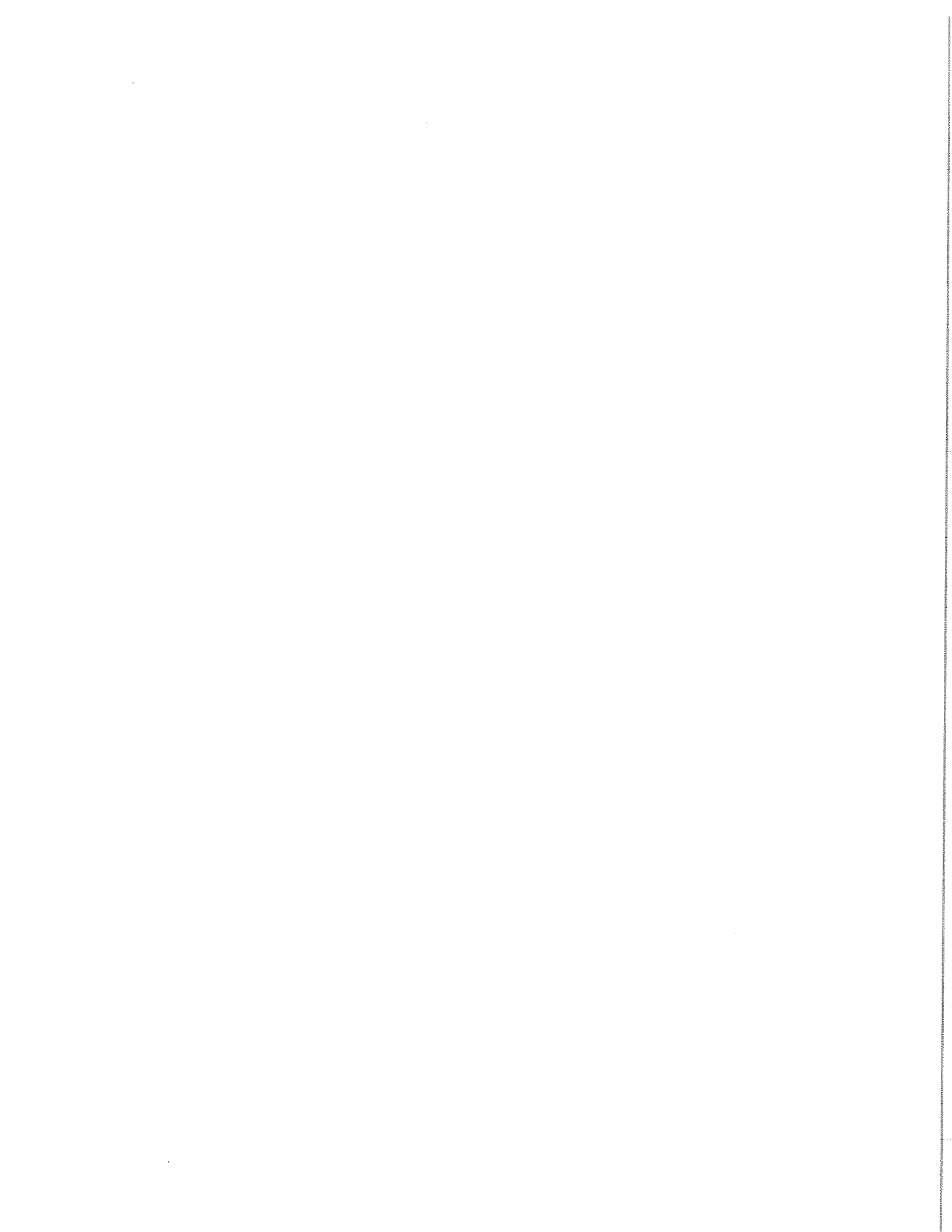
		Included
7.1	Circle Drive Slip Clutch	Included
7.2	Blade 12' x 24" x 7/8"	\$ 600
7.3	Blade 14' x 24" x 7/8"	\$ 1,430
7.4	Blade 14' x 27" x 1" (included in Snow Fighter Package)	\$ 1,150
7.5	Extension, blade, left hand.	\$ 1,150
7.6	Extension, blade, right hand.	Included
7.7	Standard end bits	\$ 490
7.8	Overlay end bits (standard on 7.4)	\$ 13,000
7.9	Graderbit system	

8.0 FRONT ATTACHMENTS

8.1	Deduct from new plow price for used plow - subject to availability and must be compatible with hitch	\$ (2,500)
8.2	Deduct from new price for used front hitch-subject to availability and must be compatible with front attachment	\$ (750)
	No hydraulic valves or controls are included with front attachments	
	Caterpillar	
8.3	Lift Group, manual pins	\$ 8,630
8.4	Lift Group, hydraulic pins	\$ 8,000
8.5	104" V plow (79" tall)	\$ 5,720
8.6	120" one way plow (67" tall)	\$ 8,080
8.7	144" hydraulic reversible plow (48" tall)	\$ 12,390
8.8	168" hydraulic reversible plow (48" tall)	\$ 12,990

8.9	110" straight blade (52" tall)	\$ 6,550
8.10	151" hydraulic angle blade (38.5" tall)	\$ 15,350
8.11	151" manual angle blade (38.5" tall)	\$ 12,180
8.12	Scarifier, front V-type (5 teeth)	\$ 2,850
8.13	Scarifier, front V-type (11 teeth)	\$ 3,160
8.14	Mounting for mid-mount scarifier	\$ 1,840
8.15	Scarifier, mid mount, V-type, 11 teeth (requires mounting item # 8.14)	\$ 10,280
8.16	To convert Caterpillar "G" or "H" hitch to fit "M" series/check compatability	\$ 2,500
	Little Falls Machine	
8.17	Freight to Little Falls for mounting of snow equipment	\$ 900
8.18	Standard pin on hitch	\$ 3,030
8.19	Husting hitch (29" wide)	\$ 3,420
8.20	Husting hitch (34" wide)	\$ 3,700
8.21	Para-Lift hitch only	\$ 4,450
8.22	Hydraulic locking pins for Para lift hitch	\$ 1,530
8.23	Factory installation of hydraulic locking pin assembly	\$ 230
8.24	Hydraulic line quick coupler (per line)	\$ 140
8.25	Hydraulic lines group from control valve to head plate (if required)	\$ 400
8.26	V-890 snow plow (10'8" overall width, 9'8" clearing width, 48" nose height, 72" discharge height - requires hooks)	\$ 7,310
8.27	V-90 snow plow (12'0" overall width, 9'8" clearing width, 60" nose height, 84" discharge height - requires hooks)	\$ 7,480
8.28	V-100 snow plow (13'3" overall width, 10'4" clearing width, 66" nose height, 92" discharge height - requires hooks)	\$ 9,230
8.29	Plow unit to fit Falls Standard Hitch System	\$ 2,050
8.30	Plow unit to fit Falls Modified 29" Husting Hitch System	\$ 2,050
8.31	Plow unit to fit Falls Modified 34" Husting Hitch System	\$ 2,240
8.32	Plow unit to fit Falls Para-Lift Hitch System (hooks welded solid)	\$ 800
8.33	Plow unit to fit Falls Para-Lift Hitch System (with oscillation)	\$ 1,550
8.34	Rubber belt snow deflector (3/8" x 12")	\$ 320
8.35	Downpressure for standard or modified Husting hitch	\$ 520
8.36	Snow wheel system for V plow (in lieu of standard shoes)	\$ 4,450
8.37	Convert "G" or "H" series style plow hitch to fit "M" series	\$ 2,500
8.38	D3696 8' dozer blade for pin on or Husting hitch	\$ 4,740
8.39	D36108 9' dozer blade for pin on or Husting hitch	\$ 4,960
8.40	D36120 10' dozer blade for pin on or Husting hitch	\$ 5,200
8.41	Additional cost for the above dozer blades to work with Para lift hitch system	\$ -
8.42	Add for carbide cutting edge (price per foot)	\$ 130
8.43	411H one way plow (12' cutting edge, 9'10" clearing width, 36" nose height, 66" discharge height)	\$ 6,760
8.44	Plow unit to fit Falls Standard Hitch System	\$ 770
8.45	Plow unit to fit Falls Modified 29" Husting Hitch System	\$ 1,250
8.46	Plow unit to fit Falls Modified 34" Husting Hitch System	\$ 1,440
8.47	Plow unit to fit Falls Para-Lift Hitch System	\$ 1,670
8.48	Add for heavy duty spring trip tilt bars	\$ 770
8.49	Add for heavy duty trip edge assembly	\$ 1,860
8.50	Hydraulic moldboard tilt (replaces rigid or spring trip bars)	\$ 780
8.51	Add for left hand discharge	\$ 770
8.52	Add for carbide cutting edge, 3-piece, 3/4" x 6" (price per foot)	\$ 130
8.53	Add for rubber belt snow deflector (3/8" x 12") for one way plow	\$ 320
8.54	Add for steel caster wheel assemblies	\$ 1,470
8.55	Add for pneumatic caster wheel assemblies	\$ 1,470
8.56	Add for snow wheel system	\$ 2,140
8.57	HDR11 power reversible plow (11' cutting edge, 48" moldboard height)	\$ 9,680
8.58	HDR12 power reversible plow (12' cutting edge, 48" moldboard height)	\$ 10,080
8.59	Plow unit to fit Falls Para-Lift Hitch System	\$ 950
8.60	Add for optional oscillation plate (allows plow to follow road contours)	\$ 1,680
8.61	Add for carbide cutting edge (price per foot)	\$ 130
8.62	Add for rubber belt snow deflector (3/8" x 12")	\$ 320
8.63	Add for screw-adjustable mushroom shoes (set of 2)	\$ 600
8.64	Add for trip edge assembly	\$ 1,860
8.65		
8.66	PR1143 reversible angle plow (11' cutting edge, 9'0" clearing width, 43" moldboard height)	\$ 7,270
	PR1243 reversible angle plow (12' cutting edge, 9'10" clearing width, 43" moldboard height)	\$ 7,600
8.67	PR1155 / PR1255 (raise moldboard height of PR1143 / PR1243 to 55" - cost is in addition to base plow cost)	\$ 960
8.68		
8.69	TER-11 reversible angle plow (11' cutting edge, 9'0" clearing width, 42" moldboard height)	\$ 7,280
	TER-12 reversible angle plow (12' cutting edge, 9'10" clearing width, 42" moldboard height)	\$ 7,470

8.9	110" straight blade (52" tall)	\$ 6,550
8.10	151" hydraulic angle blade (38.5" tall)	\$ 15,350
8.11	151" manual angle blade (38.5" tall)	\$ 12,180
8.12	Scarifier, front V-type (5 teeth)	\$ 2,850
8.13	Scarifier, front V-type (11 teeth)	\$ 3,160
8.14	Mounting for mid-mount scarifier	\$ 1,840
8.15	Scarifier, mid mount, V-type, 11 teeth (requires mounting item # 8.14)	\$ 10,280
8.16	To convert Caterpillar "G" or "H" hitch to fit "M" series/check compatability	\$ 2,500
Little Falls Machine		
8.17	Freight to Little Falls for mounting of snow equipment	\$ 900
8.18	Standard pin on hitch	\$ 3,030
8.19	Husting hitch (29" wide)	\$ 3,420
8.20	Husting hitch (34" wide)	\$ 3,700
8.21	Para-Lift hitch only	\$ 4,450
8.22	Hydraulic locking pins for Para lift hitch	\$ 1,530
8.23	Factory installation of hydraulic locking pin assembly	\$ 230
8.24	Hydraulic line quick coupler (per line)	\$ 140
8.25	Hydraulic lines group from control valve to head plate (if required)	\$ 400
8.26	V-890 snow plow (10'8" overall width, 9'8" clearing width, 48" nose height, 72" discharge height - requires hooks)	\$ 7,310
8.27	V-90 snow plow (12'0" overall width, 9'8" clearing width, 60" nose height, 84" discharge height - requires hooks)	\$ 7,480
8.28	V-100 snow plow (13'3" overall width, 10'4" clearing width, 66" nose height, 92" discharge height - requires hooks)	\$ 9,230
8.29	Plow unit to fit Falls Standard Hitch System	\$ 2,050
8.30	Plow unit to fit Falls Modified 29" Husting Hitch System	\$ 2,050
8.31	Plow unit to fit Falls Modified 34" Husting Hitch System	\$ 2,240
8.32	Plow unit to fit Falls Para-Lift Hitch System (hooks welded solid)	\$ 800
8.33	Plow unit to fit Falls Para-Lift Hitch System (with oscillation)	\$ 1,550
8.34	Rubber belt snow deflector (3/8" x 12")	\$ 320
8.35	Downpressure for standard or modified Husting hitch	\$ 520
8.36	Snow wheel system for V plow (in lieu of standard shoes)	\$ 4,450
8.37	Convert "G" or "H" series style plow hitch to fit "M" series	\$ 2,500
8.38	D3696 8' dozer blade for pin on or Husting hitch	\$ 4,740
8.39	D36108 9' dozer blade for pin on or Husting hitch	\$ 4,960
8.40	D36120 10' dozer blade for pin on or Husting hitch	\$ 5,200
8.41	Additional cost for the above dozer blades to work with Para lift hitch system	\$ -
8.42	Add for carbide cutting edge (price per foot)	\$ 130
8.43	411H one way plow (12' cutting edge, 9'10" clearing width, 36" nose height, 66" discharge height)	\$ 6,760
8.44	Plow unit to fit Falls Standard Hitch System	\$ 770
8.45	Plow unit to fit Falls Modified 29" Husting Hitch System	\$ 1,250
8.46	Plow unit to fit Falls Modified 34" Husting Hitch System	\$ 1,440
8.47	Plow unit to fit Falls Para-Lift Hitch System	\$ 1,670
8.48	Add for heavy duty spring trip tilt bars	\$ 770
8.49	Add for heavy duty trip edge assembly	\$ 1,860
8.50	Hydraulic moldboard tilt (replaces rigid or spring trip bars)	\$ 780
8.51	Add for left hand discharge	\$ 770
8.52	Add for carbide cutting edge, 3-piece, 3/4" x 6" (price per foot)	\$ 130
8.53	Add for rubber belt snow deflector (3/8" x 12") for one way plow	\$ 320
8.54	Add for steel caster wheel assemblies	\$ 1,470
8.55	Add for pneumatic caster wheel assemblies	\$ 1,470
8.56	Add for snow wheel system	\$ 2,140
8.57	HDR11 power reversible plow (11' cutting edge, 48" moldboard height)	\$ 9,680
8.58	HDR12 power reversible plow (12' cutting edge, 48" moldboard height)	\$ 10,080
8.59	Plow unit to fit Falls Para-Lift Hitch System	\$ 950
8.60	Add for optional oscillation plate (allows plow to follow road contours)	\$ 1,680
8.61	Add for carbide cutting edge (price per foot)	\$ 130
8.62	Add for rubber belt snow deflector (3/8" x 12")	\$ 320
8.63	Add for screw-adjustable mushroom shoes (set of 2)	\$ 600
8.64	Add for trip edge assembly	\$ 1,860
8.65		
8.66	PR1143 reversible angle plow (11' cutting edge, 9'0" clearing width, 43" moldboard height)	\$ 7,270
8.66	PR1243 reversible angle plow (12' cutting edge, 9'10" clearing width, 43" moldboard height)	\$ 7,600
8.67	PR1155 / PR1255 (raise moldboard height of PR1143 / PR1243 to 55" - cost is in addition to base plow cost)	\$ 960
8.68	TER-11 reversible angle plow (11' cutting edge, 9'0" clearing width, 42" moldboard height)	\$ 7,280
8.69	TER-12 reversible angle plow (12' cutting edge, 9'10" clearing width, 42" moldboard height)	\$ 7,470

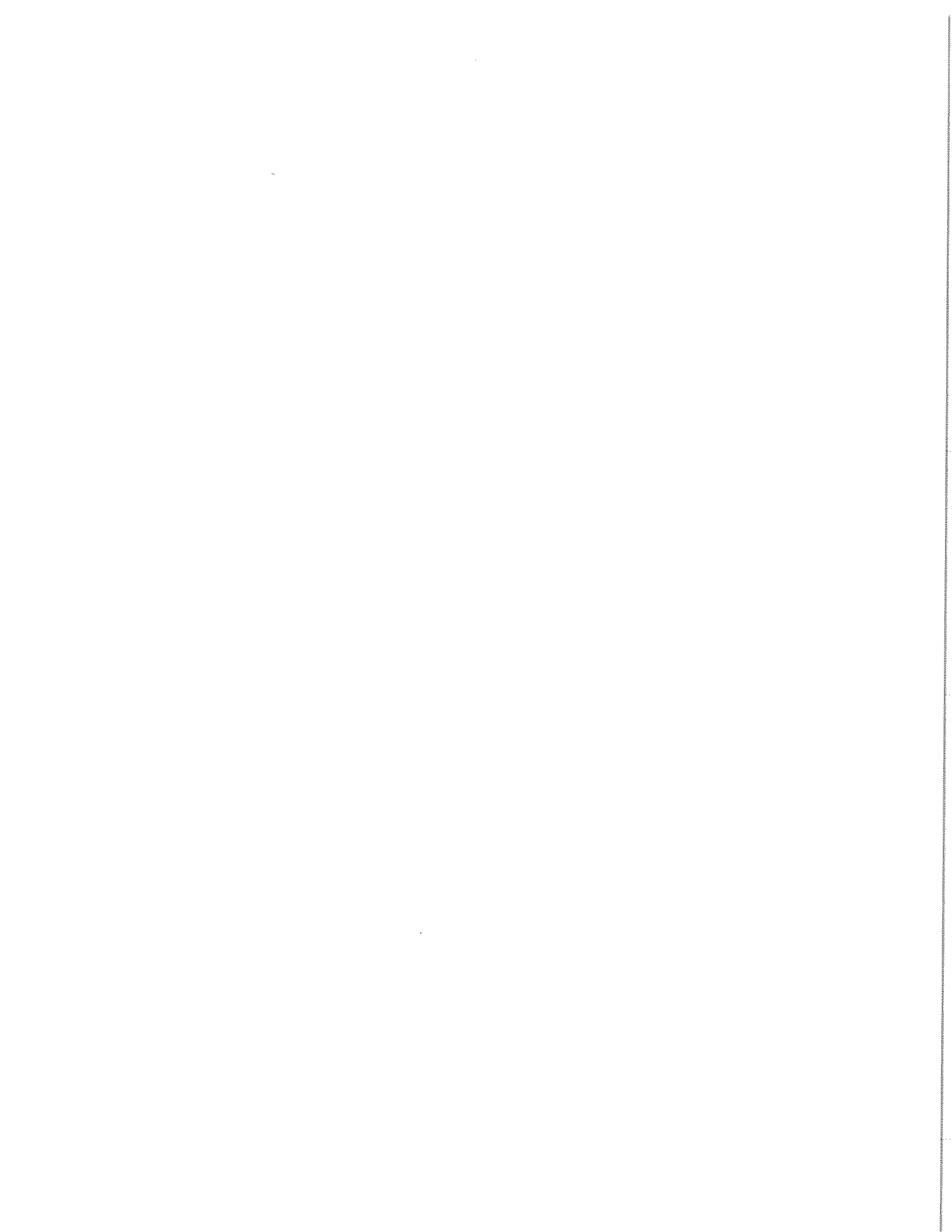


8.70	Plow unit to fit Falls Standard Hitch System	\$ 770
8.71	Plow unit to fit Falls Modified 29" Husting Hitch System	\$ 1,250
8.72	Plow unit to fit Falls Modified 34" Husting Hitch System	\$ 1,440
8.73	Plow unit to fit Falls Para-Lift Hitch System	\$ 1,670
8.74	Add for trip edge assembly	\$ 1,180
8.75	Add for carbide cutting edge (price per foot)	\$ 130
8.76	Add for steel caster wheel assemblies	\$ 1,470
8.77	Add for pneumatic caster wheel assemblies	\$ 1,470
8.78	Add for snow wheel system	\$ 2,870
8.79	Add for cylindrical curb shoe (each)	\$ 130
8.80	Add for wrap-around curb shoe (each)	\$ 150
	Henke	
8.81	PLG parallel lift group	\$ 7,300
8.82	V-10 V plow (includes female adapter or lift hooks)	\$ 10,970
8.83	FV-12 folding V plow (includes swivel backplate with parallel style hooks)	\$ 18,340
8.84	FV-14 folding V plow (includes swivel backplate with parallel style hooks)	\$ 18,600
8.85	FV-16 folding V plow (includes swivel backplate with parallel style hooks)	\$ 19,240
8.86	Add for 11" mushroom shoes for FV plow	\$ 530
8.87	REL 10 - 41" tall, 10' hydraulic reversible plow with full trip moldboard (includes female adapter or lift hooks)	\$ 15,260
8.88	REL 12 - 41" tall, 12' hydraulic reversible plow with full trip moldboard (includes female adapter or lift hooks)	\$ 15,530
8.89	REL 14 - 41" tall, 14' hydraulic reversible plow with full trip moldboard (includes female adapter or lift hooks)	\$ 16,240
8.90	Add for 11" mushroom shoes for REL plow	\$ 770
8.91	Add for trip lock-out for light duty dozing for REL plow	\$ 160
8.92	Sddb10 - 48" tall, non-tripping, 10' severe duty reversing dozer blade, (includes swivel backplate with parallel style hooks)	\$ 12,680
8.93	Sddb12 - 48" tall, non-tripping, 12' severe duty reversing dozer blade, (includes swivel backplate with parallel style hooks)	\$ 13,050
8.94	Sddb14 - 48" tall, non-tripping, 14' severe duty reversing dozer blade, (includes swivel backplate with parallel style hooks)	\$ 13,520
8.95	Add for mushroom shoes for SDD blade	\$ 490
	REAR ATTACHMENTS	
9.0	Rear mounted ripper with three straight shanks & teeth (factory installed, includes 3 shanks - re	\$ 21,390
9.1	Additional shanks and teeth for ripper (maximum two)	\$ 850
9.2	Walk 'n' Roll	
	Walk 'n' Roll pricing does not include installation	
9.3	Walk 'n' Roll WR75 Series 3 roller attachment	\$ 21,200
9.4	Walk 'n' Roll WR90 Series 3 roller attachment	\$ 22,790
9.5	Walk 'n' Roll WR105 Series 3 roller attachment	\$ 26,250
9.6	Walk 'n' Roll WR75-30R Hydra Slide roller attachment	\$ 23,090
9.7	Walk 'n' Roll WR90-24RL Hydra Slide roller attachment	\$ 27,790
9.8	Walk 'n' Roll WR90-36R Hydra Slide roller attachment	\$ 27,790
9.9	Walk 'n' Roll WR90 Oscillator roller attachment	\$ 26,790
9.10	Walk 'n' Roll WR90-24RL Oscillator roller attachment	\$ 30,250
9.11	Walk 'n' Roll WR90-36R Oscillator roller attachment	\$ 30,250
9.12	Quick attach for ripper mount machines	\$ 1,000
9.13	Heavy duty lift assembly (In lieu of rear ripper)	\$ 8,950
9.14	Accumulator (for ripper machines)	\$ 1,750
	SIDE ATTACHMENTS	
10.0	All wings require wing ready package (11.16)	\$ -
10.1	Deduct from new wing price for used - subject to availability	\$ (2,500)
10.2	Caterpillar	
10.3	Wing with manual rear brace 14'	\$ 15,660
10.4	Wing with hydraulic rear brace 12'	\$ 15,760
10.5	Wing with hydraulic rear brace 14'	\$ 16,740
	Little Falls Machine	
10.6	Freight to Little Falls for mounting of snow equipment	\$ 900
10.7	W12 snow wing with standard rear brace	\$ 12,310
10.8	W14 snow wing with standard rear brace	\$ 12,940
10.9	2012 all hydraulic snow wing with standard rear brace - standard post (100")	\$ 13,160
10.10	2012 all hydraulic snow wing with standard rear brace - short post (66")	\$ 12,850
10.11	2014 all hydraulic snow wing with standard rear brace - standard post (100")	\$ 13,790
10.12	2014 all hydraulic snow wing with standard rear brace - short post (66")	\$ 13,480
10.13	Add for hydraulic / nitrogen accumulator buffer brace	\$ 2,370
10.14	Add for hydraulic elevating rear slide	\$ 1,050

10.15	Add for trip edge assembly for 12 ft wing	\$ 1,220
10.16	Add for trip edge assembly for 14 ft wing	\$ 1,540
10.17	Add for left-hand discharge	\$ 630
10.18	Falls IM3012 12' Mastless Wing	\$ 18,150
10.19	Falls IM3014 14' Mastless Wing	\$ 18,420
10.20	Add for hydraulic extendable buffer brace	\$ 2,370
10.21	Add for left-hand discharge	\$ 630
10.22	Transfer of Little Falls snow wing from Caterpillar trade-in to new machine (does not include any repairs to wing) (If compatible)	\$ 5,300
	Henke	
10.23	AHW12FR (all hydraulic wing for fixed rear applications)(includes 5/8"x8"x12' carbon cutting edge)	\$ 15,980
10.24	AHW12RR (all hydraulic wing for rear ripper applications)(includes 5/8"x8"x12' carbon cutting edge)	\$ 15,690
10.25	AHW12ER (all hydraulic wing for elevating (benching) applications, 42" Post)(includes 5/8"x8"x12' carbon cutting edge)	\$ 19,160
10.26	AHW12ER (all hydraulic wing for elevating (benching) applications, 66" post)(includes 5/8"x8"x12' carbon cutting edge)	\$ 19,040
11.0	<u>OTHER ATTACHMENTS</u>	
11.1	Towing Hitch	Included
11.2	Tool Box	Included
11.3	S M V Sign	Included
11.4	Mounting, front lift (included in Snow Fighter Package)	\$ 240
11.5	Articulation guard (provides protection for the articulation rods from snow, dirt, and ice - included in Snow Fighter Package)	\$ 660
11.6	Front counterweight	\$ 1,680
11.7	Push plate	\$ 2,960
11.8	Guard, transmission	\$ 1,790
11.9	Sound suppression, bottom (two metallic side panels on either side of transmission - REQUIRES 11.8 transmission guard)	\$ 1,100
11.10	Sound suppression, engine (panels in engine enclosure doors)	\$ 810
11.11	Axle hose guard (provides additional protection to the front axle cylinders, lines, and fittings)	\$ 570
11.12	Fenders, front, Caterpillar, non-metallic, non-AWD (factory installed)	\$ 2,170
11.13	Fenders, front, Caterpillar, non-metallic, AWD (factory installed)	\$ 2,170
11.14	Fenders, rear, Caterpillar, non-metallic (factory installed)	\$ 2,640
11.15	Slopemeter	\$ 360
11.16	Snow wing ready package (includes Snow wing mount and Light, snow wing, right hand - included in Snow Fighter Package)	\$ 1,210
11.17	One complete set of OEM air and fluid filters	Included
11.18	One set of parts, service and operators manuals	Included
11.19	Snow Fighter Package (this package includes the following items that purchased separately would cost \$18,090)	\$ 8,090
	2.3 Premium cab	
	2.5 Rear vision camera	
	2.8 Heated outside mirrors	
	3.1 Autoshift transmission	
	3.8 Cold weather plus	
	3.9 Exterme duty starter	
	4.3 High bar headlights	
	4.6 Working lights plus	
	4.8 Mounting for warning light	
	6.10 Base + 4 hydraulics	
	7.4 14' x 27" x 1" blade	
	11.4 Mounting, front lift	
	11.5 Articulation guard	
	11.16 Snow wing ready	
12.0	<u>PERFORMANCE WARRANTY OPTIONS</u>	
12.1	24 Month / 1,000 Hour Powertrain Warranty	\$ 1,010
12.2	24 Month / 2,000 Hour Powertrain Warranty	\$ 1,450
12.3	24 Month / 3,000 Hour Powertrain Warranty	\$ 1,950
12.4	24 Month / 4,000 Hour Powertrain Warranty	\$ 2,150
12.5	36 Month / 1,000 Hour Powertrain Warranty	\$ 1,400
12.6	36 Month / 2,000 Hour Powertrain Warranty	\$ 1,520
12.7	36 Month / 3,000 Hour Powertrain Warranty	\$ 2,140
12.8	36 Month / 4,000 Hour Powertrain Warranty	\$ 2,850
12.9	36 Month / 5,000 Hour Powertrain Warranty	\$ 3,800
12.10	36 Month / 6,000 Hour Powertrain Warranty	\$ 5,190

10.15	Add for trip edge assembly for 12 ft wing	\$ 1,220
10.16	Add for trip edge assembly for 14 ft wing	\$ 1,540
10.17	Add for left-hand discharge	\$ 630
10.18	Falls IM3012 12' Mastless Wing	\$ 18,150
10.19	Falls IM3014 14' Mastless Wing	\$ 18,420
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10.21	Add for left-hand discharge	\$ 630
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	Henke	
10.23	AHW12FR (all hydraulic wing for fixed rear applications)(includes 5/8"x8"x12' carbon cutting edge)	\$ 15,980
10.24	AHW12RR (all hydraulic wing for rear ripper applications)(includes 5/8"x8"x12' carbon cutting edge)	\$ 15,690
10.25	AHW12ER (all hydraulic wing for elevating (benching) applications, 42" Post)(includes 5/8"x8"x12' carbon cutting edge)	\$ 19,160
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	11.0 OTHER ATTACHMENTS	
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11.2	Tool Box	Included
11.3	S M V Sign	Included
11.4	Mounting, front lift (included in Snow Fighter Package)	\$ 240
11.5	Articulation guard (provides protection for the articulation rods from snow, dirt, and ice - included in Snow Fighter Package)	\$ 660
11.6	Front counterweight	\$ 1,680
11.7	Push plate	\$ 2,960
11.8	Guard, transmission	\$ 1,790
11.9	Sound suppression, bottom (two metallic side panels on either side of transmission - REQUIRES 11.8 transmission guard)	\$ 1,100
11.10	Sound suppression, engine (panels in engine enclosure doors)	\$ 810
11.11	Axle hose guard (provides additional protection to the front axle cylinders, lines, and fittings)	\$ 570
11.12	Fenders, front, Caterpillar, non-metallic, non-AWD (factory installed)	\$ 2,170
11.13	Fenders, front, Caterpillar, non-metallic, AWD (factory installed)	\$ 2,170
11.14	Fenders, rear, Caterpillar, non-metallic (factory installed)	\$ 2,640
11.15	Slopemeter	\$ 360
11.16	Snow wing ready package (includes Snow wing mount and Light, snow wing, right hand - included in Snow Fighter Package)	\$ 1,210
11.17	One complete set of OEM air and fluid filters	Included
11.18	One set of parts, service and operators manuals	Included
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	2.8 Heated outside mirrors	
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	3.8 Cold weather plus	
	3.9 Externe duty starter	
	4.3 High bar headlights	
	4.6 Working lights plus	
	4.8 Mounting for warning light	
	6.10 Base + 4 hydraulics	
	7.4 14' x 27" x 1" blade	
	11.4 Mounting, front lift	
	11.5 Articulation guard	
	11.16 Snow wing ready	
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12.1	24 Month / 1,000 Hour Powertrain Warranty	\$ 1,010
12.2	24 Month / 2,000 Hour Powertrain Warranty	\$ 1,450
12.3	24 Month / 3,000 Hour Powertrain Warranty	\$ 1,950
12.4	24 Month / 4,000 Hour Powertrain Warranty	\$ 2,150
12.5	36 Month / 1,000 Hour Powertrain Warranty	\$ 1,400
12.6	36 Month / 2,000 Hour Powertrain Warranty	\$ 1,520
12.7	36 Month / 3,000 Hour Powertrain Warranty	\$ 2,140
12.8	36 Month / 4,000 Hour Powertrain Warranty	\$ 2,850
12.9	36 Month / 5,000 Hour Powertrain Warranty	\$ 3,800
12.10	36 Month / 6,000 Hour Powertrain Warranty	\$ 5,190

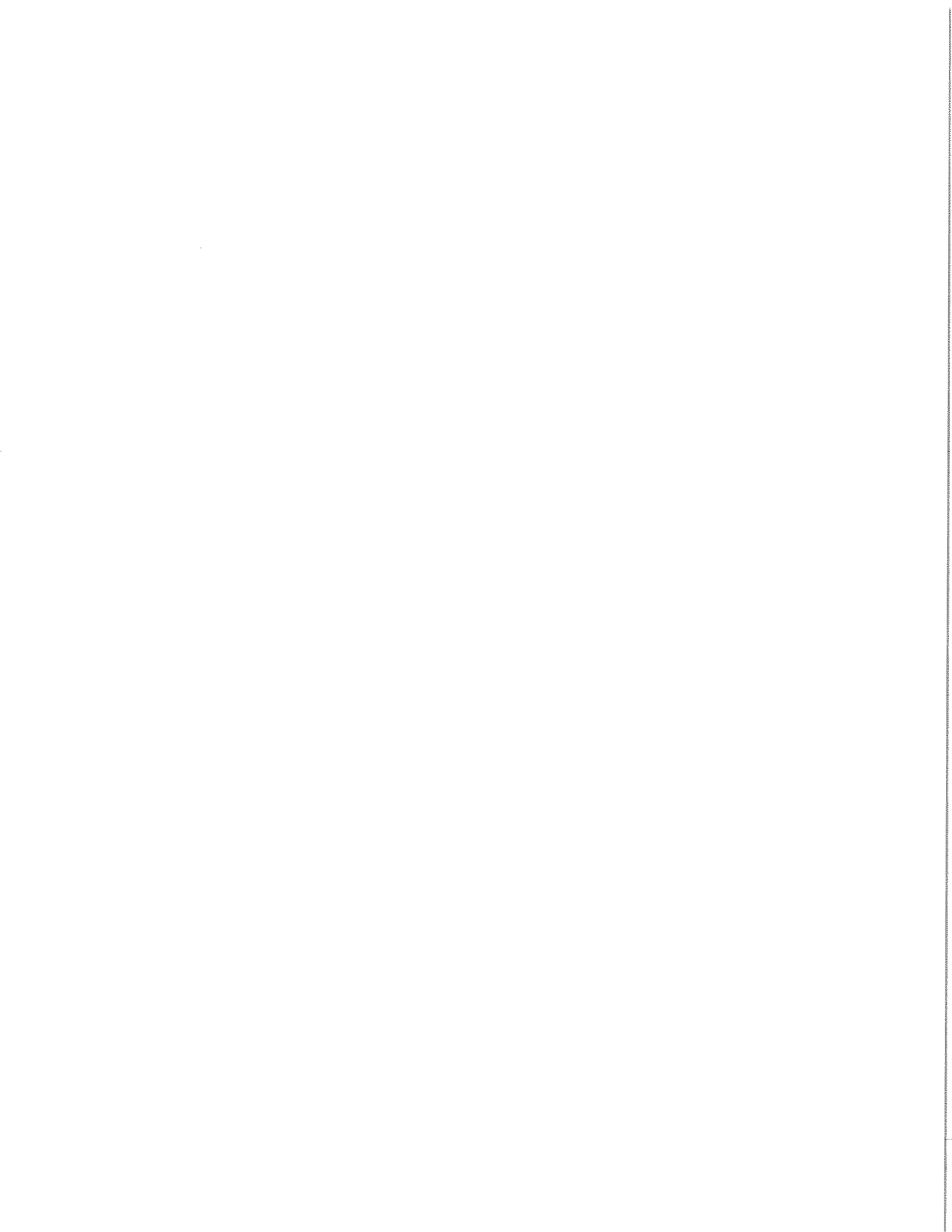
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12.11	48 Month / 1,000 Hour Powertrain Warranty	\$ 2,720
12.12	48 Month / 2,000 Hour Powertrain Warranty	\$ 3,210
12.13	48 Month / 3,000 Hour Powertrain Warranty	\$ 3,630
12.14	48 Month / 4,000 Hour Powertrain Warranty	\$ 4,350
12.15	48 Month / 5,000 Hour Powertrain Warranty	\$ 4,950
12.16	48 Month / 6,000 Hour Powertrain Warranty	\$ 5,410
12.17	48 Month / 7,000 Hour Powertrain Warranty	\$ 7,010
12.18	48 Month / 8,000 Hour Powertrain Warranty	\$ 8,960
12.19	60 Month / 1,000 Hour Powertrain Warranty	\$ 2,830
12.20	60 Month / 2,000 Hour Powertrain Warranty	\$ 3,560
12.21	60 Month / 3,000 Hour Powertrain Warranty	\$ 4,430
12.22	60 Month / 4,000 Hour Powertrain Warranty	\$ 4,840
12.23	60 Month / 5,000 Hour Powertrain Warranty	\$ 5,310
12.24	60 Month / 6,000 Hour Powertrain Warranty	\$ 8,440
12.25	60 Month / 7,000 Hour Powertrain Warranty	\$ 8,730
12.26	60 Month / 8,000 Hour Powertrain Warranty	\$ 9,100
12.27	60 Month / 9,000 Hour Powertrain Warranty	\$ 10,640
12.28	60 Month / 10,000 Hour Powertrain Warranty	\$ 13,230
12.29	72 Month / 1,000 Hour Powertrain Warranty	\$ 3,290
12.30	72 Month / 2,000 Hour Powertrain Warranty	\$ 4,740
12.31	72 Month / 3,000 Hour Powertrain Warranty	\$ 6,090
12.32	72 Month / 4,000 Hour Powertrain Warranty	\$ 7,360
12.33	72 Month / 5,000 Hour Powertrain Warranty	\$ 8,580
12.34	72 Month / 6,000 Hour Powertrain Warranty	\$ 9,090
12.35	72 Month / 7,000 Hour Powertrain Warranty	\$ 9,680
12.36	72 Month / 8,000 Hour Powertrain Warranty	\$ 12,430
12.37	72 Month / 9,000 Hour Powertrain Warranty	\$ 13,370
12.38	72 Month / 10,000 Hour Powertrain Warranty	\$ 14,150
12.39	84 Month / 1,000 Hour Powertrain Warranty	\$ 3,620
12.40	84 Month / 2,000 Hour Powertrain Warranty	\$ 5,210
12.41	84 Month / 3,000 Hour Powertrain Warranty	\$ 6,700
12.42	84 Month / 4,000 Hour Powertrain Warranty	\$ 8,090
12.43	84 Month / 5,000 Hour Powertrain Warranty	\$ 9,440
12.44	84 Month / 6,000 Hour Powertrain Warranty	\$ 10,400
12.45	84 Month / 7,000 Hour Powertrain Warranty	\$ 10,940
12.46	84 Month / 8,000 Hour Powertrain Warranty	\$ 12,920
12.47	84 Month / 9,000 Hour Powertrain Warranty	\$ 14,710
12.48	84 Month / 10,000 Hour Powertrain Warranty	\$ 16,690
12.49	24 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 2,150
12.50	24 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 3,100
12.51	24 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 4,150
12.52	24 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 4,590
12.53	36 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 2,990
12.54	36 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 3,230
12.55	36 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 4,550
12.56	36 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 6,070
12.57	36 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 8,070
12.58	36 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 11,060
12.59	48 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 5,790
12.60	48 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 6,840
12.61	48 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 7,700
12.62	48 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 9,240
12.63	48 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 10,510
12.64	48 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 11,510
12.65	48 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 14,910
12.66	48 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 19,070
12.67	60 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 6,000
12.68	60 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 7,590
12.69	60 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 9,430
12.70	60 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 10,310
12.71	60 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 11,300
12.72	60 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 17,980
12.73	60 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 18,560
12.74	60 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 19,360
12.75	60 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 22,640
12.76	60 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 28,180
12.77	72 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 6,990
12.78	72 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 10,070
12.79	72 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 12,960
12.80	72 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 15,660

12.81	72 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 18,260
12.82	72 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 19,340
12.83	72 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 20,610
12.84	72 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 26,460
12.85	72 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 28,460
12.86	72 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 30,130
12.87	84 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 7,690
12.88	84 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 11,080
12.89	84 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 14,250
12.90	84 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 17,230
12.91	84 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 20,090
12.92	84 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 22,120
12.93	84 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 23,270
12.94	84 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 27,490
12.95	84 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 31,310
12.96	84 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 35,520
12.97	24 Month / 1,000 Hour Premier Warranty	\$ 2,770
12.98	24 Month / 2,000 Hour Premier Warranty	\$ 3,990
12.99	24 Month / 3,000 Hour Premier Warranty	\$ 5,340
12.100	24 Month / 4,000 Hour Premier Warranty	\$ 5,920
12.101	36 Month / 1,000 Hour Premier Warranty	\$ 3,850
12.102	36 Month / 2,000 Hour Premier Warranty	\$ 4,170
12.103	36 Month / 3,000 Hour Premier Warranty	\$ 5,850
12.104	36 Month / 4,000 Hour Premier Warranty	\$ 7,830
12.105	36 Month / 5,000 Hour Premier Warranty	\$ 10,410
12.106	36 Month / 6,000 Hour Premier Warranty	\$ 14,240
12.107	48 Month / 1,000 Hour Premier Warranty	\$ 7,460
12.108	48 Month / 2,000 Hour Premier Warranty	\$ 8,820
12.109	48 Month / 3,000 Hour Premier Warranty	\$ 9,940
12.110	48 Month / 4,000 Hour Premier Warranty	\$ 11,920
12.111	48 Month / 5,000 Hour Premier Warranty	\$ 13,550
12.112	48 Month / 6,000 Hour Premier Warranty	\$ 14,840
12.113	48 Month / 7,000 Hour Premier Warranty	\$ 19,220
12.114	48 Month / 8,000 Hour Premier Warranty	\$ 24,580
12.115	60 Month / 1,000 Hour Premier Warranty	\$ 7,730
12.116	60 Month / 2,000 Hour Premier Warranty	\$ 9,790
12.117	60 Month / 3,000 Hour Premier Warranty	\$ 12,140
12.118	60 Month / 4,000 Hour Premier Warranty	\$ 13,300
12.119	60 Month / 5,000 Hour Premier Warranty	\$ 14,560
12.120	60 Month / 6,000 Hour Premier Warranty	\$ 23,180
12.121	60 Month / 7,000 Hour Premier Warranty	\$ 23,930
12.122	60 Month / 8,000 Hour Premier Warranty	\$ 24,970
12.123	72 Month / 1,000 Hour Premier Warranty	\$ 9,020
12.124	72 Month / 2,000 Hour Premier Warranty	\$ 12,980
12.125	72 Month / 3,000 Hour Premier Warranty	\$ 16,700
12.126	72 Month / 4,000 Hour Premier Warranty	\$ 20,190
12.127	72 Month / 5,000 Hour Premier Warranty	\$ 23,540
12.128	72 Month / 6,000 Hour Premier Warranty	\$ 24,930
12.129	72 Month / 7,000 Hour Premier Warranty	\$ 26,560
12.130	72 Month / 8,000 Hour Premier Warranty	\$ 34,120
12.131	84 Month / 1,000 Hour Premier Warranty	\$ 9,920
12.132	84 Month / 2,000 Hour Premier Warranty	\$ 14,290
12.133	84 Month / 3,000 Hour Premier Warranty	\$ 18,370
12.134	84 Month / 4,000 Hour Premier Warranty	\$ 22,210
12.135	84 Month / 5,000 Hour Premier Warranty	\$ 25,900
12.136	84 Month / 6,000 Hour Premier Warranty	\$ 28,510
12.137	84 Month / 7,000 Hour Premier Warranty	\$ 30,000
12.138	84 Month / 8,000 Hour Premier Warranty	\$ 35,440
12.139	Warranty on rental return machines will start as of the original delivery date to the initial renter	Included
12.140		
	\$200.00 deductible per occurrence after 1 year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	Included
12.141	Warranty covers the Caterpillar machine only. Standard manufacturers warranty applies to all non Caterpillar equipment.	Included
12.142	One set of parts, service and operators manual	Included

12.81	72 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 18,260
12.82	72 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 19,340
12.83	72 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 20,610
12.84	72 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 26,460
12.85	72 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 28,460
12.86	72 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 30,130
12.87	84 Month / 1,000 Hour Powertrain and Hydraulics Warranty	\$ 7,690
12.88	84 Month / 2,000 Hour Powertrain and Hydraulics Warranty	\$ 11,080
12.89	84 Month / 3,000 Hour Powertrain and Hydraulics Warranty	\$ 14,250
12.90	84 Month / 4,000 Hour Powertrain and Hydraulics Warranty	\$ 17,230
12.91	84 Month / 5,000 Hour Powertrain and Hydraulics Warranty	\$ 20,090
12.92	84 Month / 6,000 Hour Powertrain and Hydraulics Warranty	\$ 22,120
12.93	84 Month / 7,000 Hour Powertrain and Hydraulics Warranty	\$ 23,270
12.94	84 Month / 8,000 Hour Powertrain and Hydraulics Warranty	\$ 27,490
12.95	84 Month / 9,000 Hour Powertrain and Hydraulics Warranty	\$ 31,310
12.96	84 Month / 10,000 Hour Powertrain and Hydraulics Warranty	\$ 35,520
12.97	24 Month / 1,000 Hour Premier Warranty	\$ 2,770
12.98	24 Month / 2,000 Hour Premier Warranty	\$ 3,990
12.99	24 Month / 3,000 Hour Premier Warranty	\$ 5,340
12.100	24 Month / 4,000 Hour Premier Warranty	\$ 5,920
12.101	36 Month / 1,000 Hour Premier Warranty	\$ 3,850
12.102	36 Month / 2,000 Hour Premier Warranty	\$ 4,170
12.103	36 Month / 3,000 Hour Premier Warranty	\$ 5,850
12.104	36 Month / 4,000 Hour Premier Warranty	\$ 7,830
12.105	36 Month / 5,000 Hour Premier Warranty	\$ 10,410
12.106	36 Month / 6,000 Hour Premier Warranty	\$ 14,240
12.107	48 Month / 1,000 Hour Premier Warranty	\$ 7,460
12.108	48 Month / 2,000 Hour Premier Warranty	\$ 8,820
12.109	48 Month / 3,000 Hour Premier Warranty	\$ 9,940
12.110	48 Month / 4,000 Hour Premier Warranty	\$ 11,920
12.111	48 Month / 5,000 Hour Premier Warranty	\$ 13,550
12.112	48 Month / 6,000 Hour Premier Warranty	\$ 14,840
12.113	48 Month / 7,000 Hour Premier Warranty	\$ 19,220
12.114	48 Month / 8,000 Hour Premier Warranty	\$ 24,580
12.115	60 Month / 1,000 Hour Premier Warranty	\$ 7,730
12.116	60 Month / 2,000 Hour Premier Warranty	\$ 9,790
12.117	60 Month / 3,000 Hour Premier Warranty	\$ 12,140
12.118	60 Month / 4,000 Hour Premier Warranty	\$ 13,300
12.119	60 Month / 5,000 Hour Premier Warranty	\$ 14,560
12.120	60 Month / 6,000 Hour Premier Warranty	\$ 23,180
12.121	60 Month / 7,000 Hour Premier Warranty	\$ 23,930
12.122	60 Month / 8,000 Hour Premier Warranty	\$ 24,970
12.123	72 Month / 1,000 Hour Premier Warranty	\$ 9,020
12.124	72 Month / 2,000 Hour Premier Warranty	\$ 12,980
12.125	72 Month / 3,000 Hour Premier Warranty	\$ 16,700
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12.127	72 Month / 5,000 Hour Premier Warranty	\$ 23,540
12.128	72 Month / 6,000 Hour Premier Warranty	\$ 24,930
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12.130	72 Month / 8,000 Hour Premier Warranty	\$ 34,120
12.131	84 Month / 1,000 Hour Premier Warranty	\$ 9,920
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12.133	84 Month / 3,000 Hour Premier Warranty	\$ 18,370
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12.135	84 Month / 5,000 Hour Premier Warranty	\$ 25,900
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12.138	84 Month / 8,000 Hour Premier Warranty	\$ 35,440
12.139	Warranty on rental return machines will start as of the original delivery date to the initial renter	Included
12.140	\$200.00 deductible per occurrence after 1 year on premier warranties. Warranty excludes wear items, tires, cutting edges, lights, brakes, batteries, and non-Cat attachments.	Included
12.141	Warranty covers the Caterpillar machine only. Standard manufacturers warranty applies to all non Caterpillar equipment.	Included
12.142	One set of parts, service and operators manual	Included



13.0

NEW EQUIPMENT RENTAL PROGRAM

If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.

Hourly Rental Rate:	\$ 1,290
Weekly Rental Rate:	\$ 3,850
Monthly Rental Rate:	\$ 11,530
Percent (%) of Rental Fee applied to purchase price:	100%

If the new rental equipment is purchased and finance charges are applicable for the actual rental term only, state the actual interest rate here: **Prime + 3%**

14.0

PURCHASE OF VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMENT PROGRAM

14.1

Deduct per hour for service meter hours from 20-100	\$ (65.00)
Deduct per hour for service meter hours from 101-500	\$ (30.00)
Deduct per hour for service meter hours from 501 - 750	\$ (25.00)
Deduct per hour for service meter hours over 750	\$ (15.00)

16.0

HOURLY SHOP RATE / INSTALLTION

Per Hour: \$ 128.00

17.0

DELIVERY STARTING POINT : City, State and Zip

Nearest Ziegler Facility

18.0

DELIVERY CHARGES - SEE SPECIAL TERMS AND CONDITIONS

Price per loaded Mile: \$ 5.00

19.0

OEM STANDARD WARRANTY:

One (1) year /
Unlimited hours

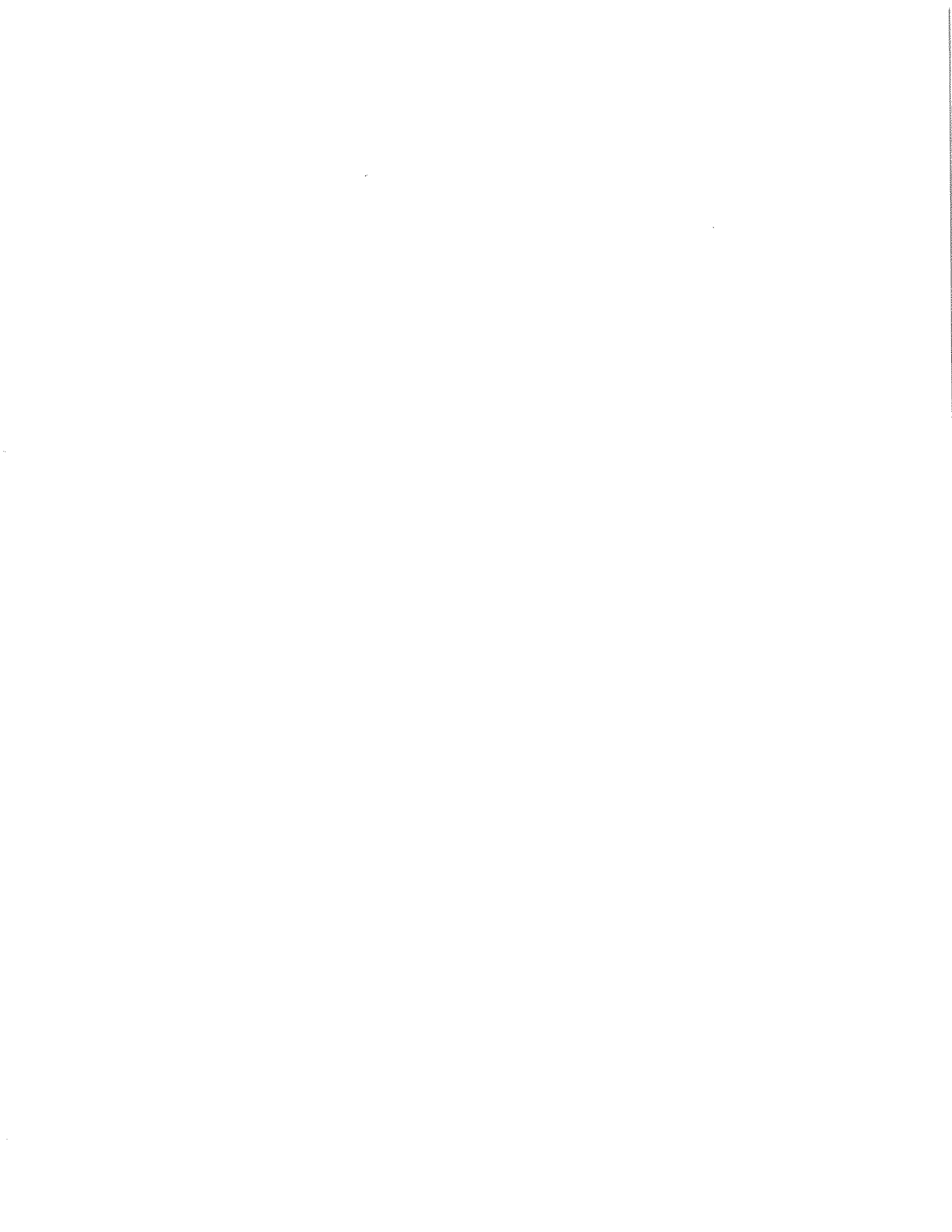
SWIFT EVENT TITLE: Motor Graders M-439(5)

** Following is a list of all distributors that are authorized to sell the equipment listed above.

** The Swift Vendor Number (SWIFT UD) must be complete, including the vendor Swift ID and Location Code (LOC CODE).

** All distributors MUST provide the required insurance certificates to the State as outline in the Swift Event Special Terms and Conditions before any State Contract may be executed.

COMPANY NAME	SWIFT ID	LOC CODE	COMPANY ADDRESS	CITY/STATE /ZIP	PHONE	CONTACT NAME
Butler Machinery Company	000204147	001	3401 33rd St. S.	Fargo, ND 58104	701-298-1708	Jenaah McLeod-Hanson





524K-II

WHEEL LOADER

FEATURES & SPECS

- Final Tier 4 emission-certified engine
- Embedded payload scale
- Five-speed transmission

[See All Features](#)

Net Power	104 kW (140 hp)
Bucket Capacity	1.9-3.4 m ³ (2.5 – 4.5 cu. yd.)
Operating Weight	12 668 kg (19,974 lb.)
Breakout Force	9060 kg (19,974 lb.)

Build Your Own



Overview	Features	Compare	Support
----------	----------	---------	---------

Powerful. And Proven.

Built on the highly reliable platform of their predecessors, these models are loaded with even more customer-inspired productivity-and uptime-increasing features. John Deere PowerTech™ EPT Final Tier 4 (FT4)/EU Stage IV diesels provide generous displacement, power, and lugging ability. Daily checks and maintenance access are even easier. And all new K-Series-II Loaders come with a standard five-speed transmission, a new adaptive clutch cutoff, and new axles with brake retractors that will improve productivity while providing up to 10-percent fuel savings compared to previous K-Series models.

PRODUCT BROCHURE:

[Brochure - English](#)

[Product Guide - English](#)

YOU MAY ALSO BE INTERESTED IN ...

[Non-Current Wheel Loaders](#)

[Used Equipment](#)

[Product News and Jobsite Stories](#)

[Ultimate Uptime](#)

Features and specifications are based on published information at the time of publication. Features and specifications are subject to change without notice.



Currently owned by the City

17



Maintaining Minnesota's Highways

Loader - articulating

- [Contract release \(/maintenance/equipment/contracts/L-331\(5\)loader/2016/L-331\(5\) Contract Release.pdf\)](#) (PDF)
- [Equipment specification \(/maintenance/equipment/contracts/L-331\(5\)loader/2016/760-716 Loader Specs.pdf\)](#) (PDF)

Make & Model	Vendor
Doosan (/maintenance/equipment/contracts/L-331(5)loader/2016/Clark/Clark 2016 Combine.pdf)	Clark Equipment
John Deere (/maintenance/equipment/contracts/L-331(5)loader/2016/John Deere/John Deere 2016 Price Schedule Combine.pdf)	John Deere Construction
<i>see back</i>	
Volvo (/maintenance/equipment/contracts/L-331(5)loader/2016/Nuss/Volvo Series Combine.pdf)	Nuss Truck & Equipment
John Deere (/maintenance/equipment/contracts/L-331(5)loader/2016/RDO/RDO DEERE Combine.pdf)	RDO Equipment Co./Nortrax
<i>see back</i>	
Komatsu (/maintenance/equipment/contracts/L-331(5)loader/2016/RMS (Road Machinery and Supplies)/Komatsu combine.pdf)	Road Machinery and Supplies Co.
Wacker-Neuson (/maintenance/equipment/contracts/L-331(5)loader/2016/Titan/Wacker Combine.pdf)	Titan Machinery, Shakopee
<i>none</i>	
Case (/maintenance/equipment/contracts/L-331(5)loader/2016/Titan/Case Combine.pdf)	Titan Machinery, Shakopee
New Holland (/maintenance/equipment/contracts/L-331(5)loader/2016/Trueman Welters/Trueman Welters Combine.pdf)	Trueman Welters
<i>none</i>	

DL 200-5 Standard
142 HP \$103,409

L45H 98HP 20,000 lbs.
\$97,605
L60H 160HP 26,000 lbs.
\$110,750

WA270-8 149HP
26,000 lbs. \$151,360

WA200-7
128HP 25,000 lbs.
\$127,371

521G 131HP
23,000 lbs. \$101,790

621G 161HP
27,000 lbs. \$123,340

18

Caterpillar (/maintenance/equipment/contracts/L-331(5) loader/2016/Ziegler/Ziegler_Cat.pdf)	Ziegler
---------------------------------------------------------------------------------------------	---------

926M 151 HP
 29,000 lbs \$125,640

John Deere

344K 97 HP 19,000 lbs. \$94,844

To

844K 380 HP \$47,000 lbs \$291,928

524K - Pay loader the city owns
 base of \$107,000

140 HP 29,000 lbs.

Caterpillar (/maintenance/equipment/contracts/L-331(5) loader/2016/Ziegler/Ziegler Cat.pdf)	Ziegler
---------------------------------------------------------------------------------------------	---------

926M 151 HP
 29,000 lbs \$125,640

John Deere

344K 97 HP 19,000 lbs. \$94,844

To

844K 380 HP \$47,000 lbs \$291,928

524K - Pay loader the city owns
 base of \$107,000

140 HP 29,000 lbs.

19

APPLICATION AND CERTIFICATION FOR PAYMENT

TO: Mountain Lake Municipal Utilities PROJECT: N16044 AIA DOCUMENT 6702 PAGE 1 OF 2 PAGES

930 3rd Ave
 Mountain Lake, MN 56159
 FROM CONTRACTOR: Farabee Mechanical Inc.
 PO Box 178
 Hickman, NE 68372

CONTRACT FOR: Utilities Plus Energy Services Inc.

CONTRACTORS APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract. Continuation Sheet, AIA Document G703, is attached.

1. ORIGINAL CONTRACT SUM		\$	432,683.00
2. Net change by Change Orders		\$	432,683.00
3. CONTRACT SUM TO DATE (Line 1+ or -2)		\$	100,000.00
4. TOTAL COMPLETED & STORED TO DATE (Column G on G703)		\$	10,000.00
5. RETAINAGE:			
a. 10 % of Completed Work (Column D + E on G703)	\$	10,000.00	
b. 5 % of Stored Material (Column F on G703)			
Total Retainage (Lines 5a+5b or Total in Column I of G703)	\$	10,000.00	
6. TOTAL EARNED LESS RETAINAGE (Line 4 Less Line 5 Total)	\$	90,000.00	
7. LESS PREVIOUS CERTIFICATES FOR PAYMENT (Line 6 from prior Certificate)	\$	90,000.00	
8. CURRENT PAYMENT DUE	\$	342,683.00	
9. BALANCE TO FINISH, INCLUDING RETAINAGE (Line 3 less Line 6)	\$		

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Contractor		
Total approved this Month		
TOTALS	\$ -	
NET CHANGES by Change Order	\$ -	

APPLICATION NO: 1
 PERIOD TO: 04/19/17
 ARCHITECT: Utilities Plus Energy Services Inc.
 CONTRACT DATE: 03/06/17

<input checked="" type="checkbox"/>	OWNER
<input checked="" type="checkbox"/>	ARCHITECT
<input type="checkbox"/>	CONTRACTOR

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR: Farabee Mechanical Inc.
 By:  Date: 04/19/17

State of: _____ County of: _____
 Subscribed and sworn to before me this _____ day of _____
 Notary Public: _____
 My Commission expires: _____

ARCHITECTS CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED:\$

(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)
 ARCHITECT: _____

By: _____ Date: _____
 This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

AIA Document G702, APPLICATION AND CERTIFICATION FOR PAYMENT, containing Contractor's signed certification is attached.

In tabulations below, amounts are stated to the nearest dollar.

Use Column I on Contracts where variable retainage for line items may apply.

APPLICATION NO: 1
 APPLICATION DATE: 4/19/2017
 PERIOD TO: 4/19/17
 ARCHITECT'S PROJECT NO: N16044

A ITEM NO.	B DESCRIPTION OF WORK	C SCHEDULED VALUE	D WORK COMPLETED		E THIS PERIOD	F MATERIALS PRESENTLY STORED (NOT IN D OR E)	G TOTAL COMPLETED AND STORED TO DATE (D+E+F)		H BALANCE TO FINISH (C-G)	I RETAINAGE (IF VARIABLE RATE)
			FROM PREVIOUS APPLICATION (D+E)	-			-	-		
1	Electrical Material	\$ 104,520.00	\$ -	\$ -	\$ 70,000.00	\$ -	\$ 70,000.00	\$ 34,520.00	\$ 7,000.00	
2	Electrical Labor	\$ 130,865.00	\$ -	\$ -	\$ 30,000.00	\$ -	\$ 30,000.00	\$ 100,865.00	\$ 3,000.00	
3	Concrete Material	\$ 26,534.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 26,534.00	\$ -	
4	Concrete Labor	\$ 170,764.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 170,764.00	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	GRAND TOTALS	\$ 432,683.00	\$ -	\$ -	\$ 100,000.00	\$ -	\$ 100,000.00	\$ 332,683.00	\$ 10,000.00	

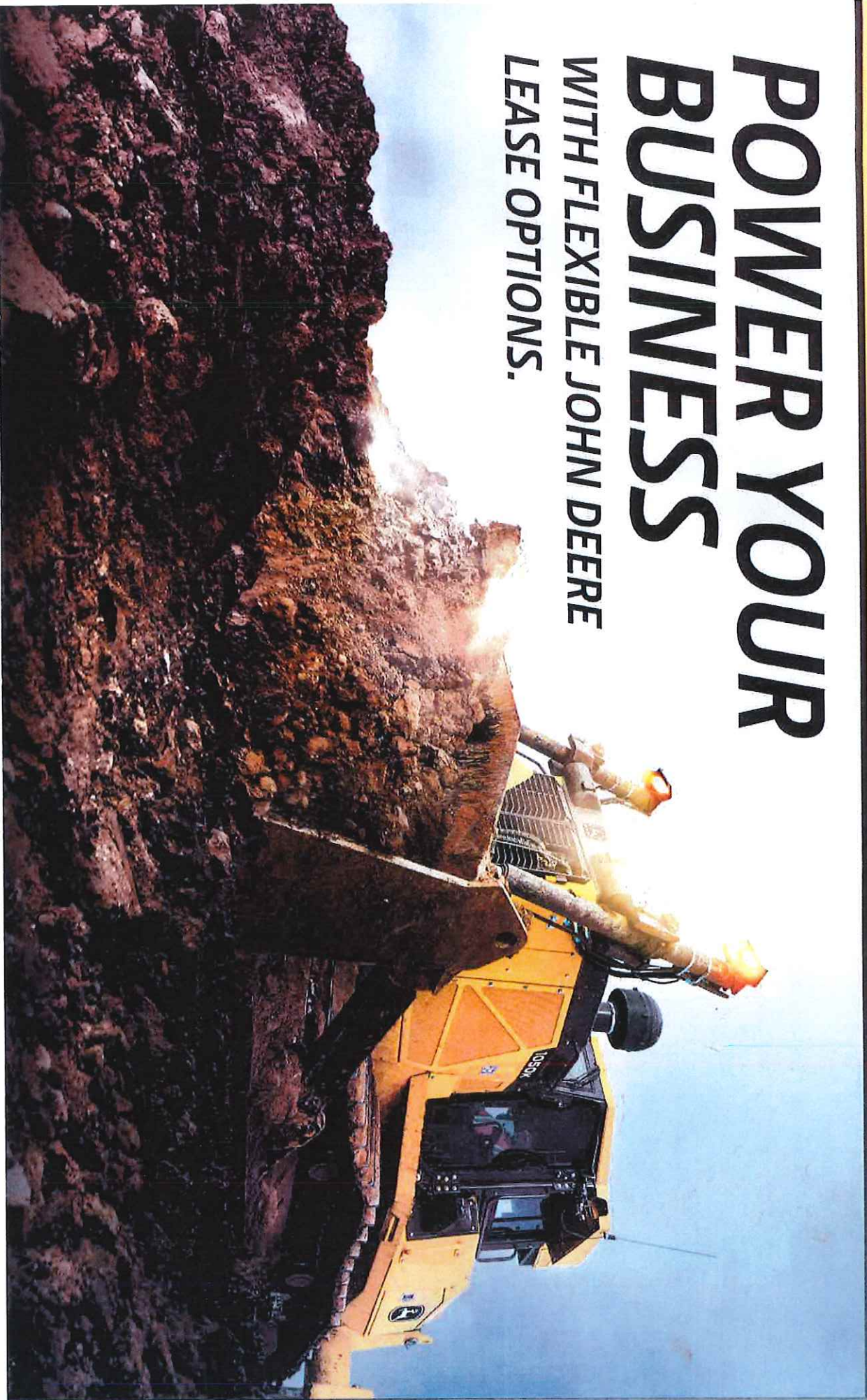
Users may obtain validation of this document by requesting of the license a completed AIA Document D401-Certification of Document's Authenticity

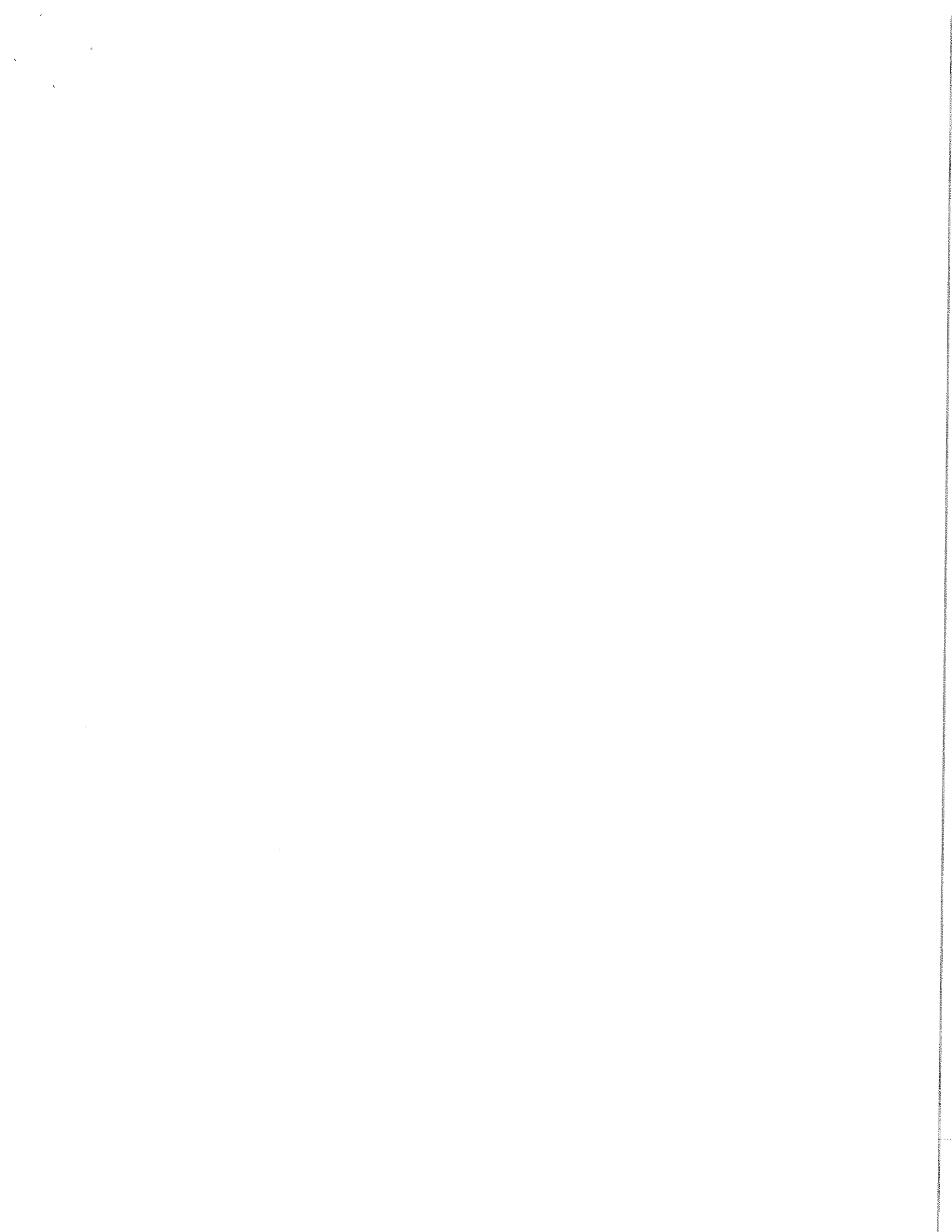


JOHN DEERE
FINANCIAL

POWER YOUR BUSINESS

WITH FLEXIBLE JOHN DEERE
LEASE OPTIONS.





load
than your
get, keep
on project
John Deere

CONSIDER THE BUSINESS-BUILDING BENEFITS OF A LEASE.

A lease from John Deere Financial is a low-cost, low-risk alternative to buying your equipment outright or taking on an installment loan.

Want to lower your monthly equipment costs? Have a specialized, short-term job you need equipment for? Looking for a way to run with the latest capabilities? We'll help you find lease options that make sense for you, including leases with \$1.00 buyouts or balloon payments at the end of the term to lower your payments. Plus, all leases can be structured with terms from 12 to 60 months.

- **Free up cash** — Low initial cash outlay compared to an outright purchase or installment loan.
- **Make lower monthly payments** — Low payments to match your cash flow requirements and budgetary needs.
- **Get the latest technology** — At the end of your lease, you can return your equipment and lease a new model to put new technology to work for you to continually take advantage of more capable and efficient machinery.
- **Choose your payments** — Convenient payment schedules give you the flexibility to choose from monthly, quarterly, semi-annual, or annual payments. Skip payments are also available.
- **Schedule equipment replacement** — With its defined term, leasing helps you schedule equipment replacement.
- **Adjust your fleet easily** — Master lease schedule lets you lease additional equipment under the master lease without needing to negotiate a whole new contract (only the equipment schedule needs review).
- **Get going quickly** — Fast approvals from experts in construction equipment financing. Just visit your nearest John Deere dealer, select the equipment you need, and get a quote.
- **Improve your bonding capacity** — Leased equipment does not appear on your balance sheet as either an asset or liability (consult your tax advisor). This can be very important to your future acquisition plans because it strengthens your financial ratios.
- **Lower your taxes on equipment use** — In most states, instead of paying sales tax on the full purchase price, you pay only a use tax on the monthly lease payment. If you eventually exercise the purchase options, you've deferred the sales tax until the end of the term.
- **Maximize uptime** — Newer leased equipment means less downtime and fewer repairs.

YOU HAVE CHOICES AT THE END OF THE LEASE:



PURCHASE
the equipment



RENEW
and continue
the lease



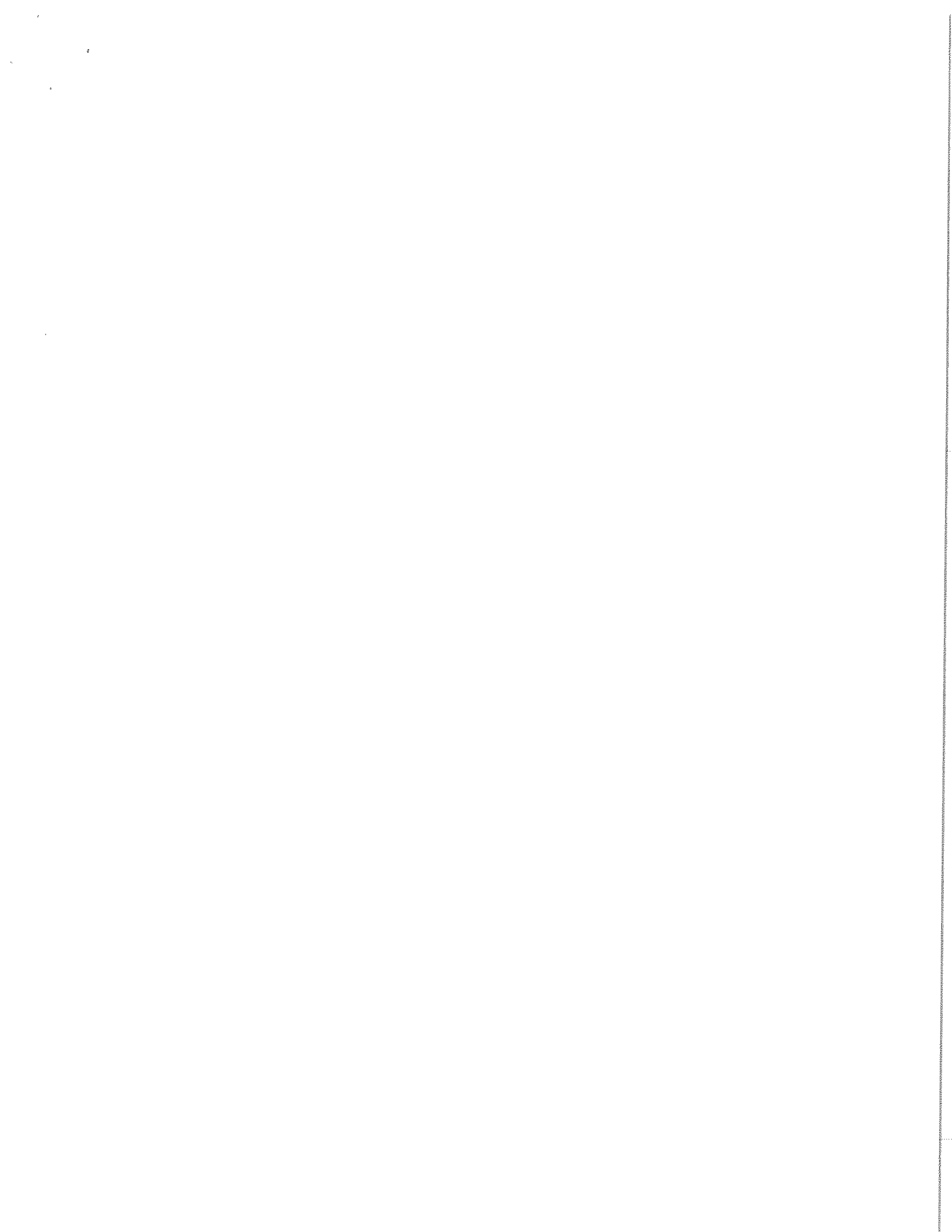
REFINANCE
the equipment using
one of many options



RENT
the equipment



RETURN
the equipment



S-BUILDING

IS LEASING FOR YOU?

o buying your equipment outright or taking
ort-term job you need equipment for?
ind lease options that make sense for you,
of the term to lower your payments. Plus,

urchase or installment loan,
r cash flow requirements and budgetary needs.
turn your equipment and lease a new model to
f more capable and efficient machinery.
u the flexibility to choose from monthly,
available.

ing helps you schedule equipment replacement.
additional equipment under the master lease
ment schedule needs review).
equipment financing. Just visit your nearest

appear on your balance sheet as either an
t to your future acquisition plans because it
of paying sales tax on the full purchase price,
lly exercise the purchase options, you've
ne and fewer repairs.

John Deere Financial offers many effective ways to
finance what you need to get the job done. Leasing
is definitely one of those. Here are some questions
to consider as you decide if leasing is right for you.

- How long will you need the equipment?
- Do you want to own the machine at the end of the term?
- Are you interested in keeping up with the latest technology?
- Do you want to buy out early?
- Are there tax, cash flow, and financial issues you're trying to satisfy?
- Are you more concerned about the lease rate or the overall cost?
- Are you just looking for the lowest possible payment?

LEASING ADVANTAGES

- Depending on the term, less money may be required up front.
- Generally lower payments than installment loans of the same term.
- Pay for the use of the equipment, return it at lease end, or exercise your purchase option.
- Schedule equipment replacement at less cost than a cash purchase.
- Reduce downtime. Keep newer equipment with the latest technology in your fleet.
- Increase your cash flow with lower payments and generally lower up-front costs.
- Eliminate the task of disposing of used equipment.
- Possibly less expensive and more efficient option to renting equipment multiple times a year.

LOAN ADVANTAGES

- You own the equipment when you're done paying for it.
- You can depreciate the equipment.
- The equipment appears as an asset on your balance sheet.
- No hour limits for the time you use the machine.
- Build equity with installment payments.



RENT
the equipment



RETURN
the equipment



BUILDING TOGETHER

We know you've got a lot on your plate. That's why at John Deere Financial we're dedicated to helping you make the right decisions to keep your business running smoothly. We go beyond low-rate financing to provide expert knowledge of the construction industry, flexible payment options, cost-effective maintenance packages, and the best financial mix for your operation's success.

Trust us to provide the right solutions to grow your business.

LET'S BUILD TOGETHER.

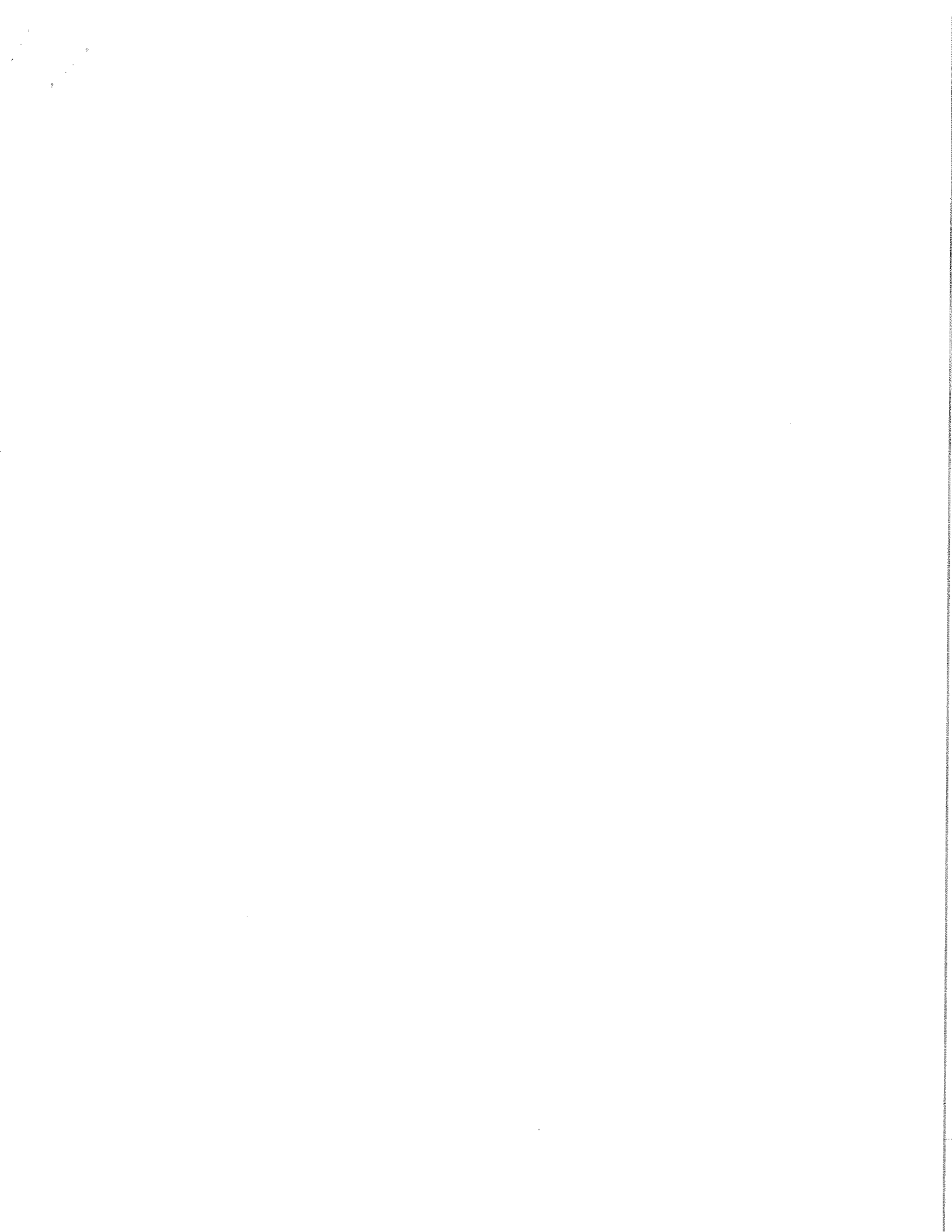


**Talk to your dealer today or
run the numbers yourself
and apply for credit at**

JohnDeerefinancial.com/ConstructionLeasing

Just like choosing options on your John Deere equipment, you can tailor your financing to fit your company and operation. Use our handy John Deere Financial calculator to get an estimate of your equipment payment amount.





APPLICATION AND CERTIFICATION FOR PAYMENT

AIA DOCUMENT G702

PAGE 1 OF 2 PAGES

TO: Mountain Lake Municipal Utilities PROJECT: N16044

APPLICATION NO: 1

Distribution to:

930 3rd Ave

Mountain Lake, MN 56159

FROM CONTRACTOR: Farabee Mechanical Inc.

PO Box 178

Hickman, NE 68372

PERIOD TO: 04/19/17

ARCHITECT: Utilities Plus Energy Services Inc.

OWNER

ARCHITECT

CONTRACTOR

CONTRACT FOR:

CONTRACT DATE: 03/06/17

CONTRACTOR'S APPLICATION FOR PAYMENT

Application is made for payment, as shown below, in connection with the Contract. Continuation Sheet, AIA Document G703, is attached.

1. ORIGINAL CONTRACT SUM \$ 432,683.00

2. Net change by Change Orders

3. CONTRACT SUM TO DATE (Line 1+ or -2) \$ 432,683.00

4. TOTAL COMPLETED & STORED TO DATE \$ 100,000.00
(Column G on G703)

5. RETAINAGE: \$ 10,000.00

a. 10 % of Completed Work (Column D + E on G703)

b. 5 % of Stored Material (Column F on G703)

Total Retainage (Lines 5a+5b or Total in Column I of G703)

6. TOTAL EARNED LESS RETAINAGE \$ 90,000.00
(Line 4 Less Line 5 Total)

7. LESS PREVIOUS CERTIFICATES FOR PAYMENT (Line 6 from prior Certificate)

8. CURRENT PAYMENT DUE \$ 90,000.00

9. BALANCE TO FINISH, INCLUDING RETAINAG \$ 342,683.00
(Line 3 less Line 6)

CHANGE ORDER SUMMARY	ADDITIONS	DEDUCTIONS
Total changes approved in previous months by Contractor		
Total approved this Month		
TOTALS	\$ -	
NET CHANGES by Change Order	\$ -	-

The undersigned Contractor certifies that to the best of the Contractor's knowledge, information and belief the Work covered by this Application for Payment has been completed in accordance with the Contract Documents, that all amounts have been paid by the Contractor for Work for which previous Certificates for Payment were issued and payments received from the Owner, and that current payment shown herein is now due.

CONTRACTOR: Farabee Mechanical Inc.

By:  Date: 04/19/17

State of: _____ County of: _____

Subscribed and sworn to before me this _____ day of _____

Notary Public: _____

My Commission expires: _____

ARCHITECTS CERTIFICATE FOR PAYMENT

In accordance with the Contract Documents, based on on-site observations and the data comprising the application, the Architect certifies to the Owner that to the best of the Architect's knowledge, information and belief the Work has progressed as indicated, the quality of the Work is in accordance with the Contract Documents, and the Contractor is entitled to payment of the AMOUNT CERTIFIED.

AMOUNT CERTIFIED:\$

(Attach explanation if amount certified differs from the amount applied. Initial all figures on this Application and on the Continuation Sheet that are changed to conform with the amount certified.)

ARCHITECT:

By: _____ Date: _____

This Certificate is not negotiable. The AMOUNT CERTIFIED is payable only to the Contractor named herein. Issuance, payment and acceptance of payment are without prejudice to any rights of the Owner or Contractor under this Contract.

